



EDUCATION
 REALTOR® BENEFITS PROGRAM
EVENTS
POLITICAL ADVOCACY
 A VOICE FOR REALTORS®

COMMUNITY OUTREACH
ETHICS
PROFESSIONAL STANDARDS
MULTIPLE LISTING SERVICE
LEADERSHIP

July 2019 Newsletter

New, updated SentiKey Real Estate app now available! Also, SentiLock makes web site change

It's a new, updated version of the SentiSmart® mobile app that makes showings go smoothly and professionally to help ensure your success. Best of all, it's a mobile app that's a pleasure to use because it offers so much: fresh views and capabilities, enhanced Bluetooth® technology to improve Android user connectivity, touch and face ID, and integration with property data tools. You can download it now at [Google Play](#) or the [App Store](#), or just go to the new icon on your phone to get started if your device is set for automatic updates. Check out this [webinar video](#) that provides a quick overview of the new app and its enhanced features. Click [here](#) to access the *iOS* User Guide, and [here](#) for the *Android* User Guide.



Also, SentiLock has made a change in its SentiKey Real Estate web site. Rather than having one "Properties" tab, there are now separate tabs for "Lockboxes" and "Listings". That went into affect on June 20. You will find an updated [User Guide](#) [here](#).

Share Your Story and you might be a part of NAR's national ad campaign

Every month presents new opportunity for you to get involved in NAR's national ad campaign "That's Who We R". Click on the link below to share your story at the That's Who We R page today.



[Click HERE to share your story](#)

**Three Rivers Association of REALTORS® President
Judy Panozzo
presents her July message.**



[Click HERE to read Judy Panozzo's July message](#)

Mueller's Musings by Attorney Gary Mueller

In this month's article, Gary alerts us about a few scams in the marketplace that you and your customers should be aware of as well as providing some thoughts on earnest money



[Click HERE to read the July Mueller's Musings](#)

**National, State and Local updates from our
Government Affairs Director Gideon Blustein**

This month, Gideon provides a review of many of the real estate related legislative initiatives from the 2019 State of Illinois legislative session as well as local and national updates as usual



[Click HERE to read Gideon's July report](#)

DeMille says customers get more than a Home Warranty with America's Preferred Home Warranty



Ramona DeMille, Illinois Area Sales Manager for America's Preferred Home Warranty, shares her personal story as to how she came to her present position and describes what makes her company more than just a home warranty company

[Click HERE to read Ramona's article](#)

Three Rivers membership helps support new exhibit at the Grundy County Historical Society museum in Morris

Thanks, in part, to support from Three Rivers Association of REALTORS®, the Grundy County Historical Society and Museum in Morris has a newly expanded coal mining exhibit that features the museum's first interactive display. A check on behalf of the Association's membership was presented by CEO David McClintock at the grand re-opening of the museum on June 13. Morris REALTOR® and Grundy County Historical Society Board member Theresa Lamb said "I am so proud that Three Rivers Association of REALTORS® became involved with a generous donation to help expand our coal mining exhibit. Coal mining was an important industry in both Grundy and Will Counties. It helped to spur our population growth."



Front row (l to r): JoEllyn Johnson, Betty Piotrowski, Gloria Durkee, Sheila Jackson, Christina Johns.
Second row: Colleen Michalowski, Lori Bonarek, Eddie Ruettiger, Theresa Lamb, Karen Robertson, Tami

Ferguson, Tom Wawczak, Shawn Hornsby, Mike Onorato. Third row: Ken Pytlewski, intern Toby Lister, Jane Hopkins, Dave McClintock, Delbert Johns, Kim Garretson, Steve Barr. Back row: Jim Ludes, Zack Hornsby, Paul Hopkins, Cody Krug.

Real Estate Industry News and Trends

Click on any of these headlines below to read the rest of the story.....

[May MRED market statistics for the Joliet/Will County area](#)

[New language for brokerage agreements plus 2 new forms now available from Illinois REALTORS](#)

[You need to be up to date with mortgage financing changes](#)

[Ever thought about Instagram to generate leads? You will want to read this](#)

[Apps you should be using...but probably are not](#)

[5 Tech Blunders that you can bounce back from](#)

[Downloadable guides to buying and selling a home you can share](#)

[How confidence can help you nail that listing presentation](#)

[NAR survey says more Americans say now is a good time to sell a home](#)

[Revised Fair Housing brochures now available for downloading](#)

[Watch this video for a timeline of RPAC accomplishments over 50 years](#)

YPN's Member Appreciation

Luau

On The Parking Lot

August 15th
Save the date!

[Click HERE to view promotional flyer](#)

FACTS YOU SHOULD KNOW ABOUT



AND



[Click HERE for important details](#)



RPAC
SUMMER RAFFLE
MAY 1st THROUGH AUGUST 8th

First prize 2020 State, Local and National Dues!



THIRD PRIZE...\$150 VISA GIFT CARD

SECOND PRIZE...A \$300 HILTON HOTELS GIFT CARD!



3 tickets for \$20 or
10 tickets for \$50!

[Click HERE for complete details](#)



THREE RIVERS ASSOCIATION OF REALTORS®
**ANNUAL MEMBERSHIP
BREAKFAST MEETING**

Thursday August 8th
at the Joliet Country Club

The general election of new Association officers and board of directors will be held...

Three Rivers REALTOR® of the Year, Rising Star and Affiliate of the Year will be honored...

A Three Rivers Association update will be given...

And, the winners of the RPAC summer raffle will be announced!!!

[Click HERE for promotional flyer](#)



Click [HERE](#) Frequently Asked Questions about the Core CE requirement change

CALENDAR OF EVENTS AND NEW MEMBER WELCOME



Click [HERE](#) for all information



Click [HERE](#) for promotional flyer



TRAINING CLASSES AT
THREE RIVERS ASSOCIATION OF REALTORS®

- JULY 17
- JULY 25
- JULY 29

Click [HERE](#) for details and to register

THREE RIVERS ASSOCIATION OF REALTORS®

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