

Three
Rivers
Association of REALTORS

EDUCATION

REALTOR® BENEFITS PROGRAM

EVENTS

POLITICAL ADVOCACY

A VOICE FOR REALTORS®

COMMUNITY OUTREACH

ETHICS

PROFESSIONAL STANDARDS

MULTIPLE LISTING SERVICE

LEADERSHIP

April 2019 Newsletter

Happy Spring.....

Home Sales post good gains in February!

Despite many cold, rainy and snowy days in February, home sales in the Joliet/Will County area serviced by members of Three Rivers Association of REALTORS® showed good gains compared to February of 2018. Homes placed under contract (which includes contingent and pending) were up 7.7% and closed sales were up 3.2% for the month. New listings were also up 4% which is a good sign for a market that has been hampered by a lack of inventory. The median sales price remained fairly stable. This coupled with a dramatic drop in mortgage rates since the start of the year provides all of the makings for a good 2019 for our REALTOR® members.

You can get a complete breakdown of all market statistics under “**Real Estate Industry News and Trends**” below.

NOW TAKING APPLICATIONS FOR
THREE RIVERS ASSOCIATION OF REALTORS®

**BOARD OF DIRECTORS
AND
SECRETARY/TREASURER**

Deadline for submission is June 6



Click [HERE](#) for Board of Directors application

Click [HERE](#) for Secretary/Treasurer application

MANAGING BROKERS.....CLICK HERE TO SEE WHAT YOU NEED TO RENEW YOUR LICENSE BY APRIL 30

**Three Rivers Association of REALTORS® President
Judy Panozzo
presents her April message.
You can choose to read it or view the video.**



Click [HERE](#) to read Judy Panozzo's April message

Click [HERE](#) to view Judy Panozzo's April video message

**National, State and Local updates from our
Government Affairs Director Gideon Blustein**

This month, Gideon provides the latest developments in the rent control battle, reports on a White House and FEMA proposal to change flood insurance risk ratings and locally the flurry of new activity around vacant and foreclosed property registrations.



Click [HERE](#) to read Gideon's April report

Mueller's Musings by Attorney Gary Mueller

In this month's article, Gary gives 3 helpful scenarios that non-married couples purchasing real estate should be aware of and he reveals a condo buyer's options when receiving a 22.1 Disclosure from the condo association.



[Click HERE to read the April Mueller's Musings](#)

Helping divorced people buy and sell homes can be difficult

In this month's article from our affiliate members, Christy Lister, mortgage loan originator at the First National Bank in Morris, talks about the touchy subject of helping divorced people buy and sell homes. As a certified divorce lending professional, Christy gives you some excellent advice.



[Click HERE for Christy Lister's informative article about helping divorced people](#)

Real Estate Industry News and Trends

[Click on any of these headlines below to read the rest of the story.....](#)

[February MRED market statistics for the Joliet/Will County area](#)

[Should social media be your biggest market tool?](#)

[MRED Palooza 2019 scheduled for June 25 in Rosemont](#)

[IDFPR online license renewal portal now open to managing brokers](#)

[How to enable Sentrilock's Agent Safety Feature \(Android\)](#)

[Update your passwords to protect you and your clients](#)

[Consistent contact with your sphere of influence can help reach sales goals](#)

[Register now for Illinois REALTORS Conference and Expo May 8-9](#)

[Guides to help REALTORS know the advertising rules](#)

[Watch this video for a timeline of RPAC accomplishments over 50 years](#)

[Homeownership rate is at the highest level since 2014](#)

WANT TO PLAY GOLF?

**47TH ANNUAL THREE RIVERS
ASSOCIATION OF REALTORS® GOLF
OUTING MAY 22, 2019 AT INWOOD GOLF
COURSE IN JOLIET**

REGISTER NOW
STEPHANIE@TRAREALTORS.NET OR
TRAREALTORS.NET



[Click HERE for registration information](#)

[Click for sponsorship opportunities](#)

UPCOMING MRED TRAINING SESSION

Homesnap

**Wednesday, April 24
9am to 11am
at Three Rivers Association office
303 Springfield Ave, Joliet**

This course provides hands-on experience in using Homesnap Pro (the agent version of the app) and shows how to use it to connect with your clients and guide them through the best possible home buying experience

[Register at MREDLLC.com](http://MREDLLC.com)

[Click HERE to register for this session](#)

YPN INVITES YOU TO AN AFTERNOON OF

PAINTBALL



MAY 9th
From 1 to 3 at
Legacy
Adventure
Park
In Lockport



[Click HERE for more information](#)



[Click HERE for complete details](#)

FACTS YOU SHOULD KNOW ABOUT



AND



[Click HERE for important details](#)

APRIL LEARNING LUNCH APRIL 11 FROM 11:30 TO 1 AT THREE RIVERS ASSOCIATION OFFICE

FEATURING
A PANEL OF LOCAL LENDERS
ADDRESSING THE ISSUES YOU ARE FACING
WITH HOME BUYERS
IN TODAY'S REAL ESTATE MARKET

[Click HERE for promotional flyer](#)



APRIL CE CLASSES

April 12th

“Legal issues danger management”

COR B 16008 from 9am to 12pm

“Property Taxes in Illinois”

Elective F11103EL from 1pm to 4pm

April 17th

“Fair Housing, Agency, License Law and Escrow”

COR A 16012...from 9am to 12pm

[Click HERE to view details](#)

YPN

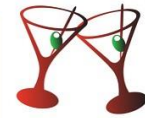
Happy Hour

April 2nd

5pm to 7pm

Gatto's Restaurant

1938 E. Lincoln Hwy in New Lenox



[Click HERE to view promotional flyer](#)



THREE RIVERS ASSOCIATION OF REALTORS®
**ANNUAL MEMBERSHIP
BREAKFAST MEETING**
Thursday August 8th
at the Joliet Country Club

The general election of new Association officers and board of directors will be held...

Three Rivers REALTOR® of the Year, Rising Star and Affiliate of the Year will be honored...

A Three Rivers Association update will be given...

And, the winners of the RPAC summer raffle will be announced!!!

[Click HERE for promotional flyer](#)

CALENDAR OF EVENTS AND NEW MEMBER WELCOME



[Click HERE for all information](#)

THREE RIVERS ASSOCIATION OF REALTORS®

303 Springfield Avenue, Joliet, IL 60435

PH 815-744-4520 FAX 815-744-7677

www.trarealtors.net

