

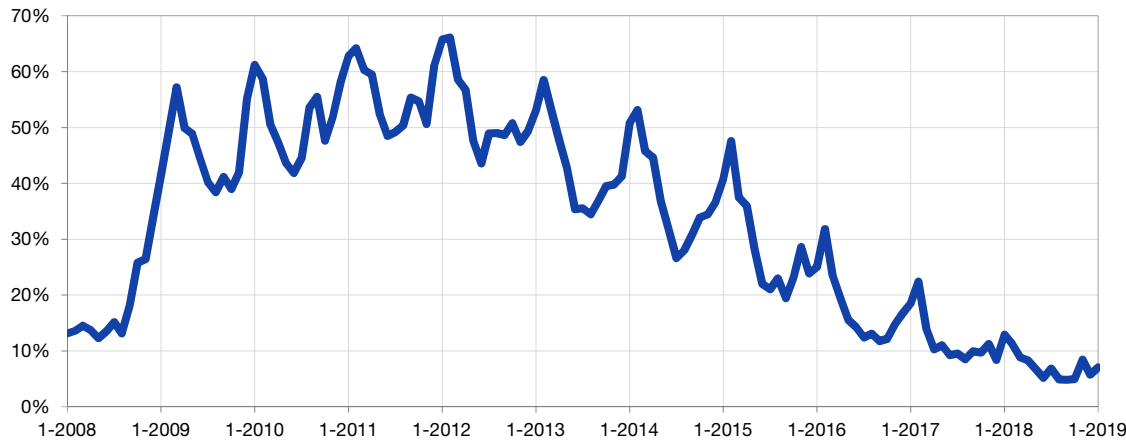
Lender-Mediated Report – January 2019



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 7.1%



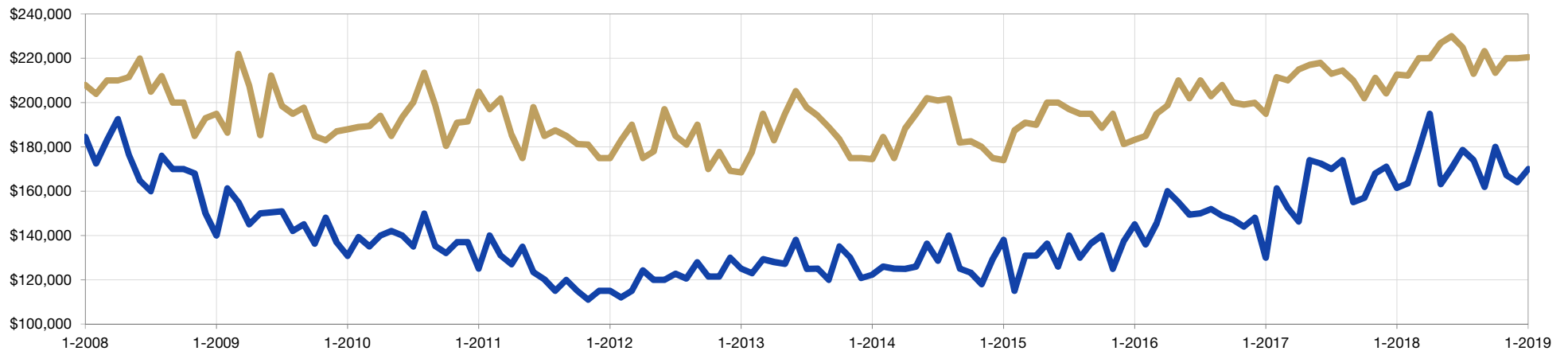
Closed Sales	1-2018	1-2019	+ / -
Traditional	432	118	-72.7%
REO	53	8	-84.9%
Short Sales	11	1	-90.9%
Total Market*	496	412	-16.9%

Median Sales Price	1-2018	1-2019	+ / -
Traditional	\$212,725	\$220,450	+3.6%
REO	\$155,000	\$174,500	+12.6%
Short Sales	\$208,500	\$170,000	-18.5%
Total Market*	\$205,750	\$215,000	+4.5%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®



Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

January 2019	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	160	21	13.1%	1,043	121	11.6%	\$174,287	\$187,200	+7.4%	\$213,000	\$226,000	+6.1%	\$190,836	\$198,364	+3.9%	\$226,086	\$238,799	+5.6%
Braidwood	28	3	10.7%	82	3	3.7%	\$157,500	\$93,500	-40.6%	\$158,500	\$179,900	+13.5%	\$162,400	\$95,067	-41.5%	\$157,007	\$181,202	+15.4%
Channahon	69	1	1.4%	173	9	5.2%	\$194,450	\$220,000	+13.1%	\$240,000	\$245,950	+2.5%	\$182,712	\$206,551	+13.0%	\$243,343	\$252,771	+3.9%
Coal City, Diamond	22	1	4.5%	138	10	7.2%	\$117,500	\$142,000	+20.9%	\$167,000	\$169,500	+1.5%	\$131,351	\$152,596	+16.2%	\$194,529	\$200,638	+3.1%
Crest Hill	45	5	11.1%	261	18	6.9%	\$137,400	\$148,750	+8.3%	\$167,000	\$175,000	+4.8%	\$134,257	\$141,072	+5.1%	\$172,071	\$180,274	+4.8%
Custer Park	9	0	0.0%	13	2	15.4%	\$53,594	\$315,107	+488.0%	\$182,000	\$320,000	+75.8%	\$67,698	\$315,107	+365.5%	\$176,318	\$264,609	+50.1%
Elwood	15	0	0.0%	77	7	9.1%	\$154,500	\$146,000	-5.5%	\$189,500	\$195,450	+3.1%	\$148,150	\$163,857	+10.6%	\$205,898	\$221,145	+7.4%
Frankfort	142	9	6.3%	434	28	6.5%	\$205,000	\$237,500	+15.9%	\$315,000	\$330,000	+4.8%	\$235,370	\$262,020	+11.3%	\$332,003	\$342,508	+3.2%
Gardner	6	1	16.7%	13	1	7.7%	\$0	\$89,000	--	\$152,000	\$137,750	-9.4%	\$0	\$89,000	--	\$171,875	\$135,208	-21.3%
Godley, Braceville	7	0	0.0%	19	3	15.8%	\$71,025	\$45,000	-36.6%	\$135,000	\$133,500	-1.1%	\$83,513	\$52,600	-37.0%	\$138,679	\$139,100	+0.3%
Grundy County (other)	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Homer Glen	85	3	3.5%	289	14	4.8%	\$297,500	\$310,000	+4.2%	\$325,000	\$340,000	+4.6%	\$311,446	\$328,707	+5.5%	\$351,648	\$372,081	+5.8%
Joliet	301	25	8.3%	1,709	129	7.5%	\$127,000	\$125,000	-1.6%	\$162,000	\$172,000	+6.2%	\$127,551	\$131,137	+2.8%	\$165,886	\$174,795	+5.4%
Kinsman, Mazon, Verona	12	0	0.0%	31	1	3.2%	\$41,100	\$316,111	+669.1%	\$123,500	\$153,500	+24.3%	\$44,925	\$316,111	+603.6%	\$154,116	\$185,318	+20.2%
Lockport, Homer	95	4	4.2%	614	27	4.4%	\$155,000	\$163,800	+5.7%	\$220,500	\$213,000	-3.4%	\$160,827	\$180,725	+12.4%	\$231,295	\$233,935	+1.1%
Manhattan/Wilton Canter	62	3	4.8%	181	14	7.7%	\$173,814	\$183,374	+5.5%	\$240,000	\$242,900	+1.2%	\$174,032	\$212,951	+22.4%	\$249,756	\$251,263	+0.6%
Minooka	49	0	0.0%	240	10	4.2%	\$152,800	\$231,250	+51.3%	\$212,750	\$220,000	+3.4%	\$157,096	\$218,034	+38.8%	\$213,941	\$222,327	+3.9%
Morris	64	4	6.3%	249	12	4.8%	\$97,575	\$132,000	+35.3%	\$195,000	\$185,000	-5.1%	\$134,526	\$145,845	+8.4%	\$209,497	\$208,639	-0.4%
New Lenox	137	7	5.1%	523	24	4.6%	\$219,950	\$217,000	-1.3%	\$271,250	\$285,000	+5.1%	\$207,587	\$219,791	+5.9%	\$273,552	\$282,145	+3.1%
Peotone	26	1	3.8%	68	7	10.3%	\$141,500	\$92,553	-34.6%	\$178,500	\$206,000	+15.4%	\$160,582	\$113,863	-29.1%	\$187,983	\$219,727	+16.9%
Plainfield	331	18	5.4%	1,714	82	4.8%	\$201,500	\$213,500	+6.0%	\$235,000	\$248,000	+5.5%	\$225,310	\$229,409	+1.8%	\$257,741	\$271,015	+5.2%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	3	1	33.3%	14	1	7.1%	\$67,500	\$75,250	+11.5%	\$118,000	\$130,700	+10.8%	\$67,500	\$75,250	+11.5%	\$109,629	\$130,731	+19.2%
Romeoville	113	10	8.8%	592	50	8.4%	\$158,000	\$150,750	-4.6%	\$175,000	\$185,000	+5.7%	\$155,924	\$156,889	+0.6%	\$187,573	\$198,633	+5.9%
Shorewood	87	3	3.4%	301	13	4.3%	\$217,250	\$197,400	-9.1%	\$258,500	\$249,900	-3.3%	\$217,300	\$223,796	+3.0%	\$262,609	\$257,350	-2.0%
South Wilmington	2	1	50.0%	8	3	37.5%	\$84,500	\$48,000	-43.2%	\$81,000	\$109,900	+35.7%	\$84,500	\$61,667	-27.0%	\$88,200	\$126,680	+43.6%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	66	1	1.5%	178	8	4.5%	\$98,645	\$127,000	+28.7%	\$146,500	\$139,250	-4.9%	\$123,257	\$128,088	+3.9%	\$151,167	\$153,414	+1.5%