



EDUCATION
REALTOR® BENEFITS PROGRAM

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A VOICE FOR REALTORS®

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March 2019 Newsletter

Matt Persicketti named REALTOR of the Year



Three Rivers Association of REALTORS® has named **Matt Persicketti** as its 2019 REALTOR® of the Year. The Association's Awards committee recognized his great leadership, guidance, experience and enthusiasm along with the countless hours he works on behalf of the Association. Matt is a Broker with Oak Leaf Realty in Frankfort and has been a member of Three Rivers since 2005. He was the 2016-2017 President of Three Rivers Association of REALTORS® and was a member of the Board of Directors for 7 years. Persicketti is serving on numerous committees including YPN (Young Professionals Network), Government Affairs, RPAC, Professional Standards and

Grievance. Matt is also active with the Illinois REALTORS® as a member of the Professional Standards, Public Policy and Government Affairs committees. Most recently, Persicketti was awarded the position of Federal Political Coordinator for Congresswoman Lauren Underwood from Illinois's 14th congressional district. Matt has always been willing to volunteer his time when called upon by the Association to help organizations such as MorningStar Mission or by honoring our veterans on National Wreaths Across America Day.

On a personal note, he is involved in community theater and is also active in his children's activities on the grade and high school levels. Matt Persicketti will be honored with the other REALTORS® of the Year from Associations across the state of Illinois on April 29th at the REALTOR® of the Year banquet at the Abraham Lincoln Presidential Museum in Springfield.

Lauren Grigus receives Rising Star award

Lauren Grigus, a Broker with 2 Get Moving Realty in Minooka, has been named Three Rivers Association of REALTORS® 2019 Rising Star. Lauren attributes her success in real estate sales to the support of her managing broker, her peers, clients, friends, family and the Association. When notified of the award, Lauren said “this last year took me by surprise by how well my business expanded. It is wonderful to know that people inside and outside of my office have noticed my success. I really appreciate it.” In her short time working as a Real Estate Broker, Lauren has not only achieved a high level of success in terms of number of sales and sales volume but has also been involved in the YPN and Special Events committees at Three Rivers Association of REALTORS® all of which were instrumental in her receiving this award.



In order to be considered as a Rising Star by the Awards committee, that person must be nominated by someone from within Three Rivers membership.



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AVAILABLE ON OUR WEB SITE**

www.trarealtors.net

**Three Rivers Association of REALTORS® President
Judy Panozzo
presents her March message.
You can choose to read it or view the video.**



Click Here to read Judy Panozzo's
March message

Click Here to view Judy Panozzo's
March video message

National, State and Local updates from our Government Affairs Director Gideon Blustein

This month, Gideon stresses the importance of participating in the upcoming local election and its implications on some of the issues that will take center stage plus the ongoing battle on rent control in Springfield.



[Click Here to read Gideon's March report](#)

Mueller's Musings by Attorney Gary Mueller

In this month's article, Gary presents some new laws that affect the real estate industry, signals the end of the 6.1 contract and makes some observations on the new 7.0 contract.



[Click Here to read March's Mueller's Musings](#)

Renovation Loans are not just for ugly houses

Mike Montgomery from Stearns Home Loans offers both Fannie Mae HomeStyle and FHA203K Renovation loans so that the home buyer can make any home their dream home or so the seller can offer an option to move a property that is outdated or in disrepair.



[Click Here for information about Mike's Renovation Loan Products](#)

**IMPORTANT NOTICE.....
SECOND QUARTER MLS DUES MAILED MARCH 1
PAYMENT DUE MARCH 31**

Real Estate Industry News and Trends

[Click on any of these headlines below to read the rest of the story.....](#)

[January MRED market statistics for the Joliet/Will County area](#)

[NAR launches "That's Who We R®" ad campaign](#)

[NAR's vision for Housing Finance reform](#)

[IDFPR online license renewal portal now open to managing brokers](#)

[Big win for REALTORS on qualified business income rule](#)

[Use caution when sending automated texts](#)

[February 15 State Capitol report](#)

[10 most common defects found in home inspections](#)

[What real estate professionals should know about scam emails](#)

FACTS YOU SHOULD KNOW ABOUT



AND



MARCH LEARNING BREAKFAST

**March 14th from 9am until 10:30am at
Three Rivers Association of REALTORS®
303 Springfield Ave, Joliet**



Join us for a Will County economic development update featuring John Grueling, Will County Center for Economic Development President and CEO

The focus of this presentation will be on the hot topic of Will County transportation

Thank you to our hosts:
David Dinsick of BRT Home Inspections & Radon Testing
Frank Macikas from Bank of America

[Click Here for important details](#)

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**YPN PRESENTS THE 2019
FREE REALTOR®
BOOT CAMP**



**March 4th, 5th and 6th at
Three Rivers Association of REALTORS® Office
303 Springfield Avenue in Joliet**


**CALENDAR OF EVENTS
AND NEW MEMBER WELCOME**



[Click Here for promotional flyer](#)

[Click Here for all information](#)

**MANAGING BROKERS.....CLICK HERE TO SEE WHAT
YOU NEED TO RENEW YOUR LICENSE BY APRIL 30**



MARCH CE CLASSES

March 12th and 13th
Broker Management 12-hour mandatory CE class
Instructor Lynn Madison
9am to 4pm


March 28th
“Fair Housing, Agency, License Law & Escrow”
CORA 1634 From 9am to 12pm

“Property Taxes in Illinois”
Elective FI 1103 From 1pm to 4pm

[Click HERE to view BME details and
continuing education class schedule](#)

YPN

Happy Hour



**April 2nd
5pm to 7pm
Gatto's Restaurant
1938 E. Lincoln Hwy in New Lenox**

[Click HERE to view promotional flyer](#)

**YOU'RE INVITED TO
RPAC MARCH MADNESS**

**FEATURING
A MEGA REVERSE RAFFLE!**

**ONLY 200 TICKETS WILL BE SOLD
FOR A \$5,000 GRAND PRIZE!**

**March 5th from 5:30pm to 8pm at
Three Rivers Association of REALTORS®
303 Springfield Ave., Joliet**



**Enhance your skills.
Empower Your Future.**

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