

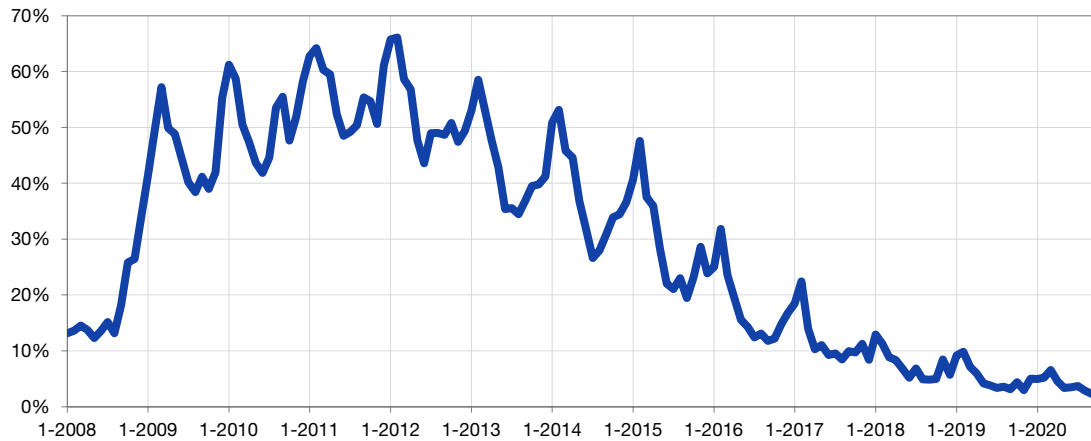
Lender-Mediated Report – October 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 1.7%



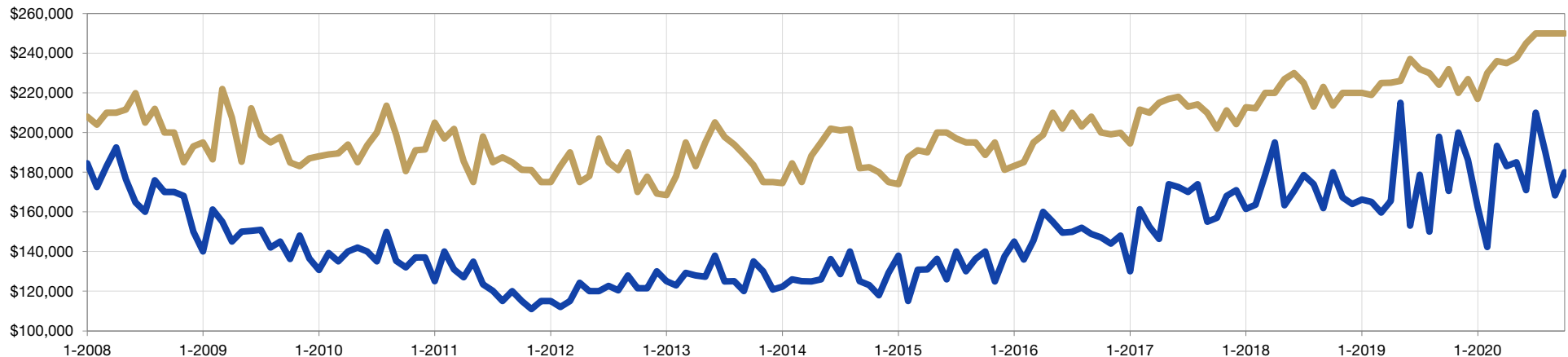
Closed Sales	10-2019	10-2020	+ / -
Traditional	721	976	+35.4%
REO	25	9	-64.0%
Short Sales	8	8	0.0%
Total Market*	754	993	+31.7%

Median Sales Price	10-2019	10-2020	+ / -
Traditional	\$232,000	\$250,000	+7.8%
REO	\$160,000	\$125,000	-21.9%
Short Sales	\$237,500	\$242,500	+2.1%
Total Market*	\$230,000	\$250,000	+8.7%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

October 2020	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	10-2019			10-2020			10-2019			10-2020		
									+/-			+/-			+/-			+/-
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	107	5	4.7%	997	47	4.7%	\$185,500	\$181,100	-2.4%	\$234,000	\$245,000	+4.7%	\$189,337	\$205,142	+8.3%	\$241,842	\$255,358	+5.6%
Braidwood	12	1	8.3%	101	3	3.0%	\$105,375	\$152,750	+45.0%	\$190,900	\$188,535	-1.2%	\$104,992	\$145,084	+38.2%	\$193,120	\$189,410	-1.9%
Channahon	55	1	1.8%	259	5	1.9%	\$220,000	\$226,000	+2.7%	\$253,152	\$268,750	+6.2%	\$211,971	\$244,100	+15.2%	\$252,742	\$271,394	+7.4%
Coal City, Diamond	17	0	0.0%	130	4	3.1%	\$90,000	\$139,950	+55.5%	\$172,000	\$185,250	+7.7%	\$107,036	\$146,350	+36.7%	\$198,361	\$206,934	+4.3%
Crest Hill	36	2	5.6%	278	9	3.2%	\$151,913	\$164,500	+8.3%	\$175,000	\$180,000	+2.9%	\$149,967	\$163,067	+8.7%	\$180,396	\$184,346	+2.2%
Custer Park	0	0	--	16	0	0.0%	\$0	\$0	--	\$178,000	\$320,500	+80.1%	\$0	\$0	--	\$240,850	\$298,969	+24.1%
Elwood	3	0	0.0%	71	5	7.0%	\$148,500	\$190,000	+27.9%	\$210,000	\$217,000	+3.3%	\$148,500	\$193,600	+30.4%	\$228,941	\$226,057	-1.3%
Frankfort	83	4	4.8%	563	12	2.1%	\$263,500	\$322,500	+22.4%	\$343,000	\$355,000	+3.5%	\$262,591	\$323,792	+23.3%	\$357,770	\$365,627	+2.2%
Gardner	3	1	33.3%	21	5	23.8%	\$46,046	\$121,700	+164.3%	\$131,250	\$135,450	+3.2%	\$53,349	\$149,020	+179.3%	\$147,495	\$152,058	+3.1%
Godley, Braceville	3	0	0.0%	31	3	9.7%	\$130,400	\$70,500	-45.9%	\$138,000	\$142,500	+3.3%	\$130,400	\$69,467	-46.7%	\$139,385	\$154,853	+11.1%
Grundy County (other)	0	0	--	0	0	--	\$0	\$0	--	\$240,000	\$0	-100.0%	\$0	\$0	--	\$240,000	\$0	-100.0%
Homer Glen	77	0	0.0%	342	11	3.2%	\$340,000	\$255,000	-25.0%	\$354,900	\$350,000	-1.4%	\$330,274	\$343,536	+4.0%	\$372,507	\$375,905	+0.9%
Joliet	202	4	2.0%	1,728	77	4.5%	\$119,375	\$125,101	+4.8%	\$175,000	\$185,000	+5.7%	\$120,103	\$140,614	+17.1%	\$179,509	\$189,424	+5.5%
Kinsman, Mazon, Verona	8	2	25.0%	22	1	4.5%	\$165,000	\$95,000	-42.4%	\$152,000	\$169,000	+11.2%	\$165,000	\$95,000	-42.4%	\$171,967	\$177,762	+3.4%
Lockport, Homer	71	3	4.2%	632	25	4.0%	\$146,000	\$177,000	+21.2%	\$214,000	\$224,500	+4.9%	\$161,321	\$196,918	+22.1%	\$236,650	\$247,399	+4.5%
Manhattan/Wilton Canter	46	3	6.5%	319	4	1.3%	\$270,000	\$275,750	+2.1%	\$248,000	\$255,000	+2.8%	\$303,300	\$276,625	-8.8%	\$255,476	\$270,288	+5.8%
Minooka	24	1	4.2%	251	4	1.6%	\$184,171	\$203,000	+10.2%	\$232,500	\$249,900	+7.5%	\$218,807	\$214,000	-2.2%	\$236,725	\$249,994	+5.6%
Morris	50	0	0.0%	283	8	2.8%	\$93,500	\$95,000	+1.6%	\$210,000	\$225,000	+7.1%	\$114,315	\$113,141	-1.0%	\$225,013	\$247,260	+9.9%
New Lenox	82	2	2.4%	647	16	2.5%	\$257,250	\$209,500	-18.6%	\$289,900	\$305,000	+5.2%	\$252,925	\$211,511	-16.4%	\$291,737	\$309,683	+6.2%
Peotone	18	0	0.0%	67	3	4.5%	\$125,000	\$137,440	+10.0%	\$207,250	\$225,000	+8.6%	\$142,333	\$137,480	-3.4%	\$212,984	\$244,297	+14.7%
Plainfield	195	4	2.1%	1,860	60	3.2%	\$232,000	\$231,250	-0.3%	\$255,000	\$265,000	+3.9%	\$235,598	\$239,782	+1.8%	\$278,125	\$288,196	+3.6%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	0	0	--	6	1	16.7%	\$64,100	\$72,500	+13.1%	\$156,000	\$125,000	-19.9%	\$64,100	\$72,500	+13.1%	\$141,944	\$108,600	-23.5%
Romeoville	64	6	9.4%	607	31	5.1%	\$151,000	\$172,000	+13.9%	\$203,000	\$210,000	+3.4%	\$158,901	\$164,796	+3.7%	\$209,242	\$216,904	+3.7%
Shorewood	57	1	1.8%	358	11	3.1%	\$230,000	\$198,800	-13.6%	\$255,500	\$285,500	+11.7%	\$248,369	\$226,341	-8.9%	\$267,327	\$283,713	+6.1%
South Wilmington	0	0	--	13	1	7.7%	\$25,725	\$69,681	+170.9%	\$112,250	\$105,750	-5.8%	\$25,725	\$69,681	+170.9%	\$125,850	\$107,635	-14.5%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	49	0	0.0%	158	9	5.7%	\$55,000	\$70,110	+27.5%	\$159,000	\$165,000	+3.8%	\$55,856	\$108,717	+94.6%	\$165,026	\$190,524	+15.5%