

Lender-Mediated Report – September 2019



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 3.1%



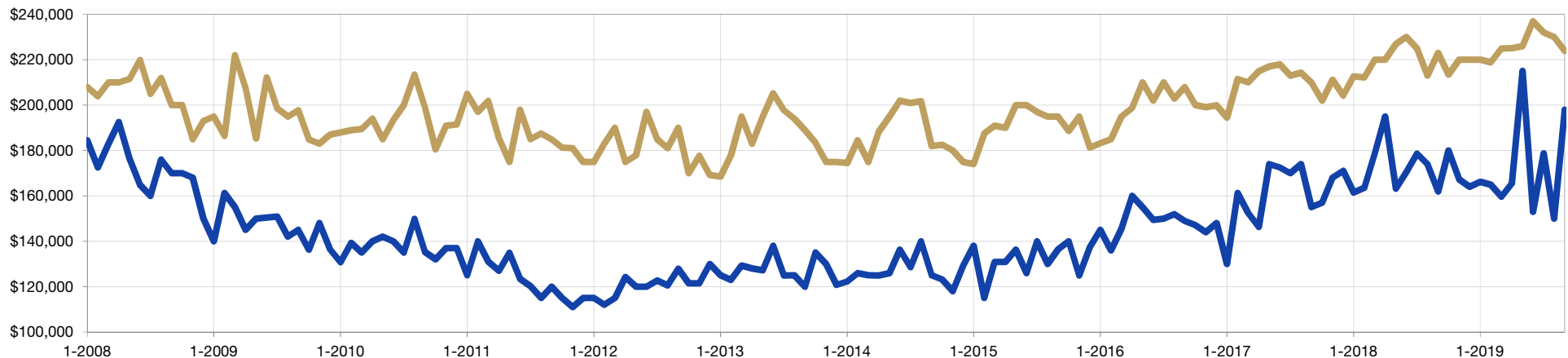
Closed Sales	9-2018	9-2019	+ / -
Traditional	671	741	+10.4%
REO	26	18	-30.8%
Short Sales	8	6	-25.0%
Total Market*	705	765	+8.5%

Median Sales Price	9-2018	9-2019	+ / -
Traditional	\$223,000	\$224,000	+0.4%
REO	\$157,900	\$186,125	+17.9%
Short Sales	\$178,250	\$203,500	+14.2%
Total Market*	\$220,500	\$220,000	-0.2%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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September 2019	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -	9-2018	9-2019	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	228	12	5.3%	1,039	99	9.5%	\$183,750	\$189,000	+2.9%	\$222,750	\$232,500	+4.4%	\$195,703	\$193,479	-1.1%	\$236,033	\$241,563	+2.3%
Braidwood	23	1	4.3%	106	6	5.7%	\$109,200	\$105,375	-3.5%	\$169,750	\$191,950	+13.1%	\$126,740	\$104,992	-17.2%	\$174,321	\$194,016	+11.3%
Channahon	117	3	2.6%	219	7	3.2%	\$210,000	\$214,900	+2.3%	\$244,950	\$254,945	+4.1%	\$200,907	\$205,550	+2.3%	\$246,563	\$255,034	+3.4%
Coal City, Diamond	36	1	2.8%	110	9	8.2%	\$133,500	\$90,000	-32.6%	\$180,000	\$180,000	0.0%	\$140,486	\$107,036	-23.8%	\$205,937	\$201,126	-2.3%
Crest Hill	69	4	5.8%	258	19	7.4%	\$150,000	\$150,000	0.0%	\$171,000	\$175,567	+2.7%	\$142,943	\$146,544	+2.5%	\$176,440	\$179,750	+1.9%
Custer Park	8	0	0.0%	18	0	0.0%	\$315,107	\$0	-100.0%	\$107,700	\$192,000	+78.3%	\$315,107	\$0	-100.0%	\$226,886	\$244,578	+7.8%
Elwood	22	1	4.5%	66	2	3.0%	\$167,000	\$148,500	-11.1%	\$189,900	\$210,000	+10.6%	\$172,429	\$148,500	-13.9%	\$213,276	\$229,278	+7.5%
Frankfort	203	7	3.4%	499	24	4.8%	\$237,500	\$263,500	+10.9%	\$321,250	\$340,000	+5.8%	\$259,474	\$260,708	+0.5%	\$339,528	\$352,028	+3.7%
Gardner	11	2	18.2%	15	2	13.3%	\$0	\$67,523	--	\$147,000	\$130,000	-11.6%	\$0	\$67,523	--	\$146,115	\$137,996	-5.6%
Godley, Braceville	12	0	0.0%	15	2	13.3%	\$28,500	\$130,400	+357.5%	\$141,000	\$129,000	-8.5%	\$28,500	\$130,400	+357.5%	\$156,311	\$137,231	-12.2%
Grundy County (other)	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$240,000	--	\$0	\$0	--	\$0	\$240,000	--
Homer Glen	135	1	0.7%	292	15	5.1%	\$276,500	\$340,000	+23.0%	\$335,000	\$350,000	+4.5%	\$309,130	\$329,643	+6.6%	\$365,873	\$371,886	+1.6%
Joliet	380	21	5.5%	1,795	106	5.9%	\$114,999	\$119,375	+3.8%	\$170,000	\$175,000	+2.9%	\$123,108	\$119,086	-3.3%	\$173,131	\$178,275	+3.0%
Kinsman, Mazon, Verona	11	0	0.0%	34	1	2.9%	\$165,556	\$165,000	-0.3%	\$148,000	\$150,000	+1.4%	\$165,556	\$165,000	-0.3%	\$177,376	\$168,611	-4.9%
Lockport, Homer	154	6	3.9%	595	18	3.0%	\$163,000	\$155,500	-4.6%	\$215,500	\$213,500	-0.9%	\$164,416	\$169,728	+3.2%	\$233,650	\$236,024	+1.0%
Manhattan/Wilton Canter	97	1	1.0%	190	5	2.6%	\$181,250	\$270,000	+49.0%	\$250,500	\$243,000	-3.0%	\$191,669	\$303,300	+58.2%	\$252,572	\$256,083	+1.4%
Minooka	65	0	0.0%	253	6	2.4%	\$227,500	\$184,171	-19.0%	\$212,500	\$230,000	+8.2%	\$197,889	\$218,807	+10.6%	\$215,445	\$236,231	+9.6%
Morris	72	1	1.4%	263	14	5.3%	\$146,000	\$99,250	-32.0%	\$189,000	\$208,000	+10.1%	\$162,822	\$124,366	-23.6%	\$209,972	\$222,866	+6.1%
New Lenox	152	3	2.0%	524	19	3.6%	\$198,250	\$248,000	+25.1%	\$283,000	\$285,000	+0.7%	\$209,842	\$238,105	+13.5%	\$278,872	\$289,577	+3.8%
Peotone	26	0	0.0%	78	3	3.8%	\$77,777	\$125,000	+60.7%	\$196,000	\$206,000	+5.1%	\$100,950	\$142,333	+41.0%	\$205,432	\$210,531	+2.5%
Plainfield	501	23	4.6%	1,679	64	3.8%	\$210,000	\$235,000	+11.9%	\$245,000	\$252,000	+2.9%	\$223,627	\$240,966	+7.8%	\$267,327	\$277,633	+3.9%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	1	0	0.0%	17	1	5.9%	\$75,250	\$64,100	-14.8%	\$122,400	\$156,000	+27.5%	\$75,250	\$64,100	-14.8%	\$127,800	\$144,444	+13.0%
Romeoville	170	12	7.1%	627	45	7.2%	\$151,500	\$151,000	-0.3%	\$186,000	\$197,000	+5.9%	\$158,287	\$159,458	+0.7%	\$197,541	\$206,826	+4.7%
Shorewood	119	3	2.5%	333	13	3.9%	\$198,700	\$230,000	+15.8%	\$249,900	\$253,500	+1.4%	\$217,240	\$249,792	+15.0%	\$255,356	\$263,925	+3.4%
South Wilmington	1	0	0.0%	5	1	20.0%	\$60,000	\$25,725	-57.1%	\$99,950	\$104,000	+4.1%	\$70,800	\$25,725	-63.7%	\$103,733	\$121,725	+17.3%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	72	3	4.2%	163	8	4.9%	\$115,900	\$55,000	-52.5%	\$144,450	\$158,000	+9.4%	\$117,100	\$55,856	-52.3%	\$152,685	\$163,946	+7.4%