

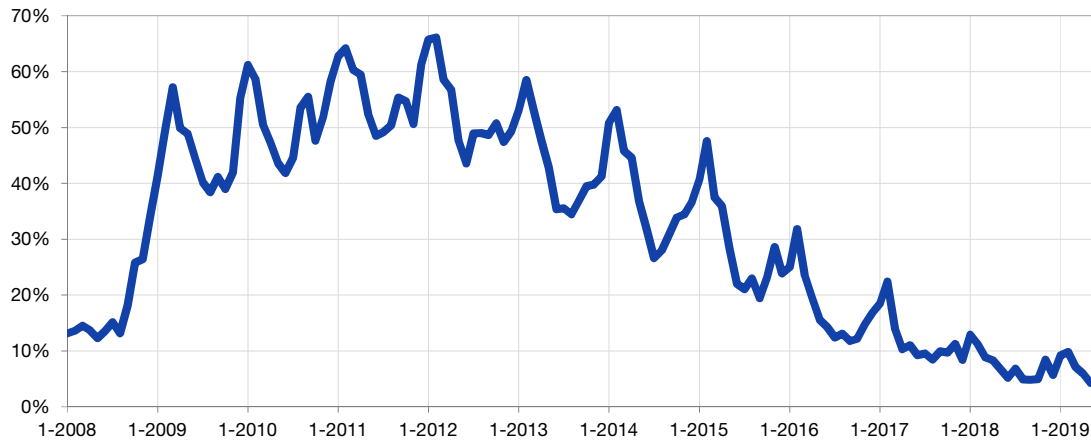
Lender-Mediated Report – June 2019



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: **3.8%**



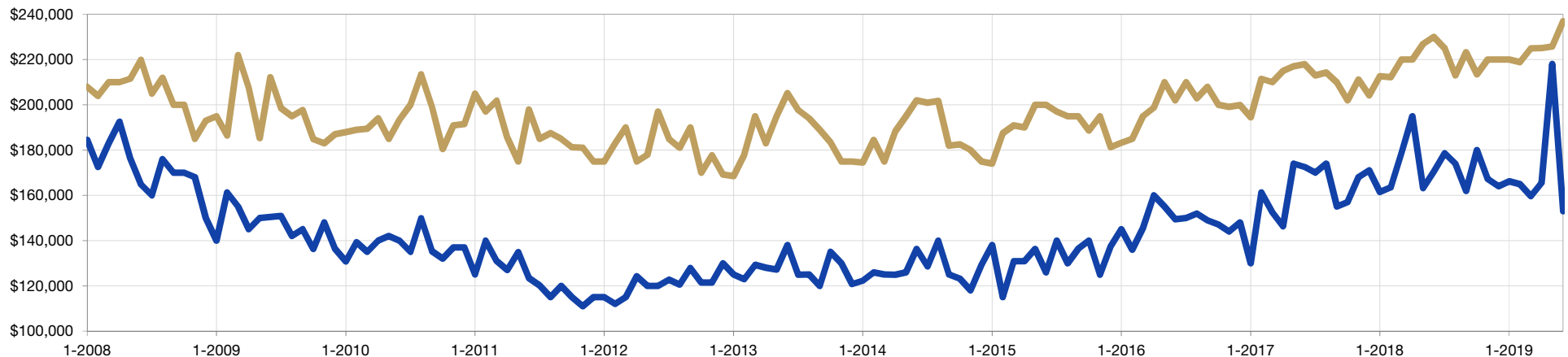
Closed Sales	6-2018	6-2019	+ / -
Traditional	1,042	962	-7.7%
REO	35	21	-40.0%
Short Sales	22	17	-22.7%
Total Market*	1,099	1,001	-8.9%

Median Sales Price	6-2018	6-2019	+ / -
Traditional	\$230,000	\$237,000	+3.0%
REO	\$175,875	\$148,050	-15.8%
Short Sales	\$163,250	\$177,000	+8.4%
Total Market*	\$226,900	\$235,000	+3.6%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

June 2019	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	243	19	7.8%	1,049	112	10.7%	\$187,500	\$186,350	-0.6%	\$218,000	\$228,500	+4.8%	\$194,005	\$196,566	+1.3%	\$232,219	\$238,043	+2.5%
Braidwood	20	1	5.0%	82	7	8.5%	\$157,500	\$109,200	-30.7%	\$167,000	\$187,900	+12.5%	\$151,700	\$109,307	-27.9%	\$167,193	\$189,909	+13.6%
Channahon	62	3	4.8%	193	8	4.1%	\$199,950	\$236,500	+18.3%	\$244,500	\$252,000	+3.1%	\$185,531	\$215,390	+16.1%	\$244,892	\$258,180	+5.4%
Coal City, Diamond	32	2	6.3%	123	9	7.3%	\$127,500	\$128,500	+0.8%	\$178,000	\$170,000	-4.5%	\$146,025	\$128,295	-12.1%	\$201,844	\$193,367	-4.2%
Crest Hill	49	3	6.1%	269	20	7.4%	\$152,250	\$151,913	-0.2%	\$170,000	\$175,000	+2.9%	\$145,708	\$148,866	+2.2%	\$176,973	\$178,844	+1.1%
Custer Park	7	0	0.0%	16	0	0.0%	\$85,213	\$0	-100.0%	\$117,000	\$267,000	+128.2%	\$227,936	\$0	-100.0%	\$165,800	\$254,319	+53.4%
Elwood	19	2	10.5%	77	3	3.9%	\$158,000	\$152,000	-3.8%	\$189,000	\$210,000	+11.1%	\$152,857	\$197,333	+29.1%	\$210,358	\$228,771	+8.8%
Frankfort	199	7	3.5%	443	21	4.7%	\$223,000	\$275,000	+23.3%	\$320,000	\$330,000	+3.1%	\$233,418	\$267,586	+14.6%	\$335,250	\$349,575	+4.3%
Gardner	7	2	28.6%	14	2	14.3%	\$0	\$67,523	--	\$141,750	\$135,000	-4.8%	\$0	\$67,523	--	\$141,964	\$141,250	-0.5%
Godley, Braceville	10	1	10.0%	16	1	6.3%	\$45,000	\$100,800	+124.0%	\$130,000	\$143,500	+10.4%	\$34,000	\$100,800	+196.5%	\$130,984	\$148,193	+13.1%
Grundy County (other)	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$240,000	--	\$0	\$0	--	\$0	\$240,000	--
Homer Glen	131	1	0.8%	303	16	5.3%	\$270,250	\$328,000	+21.4%	\$325,000	\$350,000	+7.7%	\$304,982	\$327,228	+7.3%	\$358,071	\$372,375	+4.0%
Joliet	301	21	7.0%	1,837	119	6.5%	\$121,500	\$112,875	-7.1%	\$165,000	\$174,900	+6.0%	\$127,449	\$119,385	-6.3%	\$169,152	\$176,701	+4.5%
Kinsman, Mazon, Verona	12	1	8.3%	37	1	2.7%	\$82,500	\$165,000	+100.0%	\$146,000	\$151,500	+3.8%	\$137,870	\$165,000	+19.7%	\$156,314	\$187,049	+19.7%
Lockport, Homer	117	5	4.3%	610	22	3.6%	\$149,900	\$155,500	+3.7%	\$216,790	\$214,554	-1.0%	\$158,200	\$157,668	-0.3%	\$231,543	\$236,066	+2.0%
Manhattan/Wilton Canter	115	0	0.0%	162	5	3.1%	\$174,314	\$247,500	+42.0%	\$240,000	\$248,000	+3.3%	\$189,961	\$262,550	+38.2%	\$247,178	\$259,607	+5.0%
Minooka	64	0	0.0%	251	7	2.8%	\$146,000	\$208,341	+42.7%	\$209,250	\$227,251	+8.6%	\$175,195	\$232,977	+33.0%	\$211,854	\$231,323	+9.2%
Morris	67	2	3.0%	256	15	5.9%	\$133,000	\$131,000	-1.5%	\$189,000	\$193,900	+2.6%	\$159,323	\$130,441	-18.1%	\$206,440	\$215,270	+4.3%
New Lenox	165	3	1.8%	523	18	3.4%	\$213,214	\$254,000	+19.1%	\$280,950	\$283,500	+0.9%	\$204,694	\$247,333	+20.8%	\$277,309	\$285,037	+2.8%
Peotone	30	0	0.0%	78	7	9.0%	\$79,575	\$125,000	+57.1%	\$189,000	\$197,000	+4.2%	\$114,501	\$142,677	+24.6%	\$193,343	\$209,973	+8.6%
Plainfield	465	19	4.1%	1,639	72	4.4%	\$216,000	\$228,000	+5.6%	\$242,900	\$250,000	+2.9%	\$237,064	\$238,357	+0.5%	\$264,473	\$276,162	+4.4%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	0	0	--	16	2	12.5%	\$63,000	\$69,675	+10.6%	\$142,500	\$148,000	+3.9%	\$63,000	\$69,675	+10.6%	\$128,629	\$134,357	+4.5%
Romeoville	124	4	3.2%	633	54	8.5%	\$166,950	\$152,250	-8.8%	\$185,000	\$190,000	+2.7%	\$162,273	\$161,861	-0.3%	\$193,905	\$203,938	+5.2%
Shorewood	129	1	0.8%	326	15	4.6%	\$197,400	\$241,000	+22.1%	\$255,000	\$250,000	-2.0%	\$197,391	\$259,293	+31.4%	\$258,334	\$260,135	+0.7%
South Wilmington	2	0	0.0%	6	2	33.3%	\$76,000	\$36,863	-51.5%	\$87,250	\$108,950	+24.9%	\$76,500	\$36,863	-51.8%	\$94,313	\$126,725	+34.4%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	83	2	2.4%	172	8	4.7%	\$138,000	\$66,150	-52.1%	\$144,000	\$142,500	-1.0%	\$138,869	\$95,413	-31.3%	\$156,839	\$150,521	-4.0%