

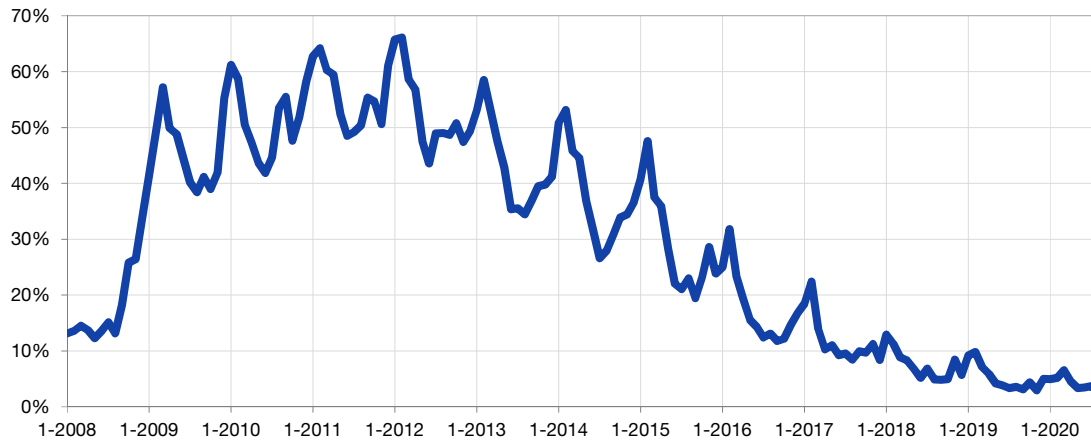
Lender-Mediated Report – August 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.8%



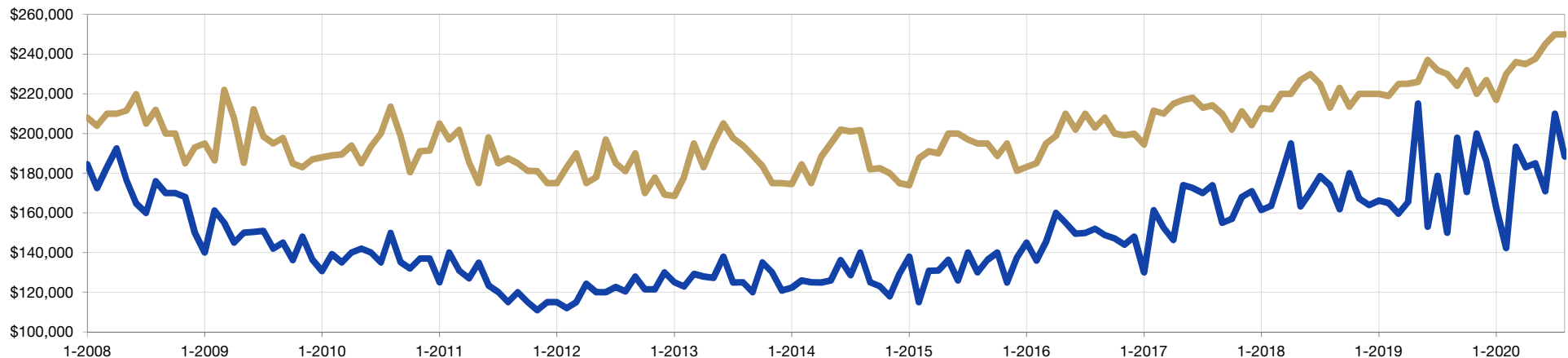
Closed Sales	8-2019	8-2020	+ / -
Traditional	946	1,112	+17.5%
REO	29	20	-31.0%
Short Sales	6	12	+100.0%
Total Market*	982	1,144	+16.5%

Median Sales Price	8-2019	8-2020	+ / -
Traditional	\$229,950	\$250,000	+8.7%
REO	\$141,000	\$182,500	+29.4%
Short Sales	\$157,250	\$188,950	+20.2%
Total Market*	\$227,500	\$247,950	+9.0%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

August 2020	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	8-2019	8-2020	+ / -	8-2019	8-2020	+ / -	8-2019	8-2020	+ / -	8-2019	8-2020	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	88	6	6.8%	962	52	5.4%	\$182,750	\$185,550	+1.5%	\$232,000	\$242,000	+4.3%	\$192,867	\$202,667	+5.1%	\$241,694	\$251,299	+4.0%
Braidwood	17	1	5.9%	94	3	3.2%	\$105,375	\$152,750	+45.0%	\$190,450	\$189,070	-0.7%	\$104,992	\$145,084	+38.2%	\$191,800	\$187,812	-2.1%
Channahon	55	1	1.8%	249	8	3.2%	\$229,950	\$223,000	-3.0%	\$253,500	\$265,000	+4.5%	\$210,408	\$233,363	+10.9%	\$254,167	\$264,502	+4.1%
Coal City, Diamond	18	0	0.0%	132	6	4.5%	\$118,500	\$120,000	+1.3%	\$180,000	\$181,200	+0.7%	\$116,903	\$121,733	+4.1%	\$197,085	\$203,086	+3.0%
Crest Hill	36	1	2.8%	269	11	4.1%	\$151,913	\$164,500	+8.3%	\$175,284	\$179,250	+2.3%	\$149,963	\$160,691	+7.2%	\$178,309	\$182,856	+2.5%
Custer Park	0	0	--	18	0	0.0%	\$0	\$0	--	\$179,000	\$296,500	+65.6%	\$0	\$0	--	\$229,360	\$288,083	+25.6%
Elwood	7	0	0.0%	61	4	6.6%	\$148,500	\$202,500	+36.4%	\$210,000	\$212,700	+1.3%	\$148,500	\$203,875	+37.3%	\$232,415	\$217,175	-6.6%
Frankfort	81	0	0.0%	526	15	2.9%	\$242,250	\$325,000	+34.2%	\$338,000	\$342,000	+1.2%	\$250,398	\$324,417	+29.6%	\$351,517	\$359,542	+2.3%
Gardner	2	1	50.0%	19	5	26.3%	\$67,523	\$121,700	+80.2%	\$132,500	\$133,000	+0.4%	\$67,523	\$132,040	+95.5%	\$141,462	\$142,677	+0.9%
Godley, Braceville	3	0	0.0%	26	3	11.5%	\$130,400	\$70,500	-45.9%	\$133,500	\$142,500	+6.7%	\$130,400	\$69,467	-46.7%	\$138,500	\$160,826	+16.1%
Grundy County (other)	0	0	--	0	0	--	\$0	\$0	--	\$240,000	\$0	-100.0%	\$0	\$0	--	\$240,000	\$0	-100.0%
Homer Glen	89	0	0.0%	294	13	4.4%	\$340,000	\$270,000	-20.6%	\$350,000	\$351,000	+0.3%	\$335,777	\$342,838	+2.1%	\$368,754	\$375,937	+1.9%
Joliet	229	5	2.2%	1,646	73	4.4%	\$117,775	\$126,500	+7.4%	\$175,000	\$181,000	+3.4%	\$117,789	\$142,819	+21.2%	\$178,081	\$185,000	+3.9%
Kinsman, Mazon, Verona	9	1	11.1%	22	1	4.5%	\$165,000	\$95,000	-42.4%	\$150,000	\$140,000	-6.7%	\$165,000	\$95,000	-42.4%	\$179,098	\$165,329	-7.7%
Lockport, Homer	75	1	1.3%	585	26	4.4%	\$147,500	\$176,500	+19.7%	\$215,000	\$221,500	+3.0%	\$158,348	\$192,229	+21.4%	\$237,546	\$245,590	+3.4%
Manhattan/Wilton Canter	44	1	2.3%	302	4	1.3%	\$258,750	\$275,750	+6.6%	\$243,000	\$254,500	+4.7%	\$285,458	\$276,625	-3.1%	\$256,604	\$263,753	+2.8%
Minooka	29	1	3.4%	233	3	1.3%	\$184,171	\$191,000	+3.7%	\$234,950	\$239,950	+2.1%	\$218,807	\$190,333	-13.0%	\$237,669	\$244,556	+2.9%
Morris	59	0	0.0%	254	6	2.4%	\$99,250	\$84,000	-15.4%	\$208,950	\$218,000	+4.3%	\$124,366	\$102,669	-17.4%	\$226,253	\$234,236	+3.5%
New Lenox	85	1	1.2%	601	20	3.3%	\$266,500	\$229,000	-14.1%	\$285,000	\$305,000	+7.0%	\$252,895	\$217,115	-14.1%	\$290,702	\$307,279	+5.7%
Peotone	22	1	4.5%	68	3	4.4%	\$125,000	\$137,440	+10.0%	\$201,500	\$224,900	+11.6%	\$142,333	\$137,480	-3.4%	\$210,834	\$237,739	+12.8%
Plainfield	226	10	4.4%	1,784	64	3.6%	\$235,000	\$216,000	-8.1%	\$252,000	\$260,000	+3.2%	\$239,754	\$230,300	-3.9%	\$276,887	\$284,100	+2.6%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	2	0	0.0%	8	1	12.5%	\$64,100	\$72,500	+13.1%	\$150,000	\$140,000	-6.7%	\$64,100	\$72,500	+13.1%	\$140,206	\$113,000	-19.4%
Romeoville	55	2	3.6%	588	32	5.4%	\$138,000	\$174,000	+26.1%	\$193,200	\$214,450	+11.0%	\$155,912	\$163,280	+4.7%	\$205,312	\$216,557	+5.5%
Shorewood	61	2	3.3%	341	8	2.3%	\$230,000	\$171,751	-25.3%	\$250,000	\$283,000	+13.2%	\$246,986	\$194,806	-21.1%	\$259,522	\$283,775	+9.3%
South Wilmington	0	0	--	12	1	8.3%	\$36,863	\$69,681	+89.0%	\$104,000	\$116,500	+12.0%	\$36,863	\$69,681	+89.0%	\$121,725	\$115,264	-5.3%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	41	1	2.4%	158	8	5.1%	\$56,150	\$108,396	+93.0%	\$149,000	\$164,000	+10.1%	\$79,450	\$114,324	+43.9%	\$152,860	\$183,319	+19.9%