

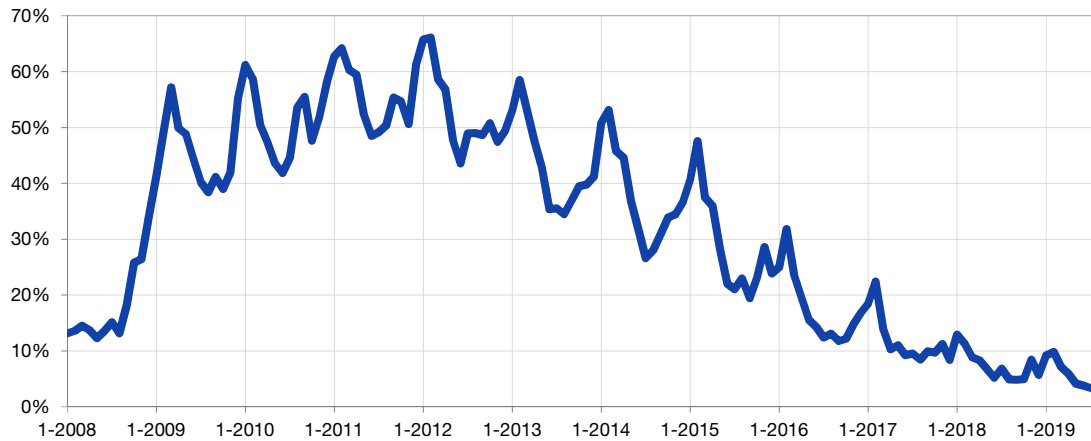
Lender-Mediated Report – August 2019



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 3.5%



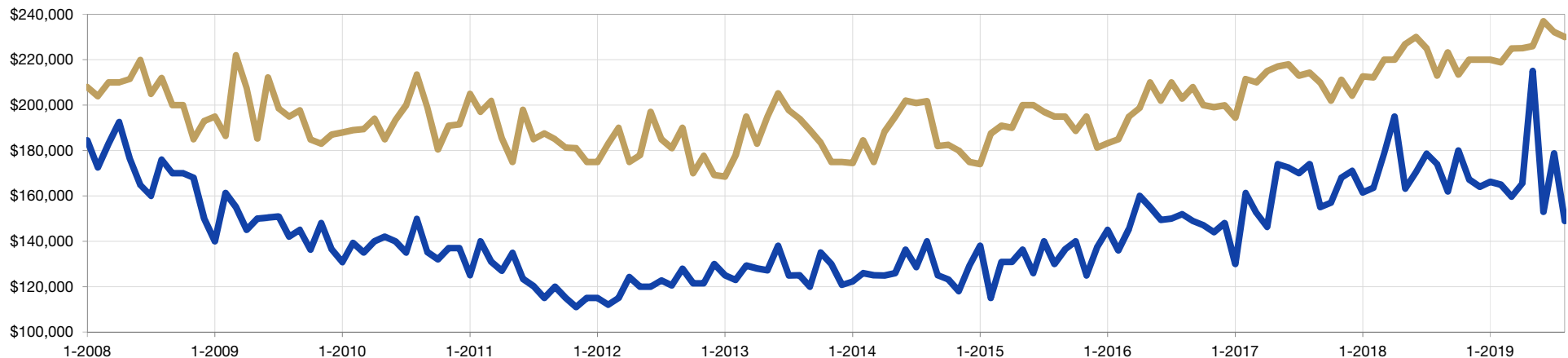
Closed Sales	8-2018	8-2019	+ / -
Traditional	957	938	-2.0%
REO	42	28	-33.3%
Short Sales	7	6	-14.3%
Total Market*	1,006	973	-3.3%

Median Sales Price	8-2018	8-2019	+ / -
Traditional	\$213,000	\$230,000	+8.0%
REO	\$165,050	\$138,000	-16.4%
Short Sales	\$200,000	\$157,250	-21.4%
Total Market*	\$210,000	\$228,000	+8.6%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

August 2019	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	8-2018	8-2019	+ / -	8-2018	8-2019	+ / -	8-2018	8-2019	+ / -	8-2018	8-2019	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	248	19	7.7%	1,042	103	9.9%	\$183,750	\$180,000	-2.0%	\$221,000	\$232,000	+5.0%	\$194,792	\$192,905	-1.0%	\$234,928	\$241,734	+2.9%
Braidwood	19	0	0.0%	96	6	6.3%	\$109,200	\$105,375	-3.5%	\$167,500	\$190,450	+13.7%	\$126,740	\$104,992	-17.2%	\$168,624	\$191,800	+13.7%
Channahon	75	3	4.0%	216	6	2.8%	\$200,000	\$229,950	+15.0%	\$245,050	\$253,500	+3.4%	\$194,683	\$210,408	+8.1%	\$247,020	\$254,167	+2.9%
Coal City, Diamond	33	0	0.0%	106	7	6.6%	\$133,500	\$118,500	-11.2%	\$173,000	\$180,000	+4.0%	\$140,486	\$116,903	-16.8%	\$204,629	\$197,085	-3.7%
Crest Hill	66	4	6.1%	259	18	6.9%	\$150,000	\$151,913	+1.3%	\$170,000	\$175,567	+3.3%	\$141,340	\$149,963	+6.1%	\$175,519	\$178,485	+1.7%
Custer Park	11	0	0.0%	15	0	0.0%	\$315,107	\$0	-100.0%	\$124,600	\$179,000	+43.7%	\$315,107	\$0	-100.0%	\$197,870	\$229,360	+15.9%
Elwood	18	1	5.6%	68	2	2.9%	\$167,000	\$148,500	-11.1%	\$189,950	\$210,000	+10.6%	\$172,429	\$148,500	-13.9%	\$203,013	\$232,415	+14.5%
Frankfort	211	7	3.3%	489	22	4.5%	\$237,500	\$242,250	+2.0%	\$324,950	\$338,000	+4.0%	\$254,295	\$250,398	-1.5%	\$341,408	\$351,696	+3.0%
Gardner	10	3	30.0%	15	2	13.3%	\$0	\$67,523	--	\$147,000	\$132,500	-9.9%	\$0	\$67,523	--	\$145,591	\$141,462	-2.8%
Godley, Braceville	10	0	0.0%	16	2	12.5%	\$28,500	\$130,400	+357.5%	\$137,000	\$133,500	-2.6%	\$28,500	\$130,400	+357.5%	\$154,256	\$138,500	-10.2%
Grundy County (other)	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$240,000	--	\$0	\$0	--	\$0	\$240,000	--
Homer Glen	144	3	2.1%	294	15	5.1%	\$270,250	\$340,000	+25.8%	\$333,750	\$350,000	+4.9%	\$304,880	\$335,777	+10.1%	\$367,064	\$368,754	+0.5%
Joliet	378	25	6.6%	1,768	104	5.9%	\$112,695	\$117,775	+4.5%	\$167,000	\$175,000	+4.8%	\$123,414	\$117,789	-4.6%	\$170,942	\$178,081	+4.2%
Kinsman, Mazon, Verona	12	0	0.0%	34	1	2.9%	\$82,500	\$165,000	+100.0%	\$148,000	\$150,000	+1.4%	\$137,870	\$165,000	+19.7%	\$168,589	\$179,098	+6.2%
Lockport, Homer	153	7	4.6%	613	22	3.6%	\$163,000	\$147,500	-9.5%	\$213,500	\$215,000	+0.7%	\$168,887	\$158,348	-6.2%	\$231,572	\$237,656	+2.6%
Manhattan/Wilton Canter	123	1	0.8%	185	6	3.2%	\$181,250	\$258,750	+42.8%	\$251,000	\$248,000	-1.2%	\$193,658	\$285,458	+47.4%	\$252,411	\$257,450	+2.0%
Minooka	66	0	0.0%	256	6	2.3%	\$217,750	\$184,171	-15.4%	\$212,000	\$234,950	+10.8%	\$192,700	\$218,807	+13.5%	\$216,440	\$237,669	+9.8%
Morris	72	1	1.4%	258	14	5.4%	\$146,000	\$99,250	-32.0%	\$186,875	\$208,950	+11.8%	\$163,205	\$124,366	-23.8%	\$205,275	\$226,253	+10.2%
New Lenox	160	5	3.1%	515	19	3.7%	\$184,000	\$266,500	+44.8%	\$282,450	\$285,000	+0.9%	\$205,179	\$252,895	+23.3%	\$276,027	\$290,702	+5.3%
Peotone	26	0	0.0%	75	3	4.0%	\$77,777	\$125,000	+60.7%	\$193,000	\$201,500	+4.4%	\$100,950	\$142,333	+41.0%	\$200,951	\$210,834	+4.9%
Plainfield	520	23	4.4%	1,652	67	4.1%	\$214,000	\$235,000	+9.8%	\$244,900	\$252,000	+2.9%	\$224,666	\$239,754	+6.7%	\$266,953	\$276,893	+3.7%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	0	0	--	18	1	5.6%	\$75,250	\$64,100	-14.8%	\$131,250	\$150,000	+14.3%	\$75,250	\$64,100	-14.8%	\$127,550	\$140,206	+9.9%
Romeoville	161	9	5.6%	634	47	7.4%	\$161,450	\$138,000	-14.5%	\$184,993	\$193,200	+4.4%	\$159,254	\$155,912	-2.1%	\$195,639	\$205,312	+4.9%
Shorewood	134	0	0.0%	336	15	4.5%	\$200,000	\$230,000	+15.0%	\$253,000	\$250,000	-1.2%	\$216,451	\$246,986	+14.1%	\$260,071	\$259,026	-0.4%
South Wilmington	2	0	0.0%	6	2	33.3%	\$76,000	\$36,863	-51.5%	\$90,000	\$104,000	+15.6%	\$76,500	\$36,863	-51.8%	\$96,343	\$121,725	+26.3%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	78	2	2.6%	159	8	5.0%	\$118,000	\$56,150	-52.4%	\$144,950	\$149,000	+2.8%	\$109,415	\$79,450	-27.4%	\$156,071	\$152,860	-2.1%