

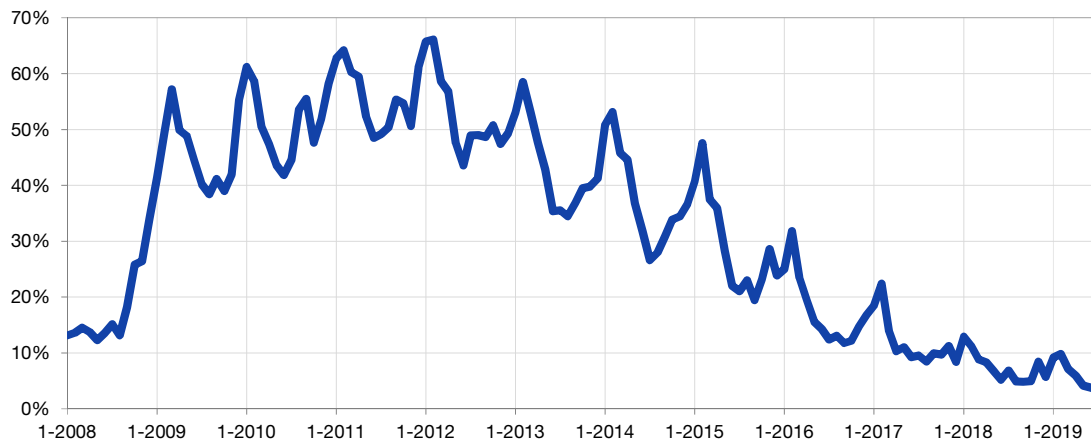
Lender-Mediated Report – July 2019



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: **3.4%**



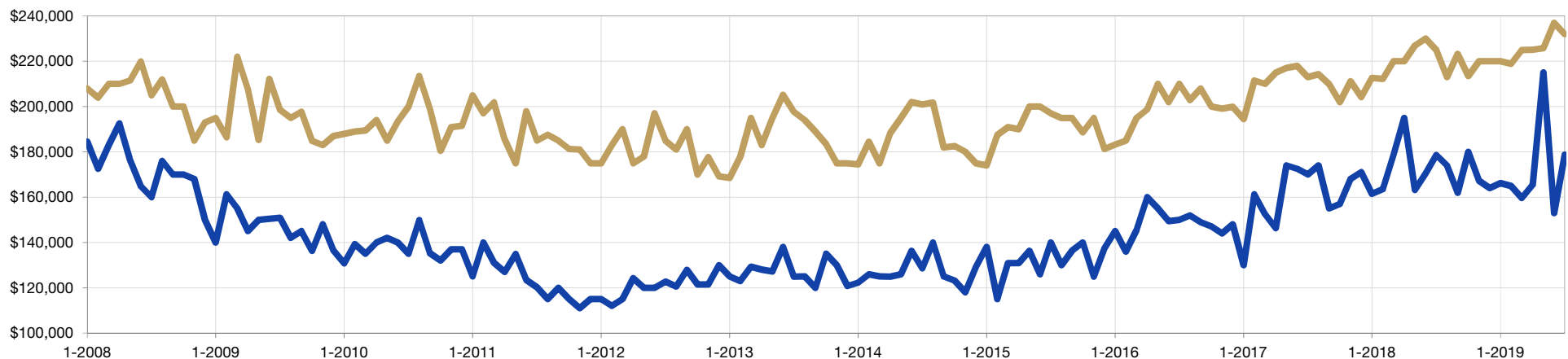
Closed Sales	7-2018	7-2019	+ / -
Traditional	901	950	+5.4%
REO	40	24	-40.0%
Short Sales	26	9	-65.4%
Total Market*	967	983	+1.7%

Median Sales Price	7-2018	7-2019	+ / -
Traditional	\$225,000	\$232,000	+3.1%
REO	\$175,430	\$177,865	+1.4%
Short Sales	\$187,000	\$178,900	-4.3%
Total Market*	\$222,400	\$230,950	+3.8%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®



Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

July 2019	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	245	17	6.9%	1,044	104	10.0%	\$187,200	\$186,500	-0.4%	\$221,750	\$229,000	+3.3%	\$195,183	\$194,702	-0.2%	\$234,997	\$238,282	+1.4%
Braidwood	28	1	3.6%	87	5	5.7%	\$109,200	\$117,250	+7.4%	\$167,000	\$190,450	+14.0%	\$126,740	\$114,690	-9.5%	\$166,451	\$190,770	+14.6%
Channahon	74	4	5.4%	206	5	2.4%	\$200,000	\$245,000	+22.5%	\$240,000	\$250,000	+4.2%	\$194,683	\$209,510	+7.6%	\$243,729	\$255,171	+4.7%
Coal City, Diamond	35	2	5.7%	113	8	7.1%	\$127,500	\$123,500	-3.1%	\$177,500	\$170,000	-4.2%	\$146,475	\$115,020	-21.5%	\$199,680	\$195,721	-2.0%
Crest Hill	62	5	8.1%	267	19	7.1%	\$150,000	\$150,000	0.0%	\$170,000	\$175,284	+3.1%	\$144,859	\$146,491	+1.1%	\$178,180	\$177,222	-0.5%
Custer Park	10	0	0.0%	17	0	0.0%	\$85,213	\$0	-100.0%	\$107,700	\$255,000	+136.8%	\$227,936	\$0	-100.0%	\$160,518	\$250,906	+56.3%
Elwood	17	2	11.8%	72	3	4.2%	\$156,500	\$152,000	-2.9%	\$190,000	\$210,000	+10.5%	\$152,000	\$197,333	+29.8%	\$211,219	\$230,414	+9.1%
Frankfort	198	6	3.0%	470	21	4.5%	\$227,500	\$280,000	+23.1%	\$325,000	\$335,000	+3.1%	\$244,401	\$276,655	+13.2%	\$340,597	\$351,088	+3.1%
Gardner	8	2	25.0%	15	2	13.3%	\$0	\$67,523	--	\$142,250	\$132,500	-6.9%	\$0	\$67,523	--	\$144,833	\$141,462	-2.3%
Godley, Braceville	9	0	0.0%	14	1	7.1%	\$28,500	\$100,800	+253.7%	\$135,000	\$129,000	-4.4%	\$28,500	\$100,800	+253.7%	\$144,314	\$138,538	-4.0%
Grundy County (other)	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$240,000	--	\$0	\$0	--	\$0	\$240,000	--
Homer Glen	130	2	1.5%	293	14	4.8%	\$270,250	\$334,500	+23.8%	\$326,000	\$358,000	+9.8%	\$301,936	\$331,261	+9.7%	\$362,672	\$375,707	+3.6%
Joliet	359	24	6.7%	1,788	109	6.1%	\$121,000	\$112,500	-7.0%	\$167,000	\$174,000	+4.2%	\$128,622	\$116,295	-9.6%	\$170,522	\$176,790	+3.7%
Kinsman, Mazon, Verona	12	0	0.0%	38	1	2.6%	\$82,500	\$165,000	+100.0%	\$145,000	\$150,000	+3.4%	\$137,870	\$165,000	+19.7%	\$155,859	\$183,439	+17.7%
Lockport, Homer	127	7	5.5%	624	23	3.7%	\$162,823	\$146,000	-10.3%	\$215,000	\$217,500	+1.2%	\$166,341	\$155,813	-6.3%	\$230,443	\$238,697	+3.6%
Manhattan/Wilton Canter	118	1	0.8%	165	6	3.6%	\$181,250	\$258,750	+42.8%	\$240,000	\$250,000	+4.2%	\$193,658	\$285,458	+47.4%	\$249,062	\$262,498	+5.4%
Minooka	67	1	1.5%	258	7	2.7%	\$146,000	\$208,341	+42.7%	\$212,000	\$232,000	+9.4%	\$175,195	\$232,977	+33.0%	\$214,779	\$234,433	+9.2%
Morris	67	1	1.5%	249	15	6.0%	\$132,000	\$105,000	-20.5%	\$185,000	\$198,700	+7.4%	\$157,749	\$127,941	-18.9%	\$203,061	\$219,099	+7.9%
New Lenox	161	2	1.2%	525	20	3.8%	\$184,000	\$257,250	+39.8%	\$282,225	\$285,000	+1.0%	\$202,076	\$252,500	+25.0%	\$277,143	\$288,306	+4.0%
Peotone	32	0	0.0%	76	6	7.9%	\$110,560	\$108,777	-1.6%	\$192,000	\$196,500	+2.3%	\$135,293	\$136,926	+1.2%	\$200,077	\$206,795	+3.4%
Plainfield	497	21	4.2%	1,658	70	4.2%	\$215,000	\$227,500	+5.8%	\$244,000	\$250,000	+2.5%	\$230,031	\$237,862	+3.4%	\$266,730	\$275,317	+3.2%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	1	0	0.0%	16	1	6.3%	\$75,250	\$64,100	-14.8%	\$131,250	\$150,000	+14.3%	\$75,250	\$64,100	-14.8%	\$127,550	\$137,067	+7.5%
Romeoville	137	6	4.4%	643	47	7.3%	\$158,000	\$151,500	-4.1%	\$188,000	\$189,950	+1.0%	\$160,091	\$158,848	-0.8%	\$195,677	\$203,835	+4.2%
Shorewood	124	0	0.0%	338	16	4.7%	\$188,700	\$235,500	+24.8%	\$254,000	\$250,000	-1.6%	\$195,954	\$252,800	+29.0%	\$257,792	\$261,392	+1.4%
South Wilmington	2	0	0.0%	7	2	28.6%	\$76,000	\$36,863	-51.5%	\$87,250	\$108,000	+23.8%	\$76,500	\$36,863	-51.8%	\$94,313	\$119,360	+26.6%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	73	3	4.1%	168	7	4.2%	\$128,000	\$55,000	-57.0%	\$144,000	\$140,000	-2.8%	\$123,588	\$76,657	-38.0%	\$156,673	\$148,276	-5.4%