

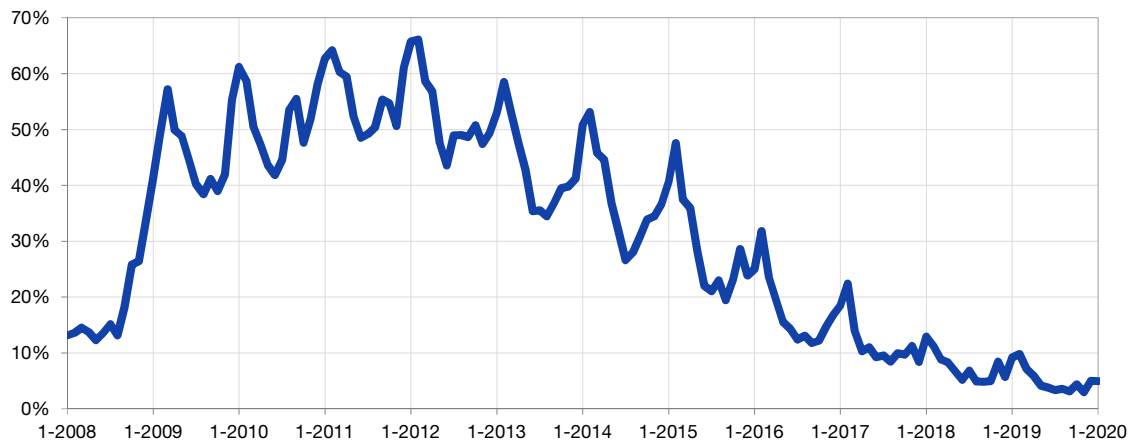
Lender-Mediated Report – January 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 5.0%



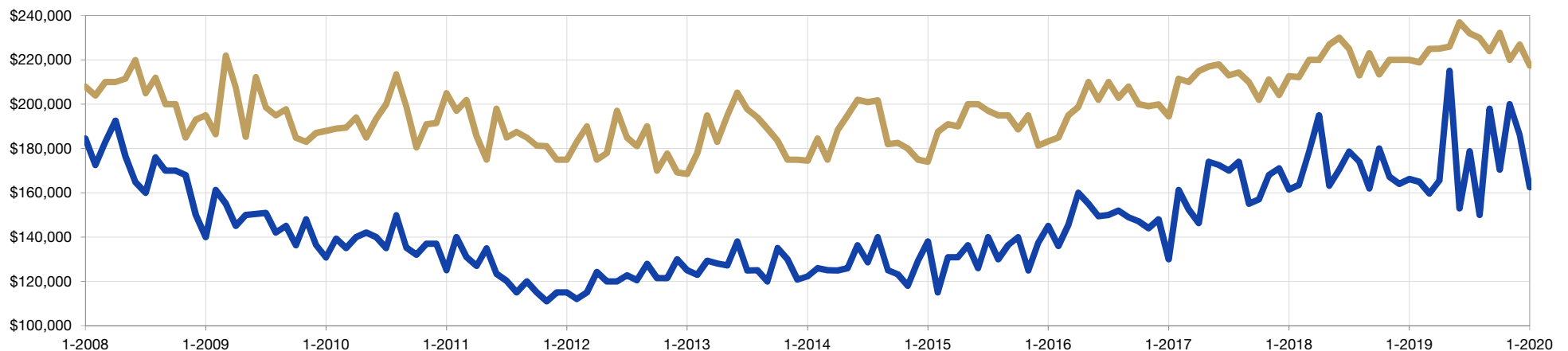
Closed Sales	1-2019	1-2020	+ / -
Traditional	375	422	+12.5%
REO	35	16	-54.3%
Short Sales	3	6	+100.0%
Total Market*	413	444	+7.5%

Median Sales Price	1-2019	1-2020	+ / -
Traditional	\$220,000	\$217,500	-1.1%
REO	\$166,425	\$170,000	+2.1%
Short Sales	\$155,000	\$157,550	+1.6%
Total Market*	\$215,000	\$214,950	-0.0%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

January 2020	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
							1-2019	1-2020	+ / -	1-2019	1-2020	+ / -	1-2019	1-2020	+ / -	1-2019	1-2020	+ / -
Bolingbrook	155	11	7.1%	1,017	76	7.5%	\$179,989	\$188,250	+4.6%	\$225,000	\$234,000	+4.0%	\$196,193	\$195,305	-0.5%	\$237,896	\$242,082	+1.8%
Braidwood	26	0	0.0%	83	6	7.2%	\$93,500	\$123,575	+32.2%	\$179,400	\$191,900	+7.0%	\$95,067	\$124,825	+31.3%	\$181,117	\$195,675	+8.0%
Channahon	115	3	2.6%	232	8	3.4%	\$220,000	\$232,500	+5.7%	\$247,750	\$251,760	+1.6%	\$206,551	\$225,475	+9.2%	\$255,670	\$249,245	-2.5%
Coal City, Diamond	29	0	0.0%	108	9	8.3%	\$142,000	\$90,000	-36.6%	\$170,000	\$190,000	+11.8%	\$152,596	\$101,480	-33.5%	\$200,774	\$208,194	+3.7%
Crest Hill	52	6	11.5%	285	20	7.0%	\$148,750	\$159,663	+7.3%	\$174,950	\$175,000	+0.0%	\$141,072	\$154,493	+9.5%	\$179,680	\$181,559	+1.0%
Custer Park	3	0	0.0%	15	0	0.0%	\$315,107	\$0	-100.0%	\$287,500	\$179,000	-37.7%	\$315,107	\$0	-100.0%	\$257,142	\$234,560	-8.8%
Elwood	19	1	5.3%	64	2	3.1%	\$146,000	\$255,500	+75.0%	\$195,000	\$206,000	+5.6%	\$163,857	\$255,500	+55.9%	\$219,255	\$223,380	+1.9%
Frankfort	153	4	2.6%	531	20	3.8%	\$237,500	\$321,750	+35.5%	\$330,000	\$335,000	+1.5%	\$262,020	\$274,325	+4.7%	\$344,180	\$349,387	+1.5%
Gardner	7	2	28.6%	14	3	21.4%	\$89,000	\$46,046	-48.3%	\$137,500	\$132,500	-3.6%	\$89,000	\$86,549	-2.8%	\$134,808	\$145,889	+8.2%
Godley, Braceville	12	2	16.7%	15	1	6.7%	\$45,000	\$160,000	+255.6%	\$133,500	\$140,750	+5.4%	\$52,600	\$160,000	+204.2%	\$139,100	\$145,357	+4.5%
Grundy County (other)	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$240,000	--	\$0	\$0	--	\$0	\$240,000	--
Homer Glen	96	3	3.1%	267	14	5.2%	\$320,000	\$323,750	+1.2%	\$340,000	\$350,000	+2.9%	\$332,460	\$310,296	-6.7%	\$374,341	\$367,857	-1.7%
Joliet	305	18	5.9%	1,755	84	4.8%	\$125,000	\$119,375	-4.5%	\$172,000	\$175,000	+1.7%	\$129,927	\$123,825	-4.7%	\$175,081	\$180,567	+3.1%
Kinsman, Mazon, Verona	18	2	11.1%	31	1	3.2%	\$316,111	\$165,000	-47.8%	\$153,500	\$149,950	-2.3%	\$316,111	\$165,000	-47.8%	\$185,318	\$170,667	-7.9%
Lockport, Homer	115	6	5.2%	570	17	3.0%	\$163,800	\$135,000	-17.6%	\$213,168	\$214,900	+0.8%	\$180,725	\$141,097	-21.9%	\$233,301	\$238,746	+2.3%
Manhattan/Wilton Canter	70	0	0.0%	237	4	1.7%	\$183,374	\$258,750	+41.1%	\$242,900	\$249,900	+2.9%	\$212,951	\$278,125	+30.6%	\$251,417	\$256,228	+1.9%
Minooka	46	2	4.3%	244	3	1.2%	\$231,250	\$160,000	-30.8%	\$219,950	\$234,900	+6.8%	\$218,034	\$223,333	+2.4%	\$221,723	\$239,489	+8.0%
Morris	69	2	2.9%	271	10	3.7%	\$132,000	\$95,250	-27.8%	\$185,000	\$215,000	+16.2%	\$145,117	\$110,610	-23.8%	\$208,433	\$235,171	+12.8%
New Lenox	134	5	3.7%	549	20	3.6%	\$217,000	\$240,750	+10.9%	\$285,000	\$290,000	+1.8%	\$219,791	\$240,675	+9.5%	\$283,338	\$294,331	+3.9%
Peotone	18	2	11.1%	73	2	2.7%	\$92,553	\$151,000	+63.1%	\$202,500	\$208,000	+2.7%	\$113,863	\$151,000	+32.6%	\$216,490	\$217,883	+0.6%
Plainfield	355	22	6.2%	1,703	63	3.7%	\$215,500	\$228,000	+5.8%	\$248,000	\$255,000	+2.8%	\$232,269	\$231,282	-0.4%	\$271,096	\$277,959	+2.5%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	0	0	--	17	2	11.8%	\$75,250	\$68,300	-9.2%	\$130,700	\$155,000	+18.6%	\$75,250	\$68,300	-9.2%	\$130,731	\$142,093	+8.7%
Romeoville	106	5	4.7%	638	39	6.1%	\$150,750	\$160,000	+6.1%	\$185,000	\$207,000	+11.9%	\$156,970	\$162,827	+3.7%	\$198,376	\$210,998	+6.4%
Shorewood	73	2	2.7%	371	13	3.5%	\$197,400	\$230,000	+16.5%	\$249,900	\$260,000	+4.0%	\$223,796	\$232,792	+4.0%	\$258,112	\$268,683	+4.1%
South Wilmington	1	0	0.0%	6	1	16.7%	\$48,000	\$25,725	-46.4%	\$109,900	\$108,000	-1.7%	\$61,667	\$25,725	-58.3%	\$126,680	\$102,880	-18.8%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	51	3	5.9%	173	9	5.2%	\$118,000	\$55,000	-53.4%	\$138,250	\$164,000	+18.6%	\$118,856	\$81,039	-31.8%	\$152,524	\$170,438	+11.7%