



## Newsletter | June 2018

Click  
HERE for President  
Ken Pytlewski's  
[Video Message](#)



National, State and  
Local Updates by  
Government Affairs  
Director  
Gideon Blustein

Gideon is on leave. In his absence, issues of the Illinois REALTORS® State Capitol Report are posted for information on legislative happenings that affect you....

[Read more >](#)

Mueller's Musings by  
Attorney Gary Mueller



Gary writes about attempts to fix TRID, the potential use of Bit-coin currency and what's new with the 7.0 contract...[Read More >](#)



How Home Staging can  
benefit the real estate  
professional

Home stager Boise Walker tells you what home staging involves and how it can be a benefit to you...[Read more](#)

Three Rivers Association of Realtors ©  
**YPN** Young Professionals Network

**2018 YPN  
MEMBER APPRECIATION  
COOKOUT  
AUGUST 2  
FROM 5 TO 8PM**

A graphic for the 2018 YPN Member Appreciation Cookout. It features a yellow cartoon character with a winking eye and thumbs up. The text is in bold, red and black fonts. The background is yellow with a blue border.

[CLICK HERE FOR COMPLETE DETAILS](#)

**ANNUAL MEMBERSHIP  
BREAKFAST MEETING  
AUGUST 9  
JOLIET COUNTRY CLUB**

**RSVP BY AUGUST 3RD**

Three Rivers Association of REALTORS

A graphic for the Annual Membership Breakfast Meeting. It features the Three Rivers Association of REALTORS logo at the bottom. The text is in bold, red and black fonts. The background is white with a blue border.

[CLICK HERE FOR COMPLETE DETAILS](#)

**Save the date**  
**WEDNESDAY, SEPTEMBER 19**  
Three Rivers Affiliate Members Present

**Oktoberfest**

**FUN!  
FOOD!  
GAMES!  
PRIZES!**

At Joliet Junior College's Plum Grove  
From 4 to 7pm

**PROST!**

A graphic for the Oktoberfest event. It features the text "Save the date" in a large, orange, serif font. Below it is "WEDNESDAY, SEPTEMBER 19" in a smaller, blue, sans-serif font. The main title "Oktoberfest" is in a large, gold, gothic font. There are illustrations of beer mugs and a "PROST!" sign. The background is white with a blue and orange border.

## ETHICS DEADLINE DECEMBER 31, 2018

Your Ethics Requirement (2.5 hours of ethics credit every 2 years) must be completed by December 31<sup>st</sup>, 2018: Three Rivers Association of REALTORS® has home study options that do require an exam and provide C.E. credit. NAR has a no-cost option that does not award C.E. and a paid option with C.E. credit. Illinois REALTORS® has an online course option that includes 3 hours of C.E. credit. Please note that if you take (or have taken) an ethics course with anyone other than Three Rivers Association of REALTORS, YOU MUST provide Three Rivers with documentation that you have completed the ethics requirement. Send it to [stephanie@trarealtors.net](mailto:stephanie@trarealtors.net)

## 3rd QUARTER MLS DUES MUST BE PAID BY JUNE 30

The bills for the 3<sup>rd</sup> quarter MLS dues were mailed on June 1. They are due on June 30. Keep in mind that, unless you have otherwise indicated, your bill is mailed to your office. So, make sure you retrieve it from your office mail box.

## Industry News and Trends

### MRED clarifies the definition of Net Sales Price

### April statistics show being quick with an offer still the rule of the day

### How to prevent a low appraisal

### The Shortcomings of Preapprovals



[CLICK HERE FOR COMPLETE DETAILS](#)

## CALENDAR OF EVENTS AND NEW MEMBER WELCOME



[CLICK HERE FOR EVENTS AND NEW MEMBER WELCOME](#)



Click [HERE](#) for Board of Directors application

Click [HERE](#) for Secretary/Treasurer application

Deadline is June 6, 2018

Frame Negotiations as Dialogues,  
not conflicts

Illinois residents eligible for disaster  
assistance from SBA

Tips for keeping your Facebook  
marketing legal

Protect Your Devices Over Public  
Wi-Fi

Realestate Domains Are Coming  
This Fall



[CLICK HERE FOR THE APPLICATION](#)

FACTS YOU SHOULD KNOW ABOUT



AND



[CLICK HERE FOR IMPORTANT DETAILS](#)



[CLICK HERE FOR INFORMATION AND  
RESOURCES](#)



[CLICK HERE FOR BENEFITS TO BEING A](#)

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