

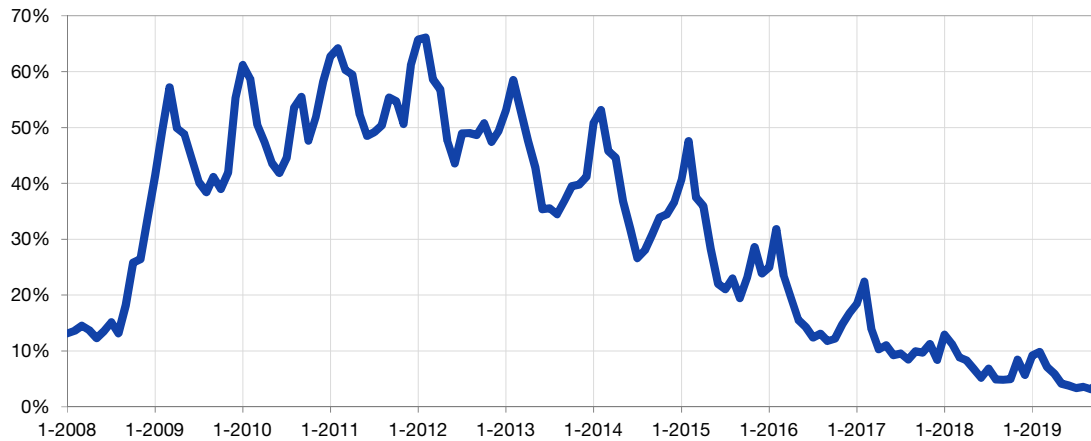
Lender-Mediated Report – October 2019



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 4.3%



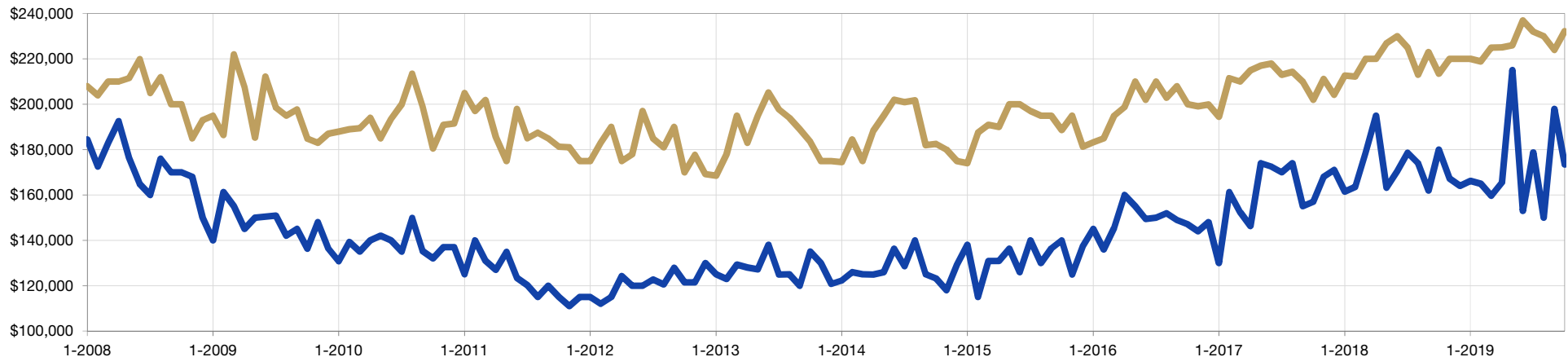
Closed Sales	10-2018	10-2019	+ / -
Traditional	784	714	-8.9%
REO	33	24	-27.3%
Short Sales	8	8	0.0%
Total Market*	825	746	-9.6%

Median Sales Price	10-2018	10-2019	+ / -
Traditional	\$213,500	\$232,250	+8.8%
REO	\$175,700	\$160,588	-8.6%
Short Sales	\$239,500	\$237,500	-0.8%
Total Market*	\$211,500	\$230,000	+8.7%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

October 2019	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -	10-2018	10-2019	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	199	11	5.5%	1,035	94	9.1%	\$187,350	\$186,500	-0.5%	\$225,000	\$234,000	+4.0%	\$197,791	\$190,022	-3.9%	\$236,886	\$241,860	+2.1%
Braidwood	25	1	4.0%	98	6	6.1%	\$108,600	\$105,375	-3.0%	\$175,700	\$190,900	+8.7%	\$113,675	\$104,992	-7.6%	\$177,252	\$193,120	+9.0%
Channahon	126	2	1.6%	221	7	3.2%	\$200,000	\$220,000	+10.0%	\$247,000	\$253,152	+2.5%	\$200,456	\$211,971	+5.7%	\$250,017	\$252,742	+1.1%
Coal City, Diamond	31	0	0.0%	107	9	8.4%	\$133,500	\$90,000	-32.6%	\$179,000	\$172,000	-3.9%	\$140,486	\$107,036	-23.8%	\$206,851	\$198,361	-4.1%
Crest Hill	66	5	7.6%	270	20	7.4%	\$150,000	\$151,913	+1.3%	\$173,500	\$175,000	+0.9%	\$142,160	\$149,967	+5.5%	\$178,507	\$180,396	+1.1%
Custer Park	5	0	0.0%	14	0	0.0%	\$315,107	\$0	-100.0%	\$255,000	\$178,000	-30.2%	\$315,107	\$0	-100.0%	\$238,064	\$240,850	+1.2%
Elwood	27	1	3.7%	67	2	3.0%	\$167,000	\$148,500	-11.1%	\$189,900	\$210,000	+10.6%	\$172,429	\$148,500	-13.9%	\$213,038	\$228,941	+7.5%
Frankfort	201	8	4.0%	503	22	4.4%	\$237,500	\$263,500	+10.9%	\$320,000	\$343,000	+7.2%	\$262,913	\$262,591	-0.1%	\$335,986	\$357,770	+6.5%
Gardner	10	2	20.0%	13	3	23.1%	\$0	\$46,046	--	\$140,000	\$131,250	-6.3%	\$0	\$53,349	--	\$138,656	\$147,495	+6.4%
Godley, Braceville	14	0	0.0%	15	2	13.3%	\$28,500	\$130,400	+357.5%	\$138,000	\$138,000	0.0%	\$28,500	\$130,400	+357.5%	\$154,874	\$139,385	-10.0%
Grundy County (other)	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$240,000	--	\$0	\$0	--	\$0	\$240,000	--
Homer Glen	128	3	2.3%	280	17	6.1%	\$278,000	\$340,000	+22.3%	\$338,500	\$354,900	+4.8%	\$317,182	\$330,274	+4.1%	\$367,716	\$372,507	+1.3%
Joliet	391	23	5.9%	1,744	102	5.8%	\$118,250	\$119,375	+1.0%	\$171,000	\$175,000	+2.3%	\$127,200	\$120,103	-5.6%	\$174,203	\$179,561	+3.1%
Kinsman, Mazon, Verona	11	0	0.0%	31	1	3.2%	\$165,556	\$165,000	-0.3%	\$157,500	\$152,000	-3.5%	\$165,556	\$165,000	-0.3%	\$185,341	\$171,967	-7.2%
Lockport, Homer	131	4	3.1%	573	19	3.3%	\$163,400	\$146,000	-10.6%	\$216,900	\$213,750	-1.5%	\$171,226	\$161,321	-5.8%	\$234,677	\$236,445	+0.8%
Manhattan/Wilton Canter	97	2	2.1%	206	5	2.4%	\$181,250	\$270,000	+49.0%	\$249,750	\$248,855	-0.4%	\$192,991	\$303,300	+57.2%	\$252,878	\$255,971	+1.2%
Minooka	59	0	0.0%	248	6	2.4%	\$227,500	\$184,171	-19.0%	\$213,500	\$232,500	+8.9%	\$197,889	\$218,807	+10.6%	\$217,847	\$236,725	+8.7%
Morris	68	1	1.5%	258	13	5.0%	\$139,500	\$93,500	-33.0%	\$184,300	\$210,000	+13.9%	\$159,441	\$114,315	-28.3%	\$206,932	\$225,013	+8.7%
New Lenox	155	4	2.6%	529	20	3.8%	\$184,000	\$257,250	+39.8%	\$280,000	\$289,900	+3.5%	\$210,140	\$252,925	+20.4%	\$277,795	\$291,737	+5.0%
Peotone	25	1	4.0%	81	3	3.7%	\$77,777	\$125,000	+60.7%	\$197,000	\$207,250	+5.2%	\$100,950	\$142,333	+41.0%	\$205,714	\$212,984	+3.5%
Plainfield	501	20	4.0%	1,673	65	3.9%	\$207,151	\$232,000	+12.0%	\$245,000	\$255,000	+4.1%	\$225,184	\$235,598	+4.6%	\$268,654	\$278,049	+3.5%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	2	1	50.0%	17	1	5.9%	\$75,250	\$64,100	-14.8%	\$121,200	\$156,000	+28.7%	\$75,250	\$64,100	-14.8%	\$124,233	\$141,944	+14.3%
Romeoville	156	8	5.1%	617	41	6.6%	\$161,450	\$151,000	-6.5%	\$185,000	\$203,000	+9.7%	\$161,373	\$158,901	-1.5%	\$197,425	\$209,242	+6.0%
Shorewood	116	4	3.4%	344	13	3.8%	\$197,400	\$230,000	+16.5%	\$248,250	\$255,500	+2.9%	\$219,796	\$248,369	+13.0%	\$255,563	\$267,327	+4.6%
South Wilmington	2	0	0.0%	5	1	20.0%	\$60,000	\$25,725	-57.1%	\$100,000	\$112,250	+12.3%	\$70,800	\$25,725	-63.7%	\$103,200	\$125,850	+21.9%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	65	3	4.6%	168	8	4.8%	\$115,900	\$55,000	-52.5%	\$142,450	\$159,000	+11.6%	\$117,100	\$55,856	-52.3%	\$153,178	\$165,026	+7.7%