

June 2019 Newsletter

Did you know that 69% of sellers and 74% of buyers would use the same agent again but, still, far fewer do?

Read all about it in the article entitled "*Building on existing relationships will keep your business thriving*" under **Real Estate Industry News and Trends** below

Core CE requirements changing as of June 30, 2019

Illinois license law changes mean that on June 30, 2019, new Core CE curriculum requirements will go into effect: the new Core CE requirement will be a 4-hour course.



How does this affect your license renewal requirements?

Scenario 1: You have already completed both a 3-hour Core A course and a 3-hour Core B course by June 30, 2019 during the current renewal cycle.

- You will have fulfilled the Core CE requirement for the current license renewal cycle.

Scenario 2: You have completed only one 3-hour Core course by June 30, 2019 during the current renewal cycle.

- The 3-hour Core CE course you completed will be counted as Elective CE and you will need to take the new 4-hour Core CE course to satisfy your Core CE requirements for license renewal.

Scenario 3: You have not completed any Core CE hours by June 30, 2019 during the

current renewal cycle.

- You will need to take the new 4-hour Core CE course to satisfy your Core CE requirements for license renewal.
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The new 4-hour core for broker and managing broker will be available July 10, 2019. There will also be a new core curriculum for leasing agent licensees that has yet to be developed.

What to do if you have questions

If you have any questions about the new Core CE requirements, contact an Illinois REALTORS® Licensing & Training Center Education Specialist by online chat, email (education@illinoisrealtors.org) or phone (800-523-5077).

**THIRD QUARTER MLS DUES HAVE BEEN MAILED
AND MUST BE PAID BY JUNE 30
OR SERVICES WILL BE SUSPENDED**
You can pay at your convenience at www.trarealtors.net

**Three Rivers Association of REALTORS® President
Judy Panozzo
presents her June message.**



Click [HERE](#) to read Judy Panozzo's June message

Mueller's Musings by Attorney Gary Mueller

In this month's article, Gary talks about some potential litigation cases that have surfaced due to the excessive rain we have been experiencing and revisions in the new 7.0 Contract with regards to the handling of repairs requested by buyers appears to have proven helpful.



Click [HERE](#) to read the June Mueller's Musings

National, State and Local updates from our Government Affairs Director Gideon Blustein

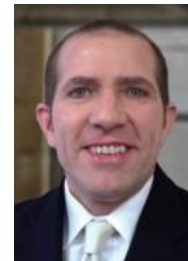
This month, Gideon reports on happenings from the recent NAR Legislative Meetings and Trado Expo in Washington, DC plus updates from the state and local levels as usual



[Click HERE to read Gideon's June report](#)

Want to earn a "36-times" return on your investment? Pay it forward!

Dylan Putnam, vice-president of mortgage lending at Guaranteed Rate in Frankfort, shares this heart warming story about dividends that can result when a person decides one day to "pay it forward". Enjoy!



[Click HERE to read a story that may encourage you to "pay in forward" some day](#)

NOW TAKING APPLICATIONS FOR
THREE RIVERS ASSOCIATION OF REALTORS®

BOARD OF DIRECTORS AND SECRETARY/TREASURER

Deadline for submission is June 6



[Click HERE for Board of Directors application](#)

[Click HERE for Secretary/Treasurer application](#)

Real Estate Industry News and Trends

[Click on any of these headlines below to read the rest of the story.....](#)

[April MRED market statistics for the Joliet/Will County area](#)

[Mortgage rates expected to stay low through 2020 according to Freddie](#)

[Building on existing relationships will keep your business thriving](#)

[11 Real Estate Trends to keep on your radar](#)

[MRED plans to use artificial intelligence to populate fields automatically](#)

[Negative online reviews...what you can do about them](#)

[Revised Fair Housing brochures now available for downloading](#)

[Don't ignore an e-mailed CE deficiency notice from IDFPR](#)

[MRED Palooza 2019 scheduled for June 25 in Rosemont](#)

[How to enable Sentrilock's Agent Safety Feature \(Android\)](#)

[Watch this video for a timeline of RPAC accomplishments over 50 years](#)

President Theodore Roosevelt

“It is not the critic who counts; not the man who points out how the strong man stumbles, or where the doer of the deed could have done them better. The credit belongs to the man who is actually in the arena, whose face is marred by dust and sweat and blood; who strives valiantly; who errs, who comes up short again and again; who spends himself in a worthy cause; who knows in the end the triumph of high achievement, and who at the worst, if he fails, at least fails while daring greatly, so that his place shall never be with those cold and timid souls who neither know victory nor defeat.”



YPN's Member Appreciation

Luau

On The Parking Lot

August 15th
Save the date!

[Click HERE to view promotional flyer](#)



RPAC
SUMMER RAFFLE
MAY 1st THROUGH AUGUST 8th

First prize 2020 State, Local and National Dues!



THIRD PRIZE...\$150 VISA GIFT CARD

SECOND PRIZE...A \$300 HILTON HOTELS GIFT CARD!



3 tickets for \$20 or
10 tickets for \$50!

[Click HERE for complete details](#)

Three Rivers Affiliate Members Present
the second annual

Oktoberfest

FUN!
FOOD!
GAMES!
PRIZES!

PROST!

SEPTEMBER 17 FROM 5PM TO 7PM
At Bronkberry Farms in Plainfield

[Click HERE to view promotional flyer](#)



Enhance your skills.
Empower your future.

[Click HERE for complete details](#)

FACTS YOU SHOULD KNOW ABOUT



AND



MEETING!! THREE RIVERS ASSOCIATION OF REALTORS®

ANNUAL MEMBERSHIP BREAKFAST MEETING

Thursday August 8th
at the Joliet Country Club

The general election of new Association officers and board of directors will be held...

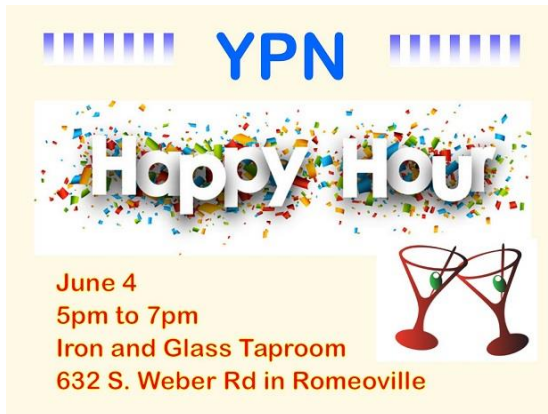
Three Rivers REALTOR® of the Year, Rising Star and Affiliate of the Year will be honored...

A Three Rivers Association update will be given...

And, the winners of the RPAC summer raffle will be announced!!!

[Click HERE for important details](#)


[Click HERE for promotional flyer](#)



YPN

Happy Hour

June 4
5pm to 7pm
Iron and Glass Taproom
632 S. Weber Rd in Romeoville



CALENDAR OF EVENTS AND NEW MEMBER WELCOME



[Click HERE to view promotional flyer](#)

[Click HERE for all information](#)

"Thank You" to the sponsors of Three Rivers 47th Annual Golf Outing

MRED...Illinois REALTORS®...Gary Mueller & Associates...Mr. Jean Kenol & Tiffany Thompson...Mahoney, Silverman & Cross...James Flanagan, Attorney at Law...O'Dekirk, Alred & Associates, LLC...Steve Engel, Baird & Warner Real Estate...D'Arcy Buick, GMC...Fred Turk, Draper & Kramer Mortgage Corp...Mary Stolz, Proud Home Inspections, LLC...Jack Braschia & Janine Iuliano, Pin Point Mortgage, Div of Bay Equity LLC...David Johnson, Fidelity National Title Insurance Co...Ramona DeMille, America's Preferred Home Warranty...Rob Slovin, Guaranteed Rate...Mayra Mendoza, Busey Home Mortgage...Kris Cheranichit, The Money Store...Bob Peters, ATA National Title Group...Kyle & Dan Sanders, Epic One Insurance Group...Dave Dinsick, BRT Home Inspections...Cowgill, Cernugel Law Offices, LTD...Maurie's Table...The Herald News...Tim Fallon, Liberty Mutual Insurance...John Justin Wyeth, Wyeth Law, P.C...David Wiles, First American Title Insurance Co...Gene Mundt, American Portfolio Mortgage Corp...TRAR Young Professional Network Committee...As-Built Management...Erik Buehl, HomeTown National Bank...Adam Mrazek, Mold Solutions...On the Rocks...Scott & Rebecca Willey, Radon Xpress...Kerfin Home Inspections, Inc...Oak Leaf Community Mortgage...Pete Ragusa, Ragusa's Promo Advertising...Senator Jennifer Bertino Tarrant, 49th District...Pat McGuire, Illinois State Senator...Liane Lockett, Home Warranty of America...Representative John Connor, 85th District...Justin Rolff, Rolff Signs...Bob Vergo, Karges Real Estate...Doug Bell Inner Workings

The proceeds from this event are used to fund

Three Rivers Association of REALTORS®
charitable contributions

THREE RIVERS ASSOCIATION OF REALTORS®

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