

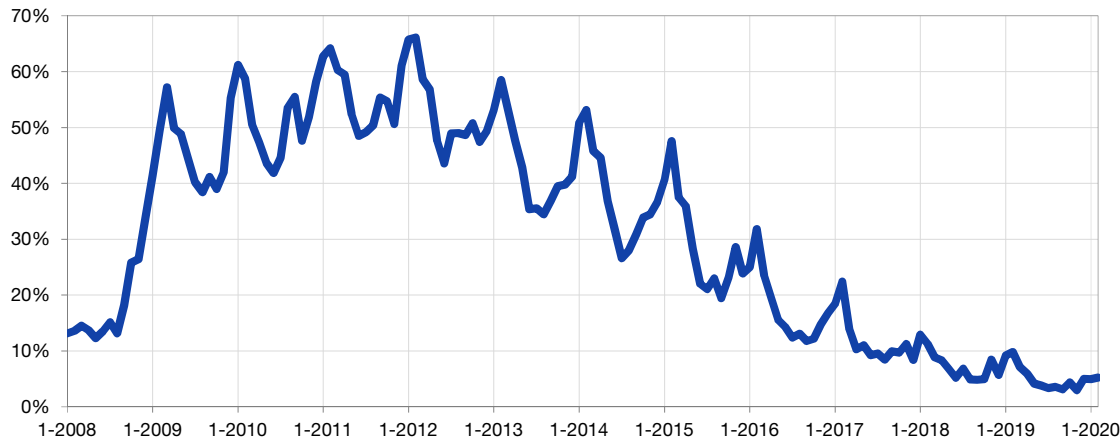
Lender-Mediated Report – February 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 5.2%



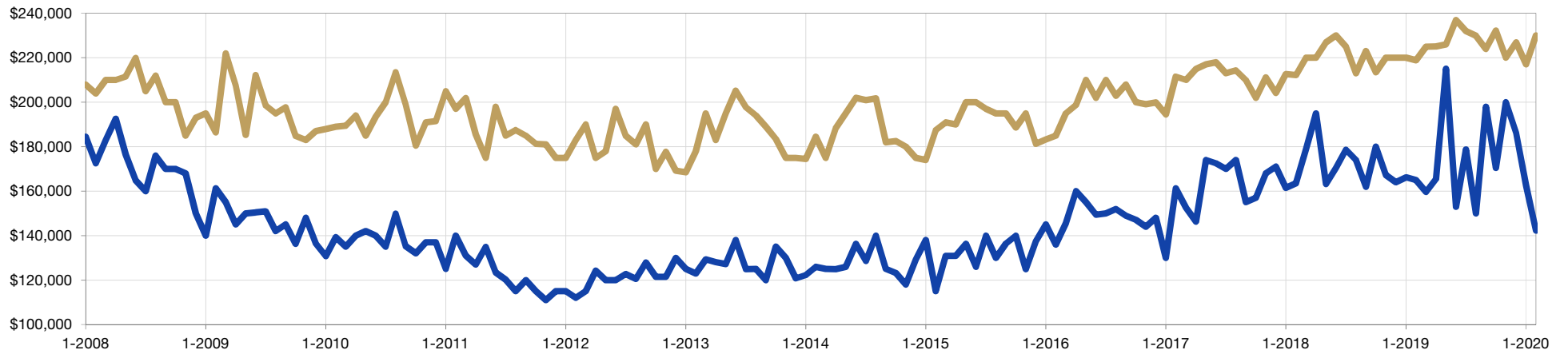
Closed Sales	2-2019	2-2020	+ / -
Traditional	432	474	+9.7%
REO	38	20	-47.4%
Short Sales	9	6	-33.3%
Total Market*	480	500	+4.2%

Median Sales Price	2-2019	2-2020	+ / -
Traditional	\$218,950	\$230,000	+5.0%
REO	\$156,500	\$145,250	-7.2%
Short Sales	\$210,000	\$125,750	-40.1%
Total Market*	\$210,400	\$225,000	+6.9%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	2-2019	2-2020	+ / -	2-2019	2-2020	+ / -	2-2019	2-2020	+ / -	2-2019	2-2020	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
February 2020																		
Bolingbrook	158	12	7.6%	1,015	67	6.6%	\$181,250	\$187,500	+3.4%	\$226,000	\$235,000	+4.0%	\$196,475	\$193,497	-1.5%	\$238,440	\$243,589	+2.2%
Braidwood	22	1	4.5%	89	4	4.5%	\$109,200	\$93,200	-14.7%	\$178,900	\$191,900	+7.3%	\$116,290	\$113,175	-2.7%	\$178,823	\$192,340	+7.6%
Channahon	117	3	2.6%	231	8	3.5%	\$224,000	\$232,500	+3.8%	\$247,250	\$253,000	+2.3%	\$223,453	\$225,600	+1.0%	\$254,798	\$249,901	-1.9%
Coal City, Diamond	25	1	4.0%	106	8	7.5%	\$142,000	\$87,500	-38.4%	\$174,000	\$189,500	+8.9%	\$152,296	\$99,353	-34.8%	\$194,982	\$205,434	+5.4%
Crest Hill	54	5	9.3%	277	15	5.4%	\$150,000	\$165,500	+10.3%	\$175,000	\$177,750	+1.6%	\$141,631	\$156,148	+10.3%	\$179,645	\$183,118	+1.9%
Custer Park	4	0	0.0%	16	0	0.0%	\$315,107	\$0	-100.0%	\$255,000	\$200,000	-21.6%	\$315,107	\$0	-100.0%	\$250,438	\$252,119	+0.7%
Elwood	19	1	5.3%	68	2	2.9%	\$146,000	\$255,500	+75.0%	\$195,000	\$206,000	+5.6%	\$163,857	\$255,500	+55.9%	\$218,554	\$221,255	+1.2%
Frankfort	149	4	2.7%	536	20	3.7%	\$237,500	\$332,250	+39.9%	\$330,000	\$335,000	+1.5%	\$257,038	\$281,250	+9.4%	\$343,025	\$351,087	+2.4%
Gardner	6	3	50.0%	14	3	21.4%	\$89,000	\$46,046	-48.3%	\$135,000	\$132,500	-1.9%	\$89,000	\$86,549	-2.8%	\$129,269	\$147,180	+13.9%
Godley, Braceville	14	3	21.4%	16	2	12.5%	\$45,000	\$116,500	+158.9%	\$152,500	\$137,500	-9.8%	\$52,600	\$116,500	+121.5%	\$162,940	\$128,243	-21.3%
Grundy County (other)	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$240,000	--	\$0	\$0	--	\$0	\$240,000	--
Homer Glen	107	5	4.7%	261	12	4.6%	\$329,000	\$307,750	-6.5%	\$340,000	\$355,000	+4.4%	\$332,700	\$306,263	-7.9%	\$369,698	\$370,163	+0.1%
Joliet	300	20	6.7%	1,759	82	4.7%	\$124,000	\$123,250	-0.6%	\$172,000	\$175,000	+1.7%	\$128,336	\$128,999	+0.5%	\$174,888	\$180,771	+3.4%
Kinsman, Mazon, Verona	19	2	10.5%	30	1	3.3%	\$316,111	\$165,000	-47.8%	\$155,000	\$149,900	-3.3%	\$316,111	\$165,000	-47.8%	\$189,502	\$171,862	-9.3%
Lockport, Homer	113	3	2.7%	575	19	3.3%	\$165,000	\$130,000	-21.2%	\$215,000	\$213,750	-0.6%	\$180,523	\$147,429	-18.3%	\$234,801	\$238,169	+1.4%
Manhattan/Wilton Canter	71	0	0.0%	250	4	1.6%	\$221,874	\$315,000	+42.0%	\$245,250	\$248,000	+1.1%	\$226,644	\$306,250	+35.1%	\$252,069	\$255,938	+1.5%
Minooka	48	2	4.2%	235	2	0.9%	\$231,250	\$255,000	+10.3%	\$220,000	\$234,900	+6.8%	\$222,534	\$255,000	+14.6%	\$222,678	\$239,996	+7.8%
Morris	70	3	4.3%	263	8	3.0%	\$132,000	\$95,250	-27.8%	\$184,650	\$212,000	+14.8%	\$136,559	\$107,288	-21.4%	\$209,487	\$235,421	+12.4%
New Lenox	141	4	2.8%	551	18	3.3%	\$198,250	\$240,750	+21.4%	\$285,000	\$290,000	+1.8%	\$218,568	\$245,528	+12.3%	\$283,997	\$294,643	+3.7%
Peotone	16	1	6.3%	75	3	4.0%	\$92,553	\$145,000	+56.7%	\$205,000	\$207,250	+1.1%	\$113,863	\$149,000	+30.9%	\$217,109	\$217,128	+0.0%
Plainfield	356	15	4.2%	1,714	63	3.7%	\$213,000	\$225,500	+5.9%	\$248,000	\$255,000	+2.8%	\$230,753	\$226,690	-1.8%	\$271,015	\$279,013	+3.0%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	1	1	100.0%	17	2	11.8%	\$75,250	\$68,300	-9.2%	\$136,600	\$150,000	+9.8%	\$75,250	\$68,300	-9.2%	\$132,821	\$132,760	-0.0%
Romeoville	105	7	6.7%	633	41	6.5%	\$154,750	\$151,000	-2.4%	\$187,000	\$207,500	+11.0%	\$159,005	\$158,641	-0.2%	\$199,661	\$210,671	+5.5%
Shorewood	80	1	1.3%	376	12	3.2%	\$205,000	\$221,000	+7.8%	\$250,000	\$260,000	+4.0%	\$238,780	\$214,742	-10.1%	\$259,524	\$268,621	+3.5%
South Wilmington	3	0	0.0%	6	1	16.7%	\$46,501	\$25,725	-44.7%	\$109,900	\$108,000	-1.7%	\$46,501	\$25,725	-44.7%	\$126,680	\$102,880	-18.8%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	50	1	2.0%	176	8	4.5%	\$101,500	\$55,000	-45.8%	\$139,800	\$165,000	+18.0%	\$112,700	\$84,006	-25.5%	\$151,875	\$172,680	+13.7%