

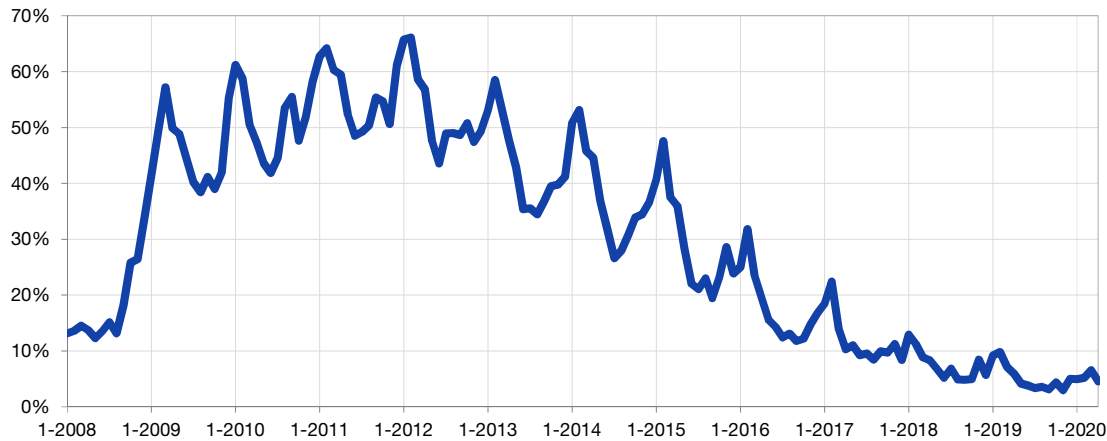
Lender-Mediated Report – April 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 4.5%



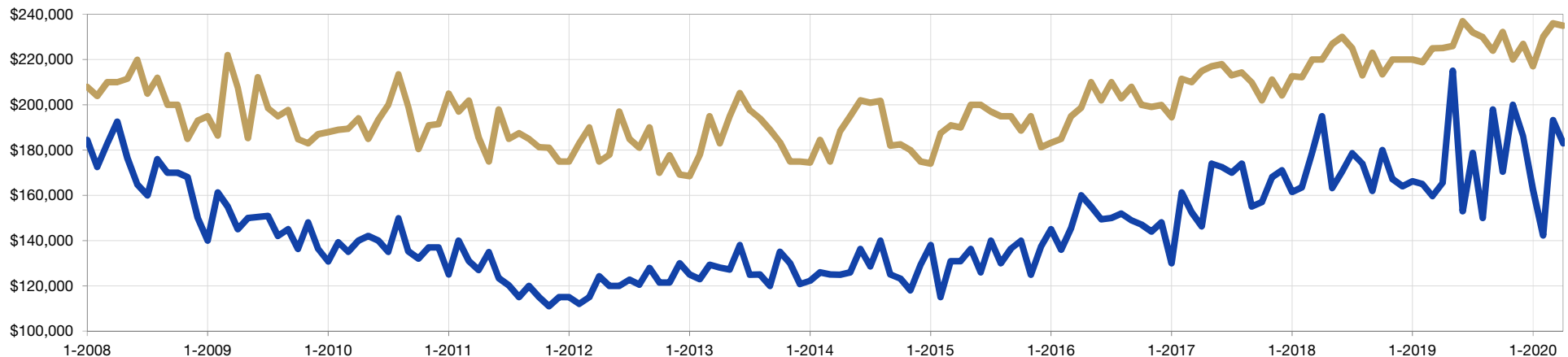
Closed Sales	4-2019	4-2020	+ / -
Traditional	745	737	-1.1%
REO	40	23	-42.5%
Short Sales	7	12	+71.4%
Total Market*	792	772	-2.5%

Median Sales Price	4-2019	4-2020	+ / -
Traditional	\$225,100	\$235,000	+4.4%
REO	\$134,850	\$184,700	+37.0%
Short Sales	\$255,000	\$179,500	-29.6%
Total Market*	\$222,000	\$234,000	+5.4%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

April 2020	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	170	18	10.6%	996	64	6.4%	\$186,350	\$185,050	-0.7%	\$226,000	\$238,000	+5.3%	\$196,522	\$196,750	+0.1%	\$237,608	\$246,842	+3.9%
Braidwood	29	0	0.0%	85	2	2.4%	\$109,200	\$134,501	+23.2%	\$184,000	\$189,550	+3.0%	\$109,307	\$134,501	+23.0%	\$186,439	\$188,658	+1.2%
Channahon	98	2	2.0%	247	8	3.2%	\$228,000	\$232,500	+2.0%	\$250,500	\$255,000	+1.8%	\$226,803	\$225,600	-0.5%	\$257,828	\$252,221	-2.2%
Coal City, Diamond	24	0	0.0%	110	10	9.1%	\$147,000	\$119,250	-18.9%	\$166,000	\$188,000	+13.3%	\$155,895	\$116,022	-25.6%	\$193,478	\$205,338	+6.1%
Crest Hill	47	1	2.1%	278	13	4.7%	\$153,038	\$164,500	+7.5%	\$174,950	\$174,900	-0.0%	\$148,304	\$156,738	+5.7%	\$178,809	\$180,958	+1.2%
Custer Park	5	0	0.0%	15	0	0.0%	\$85,213	\$0	-100.0%	\$267,000	\$195,000	-27.0%	\$85,213	\$0	-100.0%	\$249,975	\$250,327	+0.1%
Elwood	20	1	5.0%	68	4	5.9%	\$152,000	\$202,500	+33.2%	\$207,500	\$199,500	-3.9%	\$185,900	\$203,875	+9.7%	\$222,514	\$211,283	-5.0%
Frankfort	138	1	0.7%	545	20	3.7%	\$230,000	\$333,750	+45.1%	\$330,000	\$335,000	+1.5%	\$241,491	\$293,963	+21.7%	\$344,323	\$349,814	+1.6%
Gardner	3	0	0.0%	16	3	18.8%	\$67,523	\$120,000	+77.7%	\$137,500	\$132,500	-3.6%	\$67,523	\$111,201	+64.7%	\$128,818	\$154,921	+20.3%
Godley, Braceville	10	2	20.0%	15	2	13.3%	\$72,900	\$116,500	+59.8%	\$144,000	\$137,000	-4.9%	\$72,900	\$116,500	+59.8%	\$146,420	\$147,646	+0.8%
Grundy County (other)	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$240,000	--	\$0	\$0	--	\$0	\$240,000	--
Homer Glen	120	5	4.2%	265	10	3.8%	\$328,000	\$295,250	-10.0%	\$345,000	\$350,000	+1.4%	\$324,586	\$308,090	-5.1%	\$372,179	\$369,171	-0.8%
Joliet	301	19	6.3%	1,717	71	4.1%	\$118,750	\$125,101	+5.3%	\$174,900	\$176,125	+0.7%	\$122,212	\$135,468	+10.8%	\$176,128	\$181,277	+2.9%
Kinsman, Mazon, Verona	15	3	20.0%	28	1	3.6%	\$316,111	\$165,000	-47.8%	\$150,000	\$149,900	-0.1%	\$316,111	\$165,000	-47.8%	\$192,815	\$171,515	-11.0%
Lockport, Homer	110	2	1.8%	568	21	3.7%	\$162,900	\$155,000	-4.8%	\$214,900	\$214,000	-0.4%	\$162,949	\$182,865	+12.2%	\$234,575	\$239,371	+2.0%
Manhattan/Wilton Canter	61	0	0.0%	259	3	1.2%	\$196,248	\$360,000	+83.4%	\$247,500	\$248,250	+0.3%	\$222,774	\$318,333	+42.9%	\$255,536	\$253,877	-0.6%
Minooka	42	1	2.4%	233	2	0.9%	\$208,341	\$255,000	+22.4%	\$226,501	\$235,000	+3.8%	\$216,834	\$255,000	+17.6%	\$228,656	\$242,126	+5.9%
Morris	82	4	4.9%	264	9	3.4%	\$132,000	\$93,500	-29.2%	\$188,750	\$212,000	+12.3%	\$135,951	\$100,535	-26.1%	\$209,785	\$237,208	+13.1%
New Lenox	134	3	2.2%	564	19	3.4%	\$254,000	\$240,000	-5.5%	\$287,000	\$287,000	0.0%	\$239,999	\$240,105	+0.0%	\$286,444	\$294,681	+2.9%
Peotone	21	2	9.5%	72	2	2.8%	\$108,777	\$186,000	+71.0%	\$197,000	\$215,125	+9.2%	\$128,624	\$186,000	+44.6%	\$211,224	\$224,903	+6.5%
Plainfield	349	16	4.6%	1,744	65	3.7%	\$225,000	\$225,000	0.0%	\$250,000	\$255,950	+2.4%	\$233,763	\$232,356	-0.6%	\$274,565	\$277,626	+1.1%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	1	0	0.0%	14	1	7.1%	\$69,675	\$72,500	+4.1%	\$142,500	\$148,000	+3.9%	\$69,675	\$72,500	+4.1%	\$136,441	\$128,569	-5.8%
Romeoville	91	4	4.4%	628	35	5.6%	\$147,500	\$176,000	+19.3%	\$190,000	\$209,900	+10.5%	\$157,168	\$163,734	+4.2%	\$202,647	\$211,251	+4.2%
Shorewood	89	1	1.1%	370	14	3.8%	\$215,000	\$209,750	-2.4%	\$252,250	\$262,250	+4.0%	\$244,840	\$213,989	-12.6%	\$261,532	\$270,900	+3.6%
South Wilmington	1	1	100.0%	4	0	0.0%	\$36,863	\$0	-100.0%	\$108,000	\$103,200	-4.4%	\$36,863	\$0	-100.0%	\$118,280	\$101,600	-14.1%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	50	1	2.0%	168	10	6.0%	\$85,000	\$55,000	-35.3%	\$137,000	\$162,250	+18.4%	\$105,471	\$93,955	-10.9%	\$148,763	\$175,177	+17.8%