

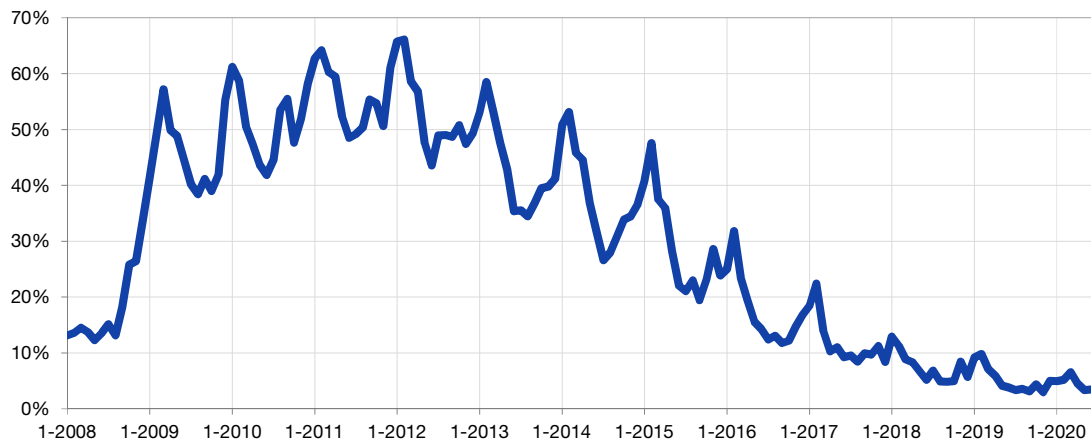
Lender-Mediated Report – July 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 3.6%



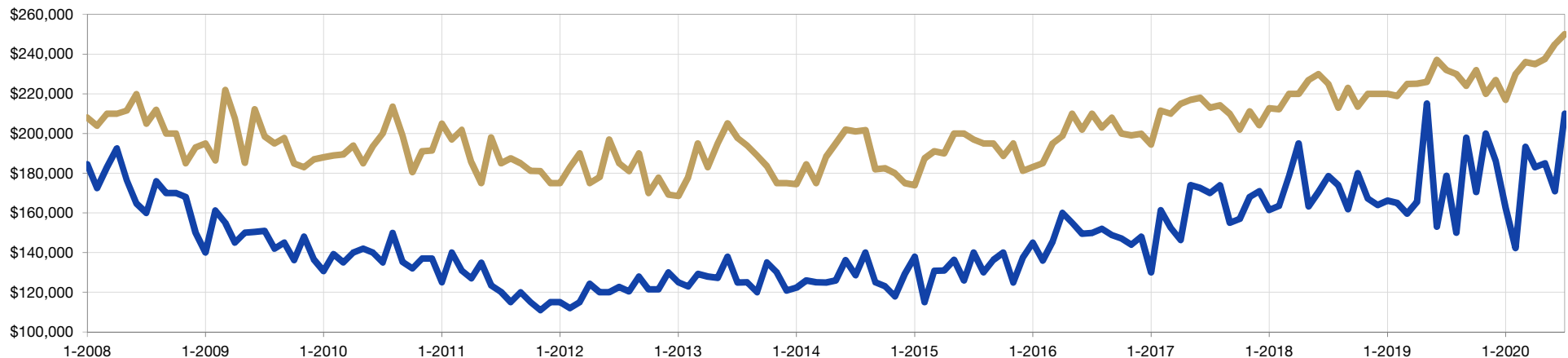
| Closed Sales | 7-2019 | 7-2020 | + / - |
|---------------|--------|--------|--------|
| Traditional | 956 | 1,095 | +14.5% |
| REO | 24 | 31 | +29.2% |
| Short Sales | 9 | 10 | +11.1% |
| Total Market* | 989 | 1,136 | +14.9% |

| Median Sales Price | 7-2019 | 7-2020 | + / - |
|--------------------|-----------|-----------|--------|
| Traditional | \$232,000 | \$250,000 | +7.8% |
| REO | \$177,865 | \$207,750 | +16.8% |
| Short Sales | \$178,900 | \$236,250 | +32.1% |
| Total Market* | \$230,000 | \$249,000 | +8.3% |

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

| July 2020 | Homes for Sale Current Month | | | Closed Sales Last 12 Months | | | Median Sales Price For the 12 Months Ending... | | | | | | Average Sales Price For the 12 Months Ending... | | | | | |
|-------------------------|---------------------------------|-----------------|-------|--------------------------------|-----------------|-------|---|-----------|--------|------------------------|-----------|---------|--|-----------|--------|------------------------|-----------|---------|
| | Total | Lender-Mediated | Share | Total | Lender-Mediated | Share | 7-2019 | 7-2020 | + / - | 7-2019 | 7-2020 | + / - | 7-2019 | 7-2020 | + / - | 7-2019 | 7-2020 | + / - |
| | | | | | | | Lender-Mediated | | | Traditional Properties | | | Lender-Mediated | | | Traditional Properties | | |
| Bolingbrook | 107 | 3 | 2.8% | 949 | 57 | 6.0% | \$186,500 | \$181,100 | -2.9% | \$229,000 | \$240,000 | +4.8% | \$194,702 | \$199,704 | +2.6% | \$238,227 | \$249,229 | +4.6% |
| Braidwood | 22 | 1 | 4.5% | 89 | 3 | 3.4% | \$117,250 | \$152,750 | +30.3% | \$190,450 | \$185,000 | -2.9% | \$114,690 | \$140,584 | +22.6% | \$190,770 | \$183,354 | -3.9% |
| Channahon | 59 | 0 | 0.0% | 253 | 7 | 2.8% | \$245,000 | \$226,000 | -7.8% | \$250,000 | \$259,995 | +4.0% | \$209,510 | \$239,329 | +14.2% | \$255,171 | \$260,118 | +1.9% |
| Coal City, Diamond | 16 | 0 | 0.0% | 123 | 8 | 6.5% | \$123,500 | \$120,000 | -2.8% | \$170,000 | \$190,000 | +11.8% | \$115,020 | \$123,328 | +7.2% | \$195,721 | \$208,516 | +6.5% |
| Crest Hill | 28 | 1 | 3.6% | 266 | 12 | 4.5% | \$150,000 | \$162,250 | +8.2% | \$175,284 | \$175,001 | -0.2% | \$146,491 | \$153,967 | +5.1% | \$177,222 | \$180,763 | +2.0% |
| Custer Park | 1 | 0 | 0.0% | 17 | 0 | 0.0% | \$0 | \$0 | -- | \$255,000 | \$285,000 | +11.8% | \$0 | \$0 | -- | \$250,906 | \$277,971 | +10.8% |
| Elwood | 15 | 0 | 0.0% | 60 | 4 | 6.7% | \$152,000 | \$202,500 | +33.2% | \$210,000 | \$201,000 | -4.3% | \$197,333 | \$203,875 | +3.3% | \$230,414 | \$215,823 | -6.3% |
| Frankfort | 110 | 1 | 0.9% | 529 | 18 | 3.4% | \$280,000 | \$315,000 | +12.5% | \$335,000 | \$342,000 | +2.1% | \$276,655 | \$293,542 | +6.1% | \$350,582 | \$355,858 | +1.5% |
| Gardner | 3 | 1 | 33.3% | 16 | 5 | 31.3% | \$67,523 | \$121,700 | +80.2% | \$132,500 | \$132,500 | 0.0% | \$67,523 | \$132,040 | +95.5% | \$141,462 | \$144,043 | +1.8% |
| Godley, Braceville | 6 | 1 | 16.7% | 22 | 2 | 9.1% | \$100,800 | \$116,500 | +15.6% | \$129,000 | \$142,500 | +10.5% | \$100,800 | \$116,500 | +15.6% | \$138,538 | \$161,310 | +16.4% |
| Grundy County (other) | 0 | 0 | -- | 0 | 0 | -- | \$0 | \$0 | -- | \$240,000 | \$0 | -100.0% | \$0 | \$0 | -- | \$240,000 | \$0 | -100.0% |
| Homer Glen | 98 | 1 | 1.0% | 291 | 13 | 4.5% | \$334,500 | \$320,500 | -4.2% | \$358,000 | \$345,000 | -3.6% | \$331,261 | \$358,146 | +8.1% | \$375,707 | \$368,420 | -1.9% |
| Joliet | 229 | 9 | 3.9% | 1,655 | 72 | 4.4% | \$112,500 | \$133,250 | +18.4% | \$173,750 | \$180,000 | +3.6% | \$116,295 | \$141,282 | +21.5% | \$176,733 | \$184,650 | +4.5% |
| Kinsman, Mazon, Verona | 7 | 1 | 14.3% | 22 | 1 | 4.5% | \$165,000 | \$95,000 | -42.4% | \$150,000 | \$140,000 | -6.7% | \$165,000 | \$95,000 | -42.4% | \$183,439 | \$158,090 | -13.8% |
| Lockport, Homer | 73 | 0 | 0.0% | 564 | 22 | 3.9% | \$146,000 | \$175,500 | +20.2% | \$217,500 | \$215,000 | -1.1% | \$155,813 | \$188,866 | +21.2% | \$238,697 | \$239,732 | +0.4% |
| Manhattan/Wilton Canter | 48 | 2 | 4.2% | 287 | 3 | 1.0% | \$258,750 | \$239,500 | -7.4% | \$250,000 | \$250,000 | 0.0% | \$285,458 | \$264,833 | -7.2% | \$262,640 | \$257,525 | -1.9% |
| Minooka | 24 | 1 | 4.2% | 218 | 3 | 1.4% | \$208,341 | \$165,000 | -20.8% | \$232,000 | \$239,900 | +3.4% | \$232,977 | \$176,667 | -24.2% | \$234,433 | \$245,114 | +4.6% |
| Morris | 64 | 1 | 1.6% | 267 | 6 | 2.2% | \$105,000 | \$84,000 | -20.0% | \$198,700 | \$219,900 | +10.7% | \$127,941 | \$88,335 | -31.0% | \$219,099 | \$239,019 | +9.1% |
| New Lenox | 96 | 2 | 2.1% | 574 | 21 | 3.7% | \$257,250 | \$233,500 | -9.2% | \$285,000 | \$298,000 | +4.6% | \$252,500 | \$223,259 | -11.6% | \$288,662 | \$303,352 | +5.1% |
| Peotone | 21 | 1 | 4.8% | 66 | 3 | 4.5% | \$108,777 | \$137,440 | +26.4% | \$196,500 | \$220,000 | +12.0% | \$136,926 | \$137,480 | +0.4% | \$206,795 | \$229,239 | +10.9% |
| Plainfield | 266 | 12 | 4.5% | 1,715 | 62 | 3.6% | \$227,500 | \$224,750 | -1.2% | \$250,000 | \$259,900 | +4.0% | \$237,862 | \$233,208 | -2.0% | \$275,203 | \$281,306 | +2.2% |
| Ritchie | 0 | 0 | -- | 0 | 0 | -- | \$0 | \$0 | -- | \$0 | \$0 | -- | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Rockdale | 2 | 0 | 0.0% | 10 | 1 | 10.0% | \$64,100 | \$72,500 | +13.1% | \$150,000 | \$140,000 | -6.7% | \$64,100 | \$72,500 | +13.1% | \$137,067 | \$124,278 | -9.3% |
| Romeoville | 52 | 1 | 1.9% | 579 | 32 | 5.5% | \$151,500 | \$169,000 | +11.6% | \$189,950 | \$213,000 | +12.1% | \$158,848 | \$160,764 | +1.2% | \$203,835 | \$215,106 | +5.5% |
| Shorewood | 70 | 2 | 2.9% | 345 | 8 | 2.3% | \$235,500 | \$171,751 | -27.1% | \$250,000 | \$275,000 | +10.0% | \$252,800 | \$194,806 | -22.9% | \$261,392 | \$278,942 | +6.7% |
| South Wilmington | 0 | 0 | -- | 9 | 1 | 11.1% | \$36,863 | \$69,681 | +89.0% | \$108,000 | \$109,500 | +1.4% | \$36,863 | \$69,681 | +89.0% | \$119,360 | \$105,488 | -11.6% |
| Symerton | 0 | 0 | -- | 0 | 0 | -- | \$0 | \$0 | -- | \$0 | \$0 | -- | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Wilmington | 37 | 2 | 5.4% | 157 | 9 | 5.7% | \$55,000 | \$99,000 | +80.0% | \$140,000 | \$165,500 | +18.2% | \$76,657 | \$112,621 | +46.9% | \$148,276 | \$185,394 | +25.0% |