

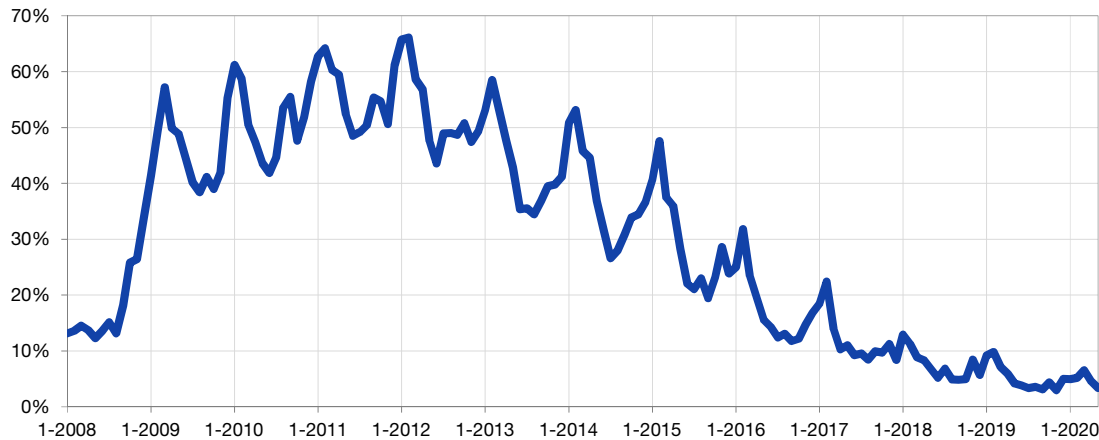
Lender-Mediated Report – May 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: **3.3%**



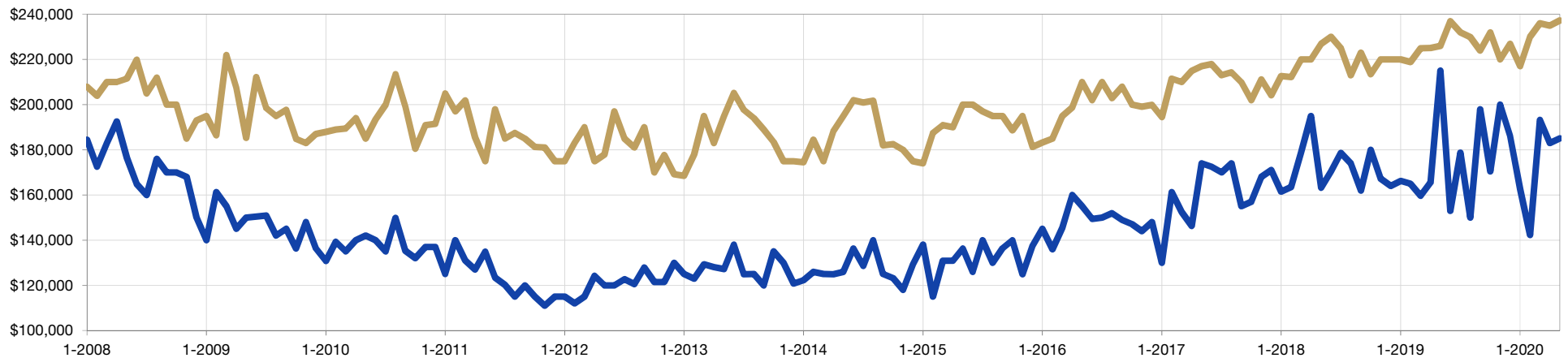
Closed Sales	5-2019	5-2020	+ / -
Traditional	949	699	-26.3%
REO	28	20	-28.6%
Short Sales	13	4	-69.2%
Total Market*	991	723	-27.0%

Median Sales Price	5-2019	5-2020	+ / -
Traditional	\$226,000	\$237,301	+5.0%
REO	\$192,500	\$172,314	-10.5%
Short Sales	\$230,000	\$194,500	-15.4%
Total Market*	\$225,400	\$235,000	+4.3%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

May 2020	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	157	8	5.1%	972	61	6.3%	\$186,350	\$177,050	-5.0%	\$225,000	\$238,000	+5.8%	\$194,662	\$194,500	-0.1%	\$236,652	\$247,065	+4.4%
Braidwood	30	1	3.3%	86	2	2.3%	\$109,200	\$134,501	+23.2%	\$185,000	\$184,750	-0.1%	\$109,307	\$134,501	+23.0%	\$187,395	\$186,236	-0.6%
Channahon	70	1	1.4%	238	7	2.9%	\$245,000	\$220,000	-10.2%	\$254,000	\$256,108	+0.8%	\$230,374	\$222,829	-3.3%	\$258,474	\$254,720	-1.5%
Coal City, Diamond	29	0	0.0%	111	8	7.2%	\$132,750	\$120,000	-9.6%	\$170,000	\$187,000	+10.0%	\$142,966	\$123,328	-13.7%	\$194,996	\$206,594	+5.9%
Crest Hill	39	1	2.6%	270	12	4.4%	\$153,825	\$148,750	-3.3%	\$176,950	\$171,500	-3.1%	\$151,438	\$148,967	-1.6%	\$179,927	\$179,355	-0.3%
Custer Park	4	0	0.0%	14	0	0.0%	\$85,213	\$0	-100.0%	\$299,500	\$187,000	-37.6%	\$85,213	\$0	-100.0%	\$272,100	\$242,636	-10.8%
Elwood	14	0	0.0%	59	4	6.8%	\$149,000	\$202,500	+35.9%	\$209,000	\$195,000	-6.7%	\$184,500	\$203,875	+10.5%	\$225,819	\$207,461	-8.1%
Frankfort	133	1	0.8%	526	17	3.2%	\$275,000	\$320,000	+16.4%	\$327,000	\$339,900	+3.9%	\$275,133	\$277,779	+1.0%	\$343,830	\$352,812	+2.6%
Gardner	2	0	0.0%	16	4	25.0%	\$67,523	\$154,301	+128.5%	\$137,500	\$133,000	-3.3%	\$67,523	\$134,626	+99.4%	\$141,692	\$146,331	+3.3%
Godley, Braceville	9	2	22.2%	13	2	15.4%	\$72,900	\$116,500	+59.8%	\$143,500	\$138,000	-3.8%	\$72,900	\$116,500	+59.8%	\$148,193	\$151,309	+2.1%
Grundy County (other)	0	0	--	0	0	--	\$0	\$0	--	\$240,000	\$0	-100.0%	\$0	\$0	--	\$240,000	\$0	-100.0%
Homer Glen	123	2	1.6%	270	10	3.7%	\$327,000	\$295,250	-9.7%	\$350,000	\$345,000	-1.4%	\$318,562	\$306,340	-3.8%	\$373,052	\$366,850	-1.7%
Joliet	247	16	6.5%	1,654	67	4.1%	\$120,000	\$125,101	+4.3%	\$174,900	\$177,000	+1.2%	\$123,902	\$135,483	+9.3%	\$176,665	\$181,515	+2.7%
Kinsman, Mazon, Verona	10	2	20.0%	23	0	0.0%	\$165,000	\$0	-100.0%	\$153,000	\$140,000	-8.5%	\$165,000	\$0	-100.0%	\$190,864	\$165,387	-13.3%
Lockport, Homer	99	4	4.0%	553	21	3.8%	\$155,500	\$165,000	+6.1%	\$214,000	\$213,250	-0.4%	\$156,115	\$186,507	+19.5%	\$235,189	\$239,129	+1.7%
Manhattan/Wilton Canter	58	0	0.0%	258	3	1.2%	\$221,874	\$360,000	+62.3%	\$247,500	\$249,900	+1.0%	\$247,208	\$318,333	+28.8%	\$255,564	\$256,915	+0.5%
Minooka	38	2	5.3%	233	2	0.9%	\$208,341	\$255,000	+22.4%	\$229,900	\$235,000	+2.2%	\$216,834	\$255,000	+17.6%	\$232,697	\$240,275	+3.3%
Morris	85	3	3.5%	251	9	3.6%	\$105,000	\$93,500	-11.0%	\$187,375	\$215,000	+14.7%	\$129,025	\$100,312	-22.3%	\$209,153	\$240,585	+15.0%
New Lenox	134	4	3.0%	571	22	3.9%	\$254,000	\$244,000	-3.9%	\$285,000	\$295,000	+3.5%	\$242,844	\$242,190	-0.3%	\$285,524	\$297,490	+4.2%
Peotone	19	1	5.3%	67	3	4.5%	\$108,777	\$145,000	+33.3%	\$200,000	\$215,125	+7.6%	\$128,624	\$169,813	+32.0%	\$212,429	\$224,430	+5.6%
Plainfield	322	15	4.7%	1,683	63	3.7%	\$225,500	\$225,000	-0.2%	\$250,000	\$256,000	+2.4%	\$234,838	\$234,263	-0.2%	\$276,263	\$278,897	+1.0%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	2	0	0.0%	14	1	7.1%	\$69,675	\$72,500	+4.1%	\$149,750	\$145,000	-3.2%	\$69,675	\$72,500	+4.1%	\$142,469	\$125,877	-11.6%
Romeoville	71	3	4.2%	600	34	5.7%	\$169,000	\$156,500	-7.4%	\$190,000	\$210,000	+10.5%	\$164,486	\$155,889	-5.2%	\$203,631	\$211,545	+3.9%
Shorewood	79	1	1.3%	355	10	2.8%	\$241,000	\$171,751	-28.7%	\$250,000	\$272,000	+8.8%	\$255,368	\$193,585	-24.2%	\$261,487	\$274,778	+5.1%
South Wilmington	0	0	--	4	0	0.0%	\$36,863	\$0	-100.0%	\$108,000	\$103,200	-4.4%	\$36,863	\$0	-100.0%	\$118,280	\$101,600	-14.1%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	47	1	2.1%	167	9	5.4%	\$66,150	\$50,000	-24.4%	\$138,500	\$162,750	+17.5%	\$95,413	\$97,122	+1.8%	\$148,287	\$180,496	+21.7%