

August 2019 Newsletter

THREE RIVERS NOW OFFERS PAPERLESS BILLING

.....Automatic payment option to be available soon!

Up until now, hard copies of all of your bills for multiple listing service and local, state and national dues have been mailed either to your office or home. We have received many requests from our members for paperless billing. Three Rivers Association of REALTORS® is now offering you the option at no additional cost to receive your bills via e-mail. All it takes to enroll is a quick 1 minute call to Amada or Stephanie at the Association (815-744-4520) or an e-mail to amanda@trarealtors.net or stephanie@trarealtors.net. Also in the near future, the Association is looking to add automatic payment to our billing options as well. Details on this will be forthcoming.

In Other News.....

Election of Officers and Directors to be held at the August 8th Annual Membership Breakfast Meeting

The Nominating Committee has finished their work and the slate for the election of Three Rivers Association of REALTORS officers and directors for 2019-2020 is set. The election will take place at Three Rivers annual membership breakfast meeting on August 8th at the Joliet Country Club. All members are eligible to vote. You can view the ballot by clicking the red button below. Breakfast is free for members, but registration is required. You can find complete details about the event by clicking the red button under the promotional

graphic for the event in the bottom half of this newsletter. If for some reason you are unable to attend the meeting but would like to cast your vote, you can FAX or e-mail it to the Association office. Your ballot **MUST BE** sent to the Association office by 4pm on August 7th.

[Click HERE](#) to view the ballot for the election of Officers and Directors

100th Annual Installation of Officers and Directors set for September 24th

The date has been set for Three Rivers Association of REALTORS 100th Annual Installation of Officers and Directors. The event will be held on Tuesday, September 24th from 5:30pm to 7:30pm at the Jacob Henry Mansion in Joliet. Tickets are \$25 each. Hor d'oeuvres will be served and there will be a cash bar. You can register at our web site www.trarealtors.net. For anyone interested, sponsorships are available ranging from the highest level being platinum at \$1,000 which includes 4 tickets, gold at \$500 includes 2 tickets, silver at \$250 includes 1 ticket and bronze at \$100. If you would like to sponsor, contact Stephanie at stephanie@trarealtors.net or 815-744-4520.

**Three Rivers Association of REALTORS® President
Judy Panozzo
presents her August message.**



[Click HERE](#) to read Judy Panozzo's August message

Mueller's Musings by Attorney Gary Mueller

Gary Mueller is on vacation.
He sends his best to all of you from Paris, Bruges,
Copenhagen, and Amsterdam.
His article will return next month.



National, State and Local updates from our Government Affairs Director Gideon Blustein



This month, Gideon shares the text of a recent speech he made to a meeting of Three Rivers Managing Brokers/Designated REALTORS. It spells out how much lobbyists at Illinois REALTORS like him are always looking out for and working to protect our members and consumers alike from bad legislation...a good reason to consider supporting RPAC.

[Click HERE to read Gideon's August report](#)

Barbara Sim from Inlanta Mortgage tells dog and cat owners how to avoid a common mistake



Barbara Sim from Inlanta Mortgage takes a break from her usual hard core news from the lending industry and tells pet owners, particularly dog and cat owners, how to avoid the common mistake of overfeeding them.

[Click HERE to read Barbara's article](#)

Real Estate Industry News and Trends

[Click on any of these headlines below to read the rest of the story.....](#)

[June MRED market statistics for the Joliet/Will County area](#)

[How to comply with the Do Not Call Registry](#)

[Delivering good, old fashioned customer service is a path to success](#)

[Buyer bilked out of \\$123K: 'Just like that, it's gone'...an important lesson](#)

[Think that the market has cooled down? Here is some good advice](#)

[REALTORS Property Resource \(RPR\) now offers mailing labels](#)

Illinois REALTORS podcast about changes to the Real Estate license law act

Apps you're probably not using...but should

5 hot topics on the Illinois REALTORS Legal Hotline

Will Technology and AI decrease the need for a real estate agent/advisor?

When difficult issues arise, don't forget about your managing broker

Survey says most sellers will wait 3 months before dropping their price

The risks and benefits of expanding your business through telemarketing

New language for brokerage agreements plus 2 new forms now available
from Illinois REALTORS

Share Your Story and you might be a part of NAR's national ad campaign

Every month presents new opportunity for you to get involved in NAR's national ad campaign "That's Who We R". Click on the link below to share your story at the That's Who We R page today.



Click [HERE](#) to share your story

Did you know that Three Rivers has a "REALTOR Store where you can purchase open house and directional signs plus riders to suit almost any purpose priced from \$5!

FACTS YOU SHOULD KNOW ABOUT



AND



THREE RIVERS ASSOCIATION OF REALTORS®
**ANNUAL MEMBERSHIP
BREAKFAST MEETING**
Thursday August 8th
at the Joliet Country Club

The general election of new Association officers and board of directors will be held...

Three Rivers REALTOR® of the Year, Rising Star and Affiliate of the Year will be honored...

A Three Rivers Association update will be given...

And, the winners of the RPAC summer raffle will be announced!!!

[Click HERE for important details](#)

[Click HERE for promotional flyer](#)

YPN's Member Appreciation



Luau

On The Parking Lot

August 15th
Save the date!



RPAC SUMMER RAFFLE

MAY 1st THROUGH AUGUST 8th

First prize 2020 State, Local and National Dues!



SECOND PRIZE...A \$300 HILTON HOTELS GIFT CARD!



THIRD PRIZE...\$150 VISA GIFT CARD



**3 tickets for \$20 or
10 tickets for \$50!**

[Click HERE to view promotional flyer](#)


[Click HERE for complete details](#)

Three Rivers Association of Realtors®
YPN Young Professionals Network

HAPPY HOUR AT MAD HATCHET BREWING

913 Brookforest Ave. Shorewood
 October 1st 5-7 pm

Accepting toiletry donations that will be
 donated to Morning Star Mission




Annual Installation
 of Officers and Directors

09.24.19

Jacob Henry Mansion Estate
 in Joliet

SPONSORSHIP OPPORTUNITIES

Platinum - \$1,000 includes 4 tickets

Gold - \$500 includes 2 tickets

Silver - \$250 includes 1 ticket

Bronze - \$100

Contact stephanie@trarealtors.net

Three Rivers Affiliate Members Present
 the second annual

Oktoberfest

**FUN!
 FOOD!
 GAMES!
 PRIZES!**



PROST!

**SEPTEMBER 17 FROM 5PM TO 7PM
 At Bronkberry Farms in Plainfield**



2019-2020 COMMITTEE SIGN-UP FORM

Click [HERE](#) for promotional flyer

Click [HERE](#) for details & sign-up form



CALENDAR OF EVENTS AND NEW MEMBER WELCOME



Click [HERE](#) Frequently Asked
Questions about the Core CE
requirement change

Click [HERE](#) for all information

THREE RIVERS ASSOCIATION OF REALTORS®

303 Springfield Avenue, Joliet, IL 60435

HOW TO CONNECT WITH US:

Phone 815-744-4520.....FAX 815-744-7677
Web Site.....www.trarealtors.net
Facebook.....www.facebook.com/ThreeRiversAssociationofREALTORS
Facebook private group page.....www.facebook.com/groups/327826670399
Twitter.....twitter.com/TRAREaltors
David McClintock, CEO.....david@trarealtors.net
Administrative.....stephanie@trarealtors.net
Billing.....amanda@trarealtors.net
Communications.....frank@trarealtors.net