

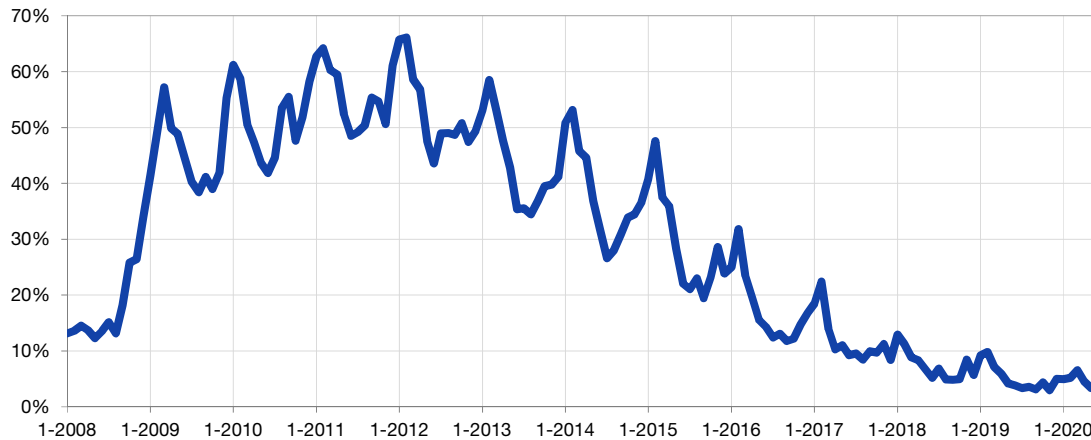
# Lender-Mediated Report – June 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"  
"Pre-Foreclosure" or "Short Sale." Residential activity only.

## Share of Closed Sales that were Lender-Mediated: 3.5%



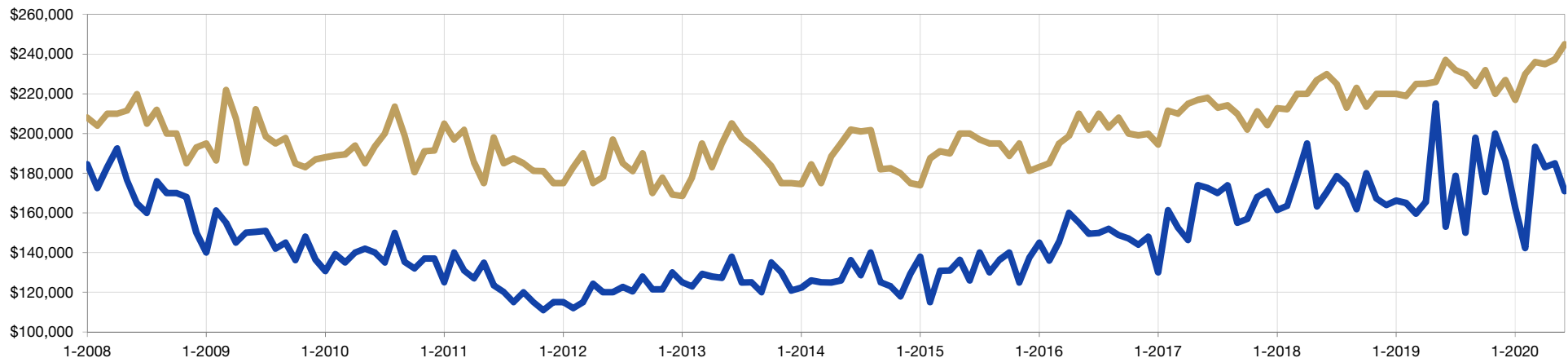
Closed Sales	6-2019	6-2020	+ / -
Traditional	969	892	-7.9%
REO	21	23	+9.5%
Short Sales	17	9	-47.1%
Total Market*	1,008	925	-8.2%

Median Sales Price	6-2019	6-2020	+ / -
Traditional	\$237,000	\$245,000	+3.4%
REO	\$148,050	\$149,900	+1.2%
Short Sales	\$177,000	\$234,000	+32.2%
Total Market*	\$235,000	\$242,000	+3.0%

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

June 2020	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2019	6-2020	+ / -	6-2019	6-2020	+ / -	6-2019	6-2020	+ / -	6-2019	6-2020	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	123	8	6.5%	927	53	5.7%	\$186,350	\$177,050	-5.0%	\$228,500	\$238,750	+4.5%	\$196,566	\$194,707	-0.9%	\$238,022	\$248,591	+4.4%
Braidwood	21	1	4.8%	88	2	2.3%	\$109,200	\$134,501	+23.2%	\$187,900	\$184,750	-1.7%	\$109,307	\$134,501	+23.0%	\$189,909	\$183,893	-3.2%
Channahon	64	0	0.0%	246	7	2.8%	\$236,500	\$226,000	-4.4%	\$252,000	\$257,500	+2.2%	\$215,390	\$239,329	+11.1%	\$258,180	\$254,277	-1.5%
Coal City, Diamond	22	0	0.0%	114	8	7.0%	\$128,500	\$120,000	-6.6%	\$170,000	\$191,450	+12.6%	\$128,295	\$123,328	-3.9%	\$193,367	\$207,341	+7.2%
Crest Hill	38	1	2.6%	270	12	4.4%	\$151,913	\$162,250	+6.8%	\$174,950	\$174,500	-0.3%	\$148,866	\$153,967	+3.4%	\$178,758	\$179,552	+0.4%
Custer Park	2	0	0.0%	12	0	0.0%	\$0	\$0	--	\$267,000	\$207,500	-22.3%	\$0	\$0	--	\$254,319	\$259,250	+1.9%
Elwood	15	1	6.7%	59	4	6.8%	\$152,000	\$202,500	+33.2%	\$210,000	\$195,000	-7.1%	\$197,333	\$203,875	+3.3%	\$228,771	\$210,079	-8.2%
Frankfort	126	1	0.8%	527	18	3.4%	\$275,000	\$322,500	+17.3%	\$330,000	\$342,000	+3.6%	\$267,586	\$296,097	+10.7%	\$349,524	\$352,982	+1.0%
Gardner	3	1	33.3%	17	5	29.4%	\$67,523	\$121,700	+80.2%	\$135,000	\$133,000	-1.5%	\$67,523	\$132,040	+95.5%	\$141,250	\$146,331	+3.6%
Godley, Braceville	9	1	11.1%	14	2	14.3%	\$100,800	\$116,500	+15.6%	\$143,500	\$137,500	-4.2%	\$100,800	\$116,500	+15.6%	\$148,193	\$144,525	-2.5%
Grundy County (other)	0	0	--	0	0	--	\$0	\$0	--	\$240,000	\$0	-100.0%	\$0	\$0	--	\$240,000	\$0	-100.0%
Homer Glen	104	2	1.9%	269	11	4.1%	\$328,000	\$270,000	-17.7%	\$350,000	\$347,500	-0.7%	\$327,228	\$301,673	-7.8%	\$372,375	\$369,670	-0.7%
Joliet	251	16	6.4%	1,631	72	4.4%	\$112,875	\$125,801	+11.5%	\$174,900	\$179,000	+2.3%	\$119,385	\$137,847	+15.5%	\$176,849	\$182,673	+3.3%
Kinsman, Mazon, Verona	8	2	25.0%	23	1	4.3%	\$165,000	\$95,000	-42.4%	\$151,500	\$134,000	-11.6%	\$165,000	\$95,000	-42.4%	\$187,049	\$154,768	-17.3%
Lockport, Homer	82	2	2.4%	561	22	3.9%	\$155,500	\$170,000	+9.3%	\$214,554	\$214,900	+0.2%	\$157,668	\$186,666	+18.4%	\$236,066	\$239,356	+1.4%
Manhattan/Wilton Canter	57	1	1.8%	270	4	1.5%	\$247,500	\$299,750	+21.1%	\$248,000	\$249,950	+0.8%	\$262,550	\$298,625	+13.7%	\$259,607	\$255,189	-1.7%
Minooka	33	0	0.0%	225	1	0.4%	\$208,341	\$150,000	-28.0%	\$227,251	\$239,950	+5.6%	\$232,977	\$150,000	-35.6%	\$231,323	\$244,900	+5.9%
Morris	63	1	1.6%	246	7	2.8%	\$131,000	\$93,000	-29.0%	\$193,900	\$210,000	+8.3%	\$130,441	\$89,073	-31.7%	\$215,270	\$238,011	+10.6%
New Lenox	116	2	1.7%	556	20	3.6%	\$254,000	\$239,000	-5.9%	\$283,500	\$290,000	+2.3%	\$247,333	\$230,459	-6.8%	\$285,201	\$297,692	+4.4%
Peotone	21	1	4.8%	65	3	4.6%	\$125,000	\$137,440	+10.0%	\$197,000	\$222,450	+12.9%	\$142,677	\$137,480	-3.6%	\$209,973	\$227,083	+8.1%
Plainfield	293	12	4.1%	1,682	64	3.8%	\$228,000	\$224,750	-1.4%	\$250,000	\$256,000	+2.4%	\$237,207	\$229,863	-3.1%	\$276,164	\$279,104	+1.1%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	2	0	0.0%	12	1	8.3%	\$69,675	\$72,500	+4.1%	\$148,000	\$145,000	-2.0%	\$69,675	\$72,500	+4.1%	\$134,357	\$128,500	-4.4%
Romeoville	67	3	4.5%	583	29	5.0%	\$152,250	\$177,000	+16.3%	\$190,000	\$210,000	+10.5%	\$161,861	\$161,469	-0.2%	\$203,914	\$213,062	+4.5%
Shorewood	67	1	1.5%	355	9	2.5%	\$241,000	\$167,000	-30.7%	\$250,000	\$275,000	+10.0%	\$259,293	\$190,428	-26.6%	\$259,813	\$278,219	+7.1%
South Wilmington	1	0	0.0%	9	1	11.1%	\$36,863	\$69,681	+89.0%	\$108,950	\$109,500	+0.5%	\$36,863	\$69,681	+89.0%	\$126,725	\$105,788	-16.5%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	40	1	2.5%	164	9	5.5%	\$66,150	\$50,000	-24.4%	\$140,000	\$162,500	+16.1%	\$95,413	\$97,122	+1.8%	\$150,065	\$181,931	+21.2%