

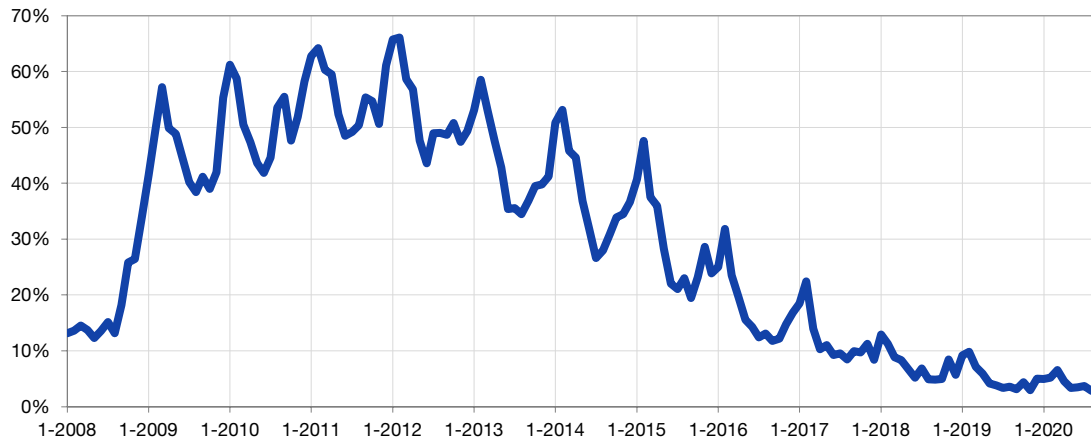
Lender-Mediated Report – September 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.3%



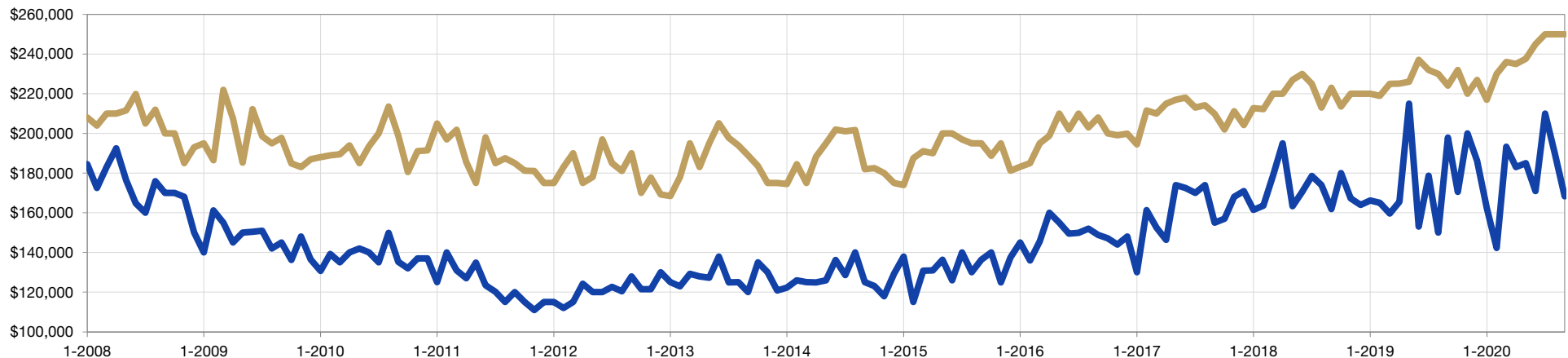
Closed Sales	9-2019	9-2020	+ / -
Traditional	746	1,012	+35.7%
REO	18	12	-33.3%
Short Sales	6	12	+100.0%
Total Market*	770	1,036	+34.5%

Median Sales Price	9-2019	9-2020	+ / -
Traditional	\$224,000	\$250,000	+11.6%
REO	\$186,125	\$164,865	-11.4%
Short Sales	\$203,500	\$191,000	-6.1%
Total Market*	\$220,000	\$249,950	+13.6%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

September 2020	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -	9-2019	9-2020	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	89	3	3.4%	980	52	5.3%	\$189,000	\$180,550	-4.5%	\$232,500	\$245,000	+5.4%	\$193,479	\$202,225	+4.5%	\$241,524	\$253,539	+5.0%
Braidwood	12	1	8.3%	93	3	3.2%	\$105,375	\$152,750	+45.0%	\$191,950	\$186,500	-2.8%	\$104,992	\$145,084	+38.2%	\$194,016	\$186,328	-4.0%
Channahon	54	1	1.9%	256	7	2.7%	\$214,900	\$226,000	+5.2%	\$254,945	\$265,000	+3.9%	\$205,550	\$241,500	+17.5%	\$255,086	\$267,480	+4.9%
Coal City, Diamond	18	0	0.0%	128	4	3.1%	\$90,000	\$139,950	+55.5%	\$180,000	\$178,000	-1.1%	\$107,036	\$146,350	+36.7%	\$201,126	\$200,433	-0.3%
Crest Hill	31	2	6.5%	278	10	3.6%	\$150,000	\$174,600	+16.4%	\$175,567	\$179,500	+2.2%	\$146,544	\$168,260	+14.8%	\$179,750	\$182,561	+1.6%
Custer Park	0	0	--	15	0	0.0%	\$0	\$0	--	\$192,000	\$308,000	+60.4%	\$0	\$0	--	\$244,578	\$281,567	+15.1%
Elwood	7	0	0.0%	68	4	5.9%	\$148,500	\$202,500	+36.4%	\$210,000	\$214,500	+2.1%	\$148,500	\$203,875	+37.3%	\$229,278	\$219,722	-4.2%
Frankfort	84	1	1.2%	553	12	2.2%	\$263,500	\$322,500	+22.4%	\$340,000	\$349,900	+2.9%	\$260,708	\$323,792	+24.2%	\$352,028	\$363,825	+3.4%
Gardner	1	0	0.0%	21	5	23.8%	\$67,523	\$121,700	+80.2%	\$130,000	\$135,450	+4.2%	\$67,523	\$132,040	+95.5%	\$137,996	\$152,058	+10.2%
Godley, Braceville	3	0	0.0%	29	3	10.3%	\$130,400	\$70,500	-45.9%	\$129,000	\$146,750	+13.8%	\$130,400	\$69,467	-46.7%	\$137,231	\$158,423	+15.4%
Grundy County (other)	0	0	--	0	0	--	\$0	\$0	--	\$240,000	\$0	-100.0%	\$0	\$0	--	\$240,000	\$0	-100.0%
Homer Glen	87	1	1.1%	324	13	4.0%	\$340,000	\$270,000	-20.6%	\$350,000	\$350,000	0.0%	\$329,643	\$342,223	+3.8%	\$371,886	\$370,738	-0.3%
Joliet	208	9	4.3%	1,671	78	4.7%	\$119,375	\$131,500	+10.2%	\$175,000	\$182,500	+4.3%	\$119,086	\$142,664	+19.8%	\$178,273	\$187,352	+5.1%
Kinsman, Mazon, Verona	7	0	0.0%	21	1	4.8%	\$165,000	\$95,000	-42.4%	\$150,000	\$135,000	-10.0%	\$165,000	\$95,000	-42.4%	\$168,611	\$170,400	+1.1%
Lockport, Homer	78	3	3.8%	616	27	4.4%	\$155,500	\$176,000	+13.2%	\$214,000	\$221,000	+3.3%	\$169,728	\$188,998	+11.4%	\$236,222	\$245,531	+3.9%
Manhattan/Wilton Canter	47	1	2.1%	312	4	1.3%	\$270,000	\$275,750	+2.1%	\$242,000	\$255,000	+5.4%	\$303,300	\$276,625	-8.8%	\$255,545	\$265,477	+3.9%
Minooka	28	1	3.6%	235	4	1.7%	\$184,171	\$203,000	+10.2%	\$230,000	\$241,000	+4.8%	\$218,807	\$214,000	-2.2%	\$236,231	\$247,589	+4.8%
Morris	51	0	0.0%	267	8	3.0%	\$99,250	\$95,000	-4.3%	\$208,000	\$220,000	+5.8%	\$124,366	\$113,141	-9.0%	\$222,866	\$235,969	+5.9%
New Lenox	86	3	3.5%	634	19	3.0%	\$248,000	\$229,000	-7.7%	\$285,000	\$305,000	+7.0%	\$238,105	\$220,378	-7.4%	\$289,577	\$310,037	+7.1%
Peotone	15	0	0.0%	68	3	4.4%	\$125,000	\$137,440	+10.0%	\$206,000	\$225,000	+9.2%	\$142,333	\$137,480	-3.4%	\$210,531	\$241,461	+14.7%
Plainfield	190	4	2.1%	1,822	62	3.4%	\$235,000	\$217,500	-7.4%	\$252,000	\$265,000	+5.2%	\$240,966	\$230,263	-4.4%	\$277,667	\$286,667	+3.2%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	2	1	50.0%	6	1	16.7%	\$64,100	\$72,500	+13.1%	\$156,000	\$125,000	-19.9%	\$64,100	\$72,500	+13.1%	\$144,444	\$95,600	-33.8%
Romeoville	62	1	1.6%	603	32	5.3%	\$151,000	\$167,000	+10.6%	\$197,000	\$212,900	+8.1%	\$159,458	\$162,302	+1.8%	\$206,826	\$217,014	+4.9%
Shorewood	58	1	1.7%	354	10	2.8%	\$230,000	\$187,001	-18.7%	\$253,500	\$285,000	+12.4%	\$249,792	\$209,245	-16.2%	\$263,925	\$283,735	+7.5%
South Wilmington	0	0	--	12	1	8.3%	\$25,725	\$69,681	+170.9%	\$104,000	\$116,500	+12.0%	\$25,725	\$69,681	+170.9%	\$121,725	\$115,264	-5.3%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	46	1	2.2%	155	8	5.2%	\$55,000	\$108,396	+97.1%	\$158,000	\$162,000	+2.5%	\$55,856	\$113,543	+103.3%	\$163,946	\$179,186	+9.3%