

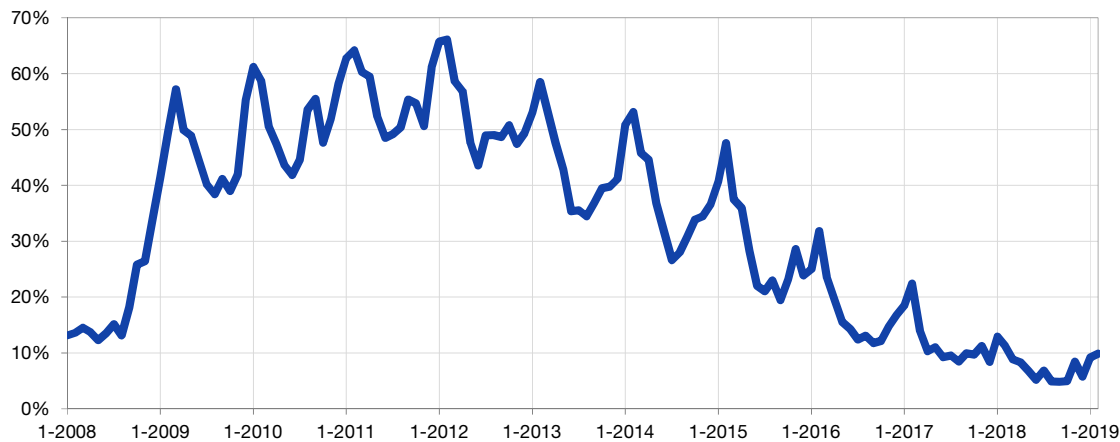
Lender-Mediated Report – February 2019



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: **9.9%**



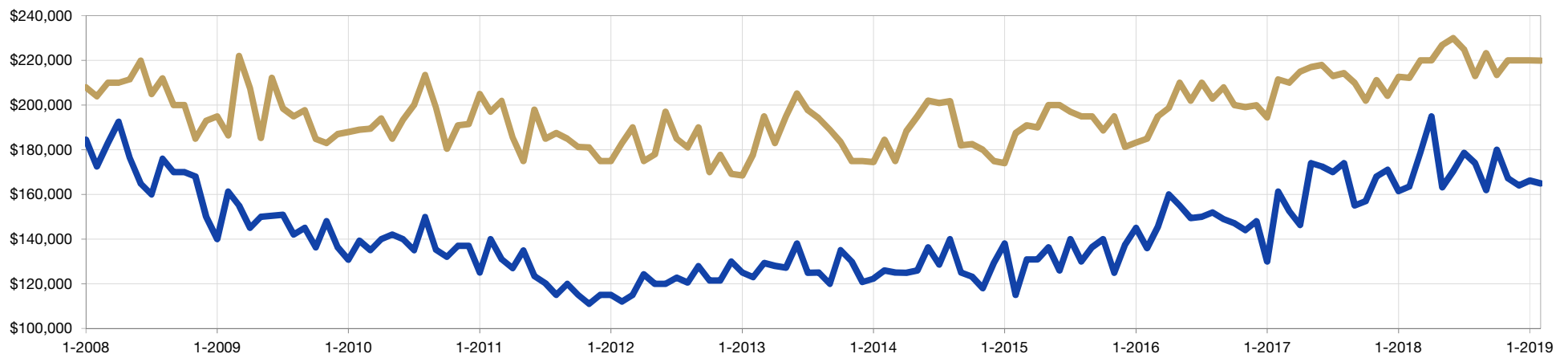
Closed Sales	2-2018	2-2019	+ / -
Traditional	410	429	+4.6%
REO	40	38	-5.0%
Short Sales	12	9	-25.0%
Total Market*	462	477	+3.2%

Median Sales Price	2-2018	2-2019	+ / -
Traditional	\$212,214	\$219,900	+3.6%
REO	\$161,084	\$156,500	-2.8%
Short Sales	\$181,000	\$210,000	+16.0%
Total Market*	\$210,000	\$210,800	+0.4%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

February 2019	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	2-2018	2-2019	+ / -	2-2018	2-2019	+ / -	2-2018	2-2019	+ / -	2-2018	2-2019	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	136	21	15.4%	1,073	130	12.1%	\$181,500	\$181,250	-0.1%	\$213,750	\$226,000	+5.7%	\$193,776	\$196,475	+1.4%	\$226,393	\$238,440	+5.3%
Braidwood	25	1	4.0%	84	5	6.0%	\$156,250	\$109,200	-30.1%	\$163,950	\$178,900	+9.1%	\$162,688	\$116,290	-28.5%	\$160,892	\$178,823	+11.1%
Channahon	58	2	3.4%	182	8	4.4%	\$194,450	\$224,000	+15.2%	\$240,000	\$247,250	+3.0%	\$181,020	\$223,453	+23.4%	\$242,779	\$254,798	+5.0%
Coal City, Diamond	17	1	5.9%	139	10	7.2%	\$121,500	\$142,000	+16.9%	\$178,000	\$174,000	-2.2%	\$130,257	\$152,296	+16.9%	\$207,036	\$194,982	-5.8%
Crest Hill	39	1	2.6%	266	21	7.9%	\$143,700	\$150,000	+4.4%	\$167,750	\$175,000	+4.3%	\$133,881	\$141,631	+5.8%	\$172,069	\$179,645	+4.4%
Custer Park	8	0	0.0%	15	2	13.3%	\$44,047	\$315,107	+615.4%	\$182,000	\$255,000	+40.1%	\$44,047	\$315,107	+615.4%	\$176,318	\$250,438	+42.0%
Elwood	17	0	0.0%	82	7	8.5%	\$154,500	\$146,000	-5.5%	\$189,000	\$195,000	+3.2%	\$148,150	\$163,857	+10.6%	\$205,556	\$218,554	+6.3%
Frankfort	148	7	4.7%	448	28	6.3%	\$185,000	\$237,500	+28.4%	\$318,000	\$330,000	+3.8%	\$231,841	\$257,038	+10.9%	\$332,516	\$343,032	+3.2%
Gardner	5	1	20.0%	14	1	7.1%	\$0	\$89,000	--	\$154,000	\$135,000	-12.3%	\$0	\$89,000	--	\$168,658	\$129,269	-23.4%
Godley, Braceville	5	0	0.0%	18	3	16.7%	\$71,025	\$45,000	-36.6%	\$133,150	\$152,500	+14.5%	\$83,513	\$52,600	-37.0%	\$135,687	\$162,940	+20.1%
Grundy County (other)	1	0	0.0%	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Homer Glen	89	5	5.6%	302	17	5.6%	\$290,000	\$329,000	+13.4%	\$325,000	\$340,000	+4.6%	\$305,204	\$332,700	+9.0%	\$353,855	\$369,698	+4.5%
Joliet	286	21	7.3%	1,794	137	7.6%	\$124,000	\$124,000	0.0%	\$162,500	\$172,000	+5.8%	\$127,089	\$128,336	+1.0%	\$166,123	\$174,758	+5.2%
Kinsman, Mazon, Verona	13	0	0.0%	31	1	3.2%	\$41,100	\$316,111	+669.1%	\$122,000	\$155,000	+27.0%	\$44,925	\$316,111	+603.6%	\$147,709	\$189,502	+28.3%
Lockport, Homer	96	3	3.1%	629	25	4.0%	\$157,850	\$165,000	+4.5%	\$222,750	\$215,000	-3.5%	\$166,105	\$180,523	+8.7%	\$232,693	\$234,817	+0.9%
Manhattan/Wilton Canter	73	1	1.4%	178	14	7.9%	\$169,500	\$221,874	+30.9%	\$236,500	\$245,250	+3.7%	\$168,892	\$226,644	+34.2%	\$247,308	\$252,435	+2.1%
Minooka	37	0	0.0%	259	10	3.9%	\$146,000	\$231,250	+58.4%	\$212,500	\$220,000	+3.5%	\$154,290	\$222,534	+44.2%	\$214,065	\$222,678	+4.0%
Morris	64	3	4.7%	262	14	5.3%	\$108,150	\$132,000	+22.1%	\$194,000	\$184,650	-4.8%	\$142,902	\$136,559	-4.4%	\$208,479	\$209,487	+0.5%
New Lenox	141	4	2.8%	537	22	4.1%	\$220,750	\$198,250	-10.2%	\$272,000	\$285,000	+4.8%	\$205,982	\$218,568	+6.1%	\$272,901	\$283,997	+4.1%
Peotone	20	1	5.0%	74	7	9.5%	\$165,000	\$92,553	-43.9%	\$183,500	\$205,000	+11.7%	\$165,313	\$113,863	-31.1%	\$191,823	\$217,080	+13.2%
Plainfield	328	15	4.6%	1,764	81	4.6%	\$205,000	\$213,000	+3.9%	\$235,000	\$248,000	+5.5%	\$228,949	\$230,753	+0.8%	\$258,726	\$271,019	+4.8%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	3	1	33.3%	15	1	6.7%	\$67,500	\$75,250	+11.5%	\$115,000	\$136,600	+18.8%	\$67,500	\$75,250	+11.5%	\$108,233	\$132,821	+22.7%
Romeoville	116	13	11.2%	614	52	8.5%	\$160,000	\$154,750	-3.3%	\$175,000	\$187,050	+6.9%	\$157,897	\$159,005	+0.7%	\$187,381	\$199,733	+6.6%
Shorewood	86	1	1.2%	302	14	4.6%	\$217,500	\$205,000	-5.7%	\$258,000	\$250,000	-3.1%	\$216,123	\$238,780	+10.5%	\$262,185	\$259,873	-0.9%
South Wilmington	1	0	0.0%	7	2	28.6%	\$92,000	\$46,501	-49.5%	\$81,000	\$109,900	+35.7%	\$87,000	\$46,501	-46.6%	\$84,500	\$126,680	+49.9%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	68	1	1.5%	179	10	5.6%	\$83,490	\$101,500	+21.6%	\$144,500	\$139,800	-3.3%	\$120,031	\$112,700	-6.1%	\$149,730	\$151,875	+1.4%