

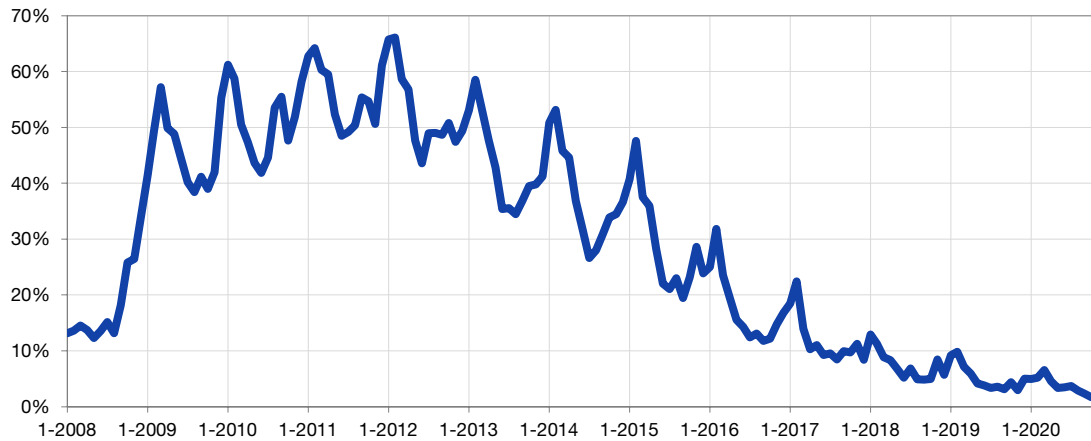
# Lender-Mediated Report – November 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"  
"Pre-Foreclosure" or "Short Sale." Residential activity only.

## Share of Closed Sales that were Lender-Mediated: 1.9%



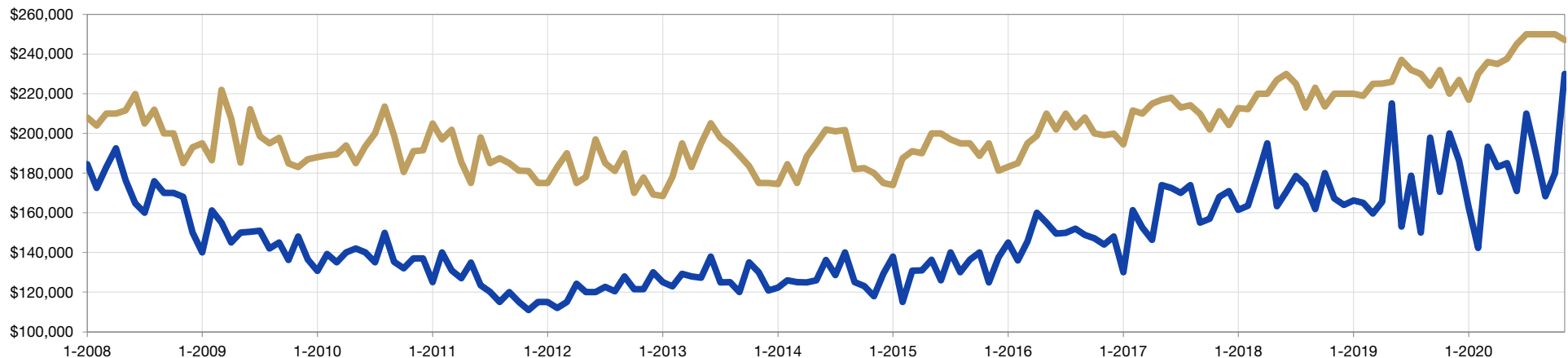
Closed Sales	11-2019	11-2020	+ / -
Traditional	690	873	+26.5%
REO	13	12	-7.7%
Short Sales	8	5	-37.5%
Total Market*	711	890	+25.2%

Median Sales Price	11-2019	11-2020	+ / -
Traditional	\$220,000	\$247,075	+12.3%
REO	\$200,000	\$230,000	+15.0%
Short Sales	\$245,000	\$210,000	-14.3%
Total Market*	\$220,000	\$245,500	+11.6%

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

November 2020	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -	11-2019	11-2020	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	88	4	4.5%	1,010	46	4.6%	\$178,500	\$190,500	+6.7%	\$234,000	\$248,500	+6.2%	\$188,746	\$206,873	+9.6%	\$241,445	\$258,729	+7.2%
Braidwood	12	1	8.3%	107	3	2.8%	\$117,250	\$152,750	+30.3%	\$192,000	\$188,535	-1.8%	\$107,290	\$145,084	+35.2%	\$195,986	\$188,041	-4.1%
Channahon	54	1	1.9%	263	6	2.3%	\$220,000	\$247,000	+12.3%	\$253,900	\$269,000	+5.9%	\$211,971	\$256,583	+21.0%	\$252,321	\$272,700	+8.1%
Coal City, Diamond	17	0	0.0%	138	4	2.9%	\$90,000	\$139,950	+55.5%	\$189,500	\$182,650	-3.6%	\$107,036	\$146,350	+36.7%	\$207,562	\$206,781	-0.4%
Crest Hill	30	2	6.7%	281	8	2.8%	\$153,825	\$174,600	+13.5%	\$174,900	\$179,900	+2.9%	\$154,109	\$166,825	+8.3%	\$180,121	\$184,135	+2.2%
Custer Park	0	0	--	13	0	0.0%	\$0	\$0	--	\$179,000	\$333,000	+86.0%	\$0	\$0	--	\$236,082	\$318,615	+35.0%
Elwood	5	0	0.0%	75	4	5.3%	\$171,000	\$183,750	+7.5%	\$208,500	\$219,000	+5.0%	\$171,000	\$194,500	+13.7%	\$225,683	\$228,453	+1.2%
Frankfort	78	4	5.1%	576	11	1.9%	\$309,250	\$320,000	+3.5%	\$339,450	\$362,000	+6.6%	\$272,075	\$323,682	+19.0%	\$353,232	\$371,154	+5.1%
Gardner	3	1	33.3%	20	4	20.0%	\$46,046	\$120,850	+162.5%	\$130,000	\$135,450	+4.2%	\$86,549	\$139,125	+60.7%	\$145,570	\$146,881	+0.9%
Godley, Braceville	5	1	20.0%	31	3	9.7%	\$160,000	\$70,500	-55.9%	\$138,000	\$142,500	+3.3%	\$160,000	\$69,467	-56.6%	\$144,923	\$154,762	+6.8%
Grundy County (other)	0	0	--	0	0	--	\$0	\$0	--	\$240,000	\$0	-100.0%	\$0	\$0	--	\$240,000	\$0	-100.0%
Homer Glen	68	0	0.0%	363	10	2.8%	\$328,000	\$242,500	-26.1%	\$350,000	\$352,500	+0.7%	\$323,082	\$345,840	+7.0%	\$369,863	\$376,696	+1.8%
Joliet	162	2	1.2%	1,758	78	4.4%	\$115,686	\$131,500	+13.7%	\$175,000	\$187,250	+7.0%	\$118,646	\$144,130	+21.5%	\$180,064	\$190,588	+5.8%
Kinsman, Mazon, Verona	8	2	25.0%	25	1	4.0%	\$165,000	\$95,000	-42.4%	\$149,950	\$177,500	+18.4%	\$165,000	\$95,000	-42.4%	\$167,467	\$192,167	+14.7%
Lockport, Homer	65	5	7.7%	626	25	4.0%	\$140,500	\$186,500	+32.7%	\$215,000	\$225,000	+4.7%	\$149,839	\$199,118	+32.9%	\$238,741	\$248,576	+4.1%
Manhattan/Wilton Canter	45	2	4.4%	340	6	1.8%	\$270,000	\$234,750	-13.1%	\$248,855	\$255,323	+2.6%	\$303,300	\$240,250	-20.8%	\$256,946	\$270,052	+5.1%
Minooka	29	1	3.4%	268	4	1.5%	\$184,171	\$203,000	+10.2%	\$232,500	\$250,000	+7.5%	\$218,807	\$214,000	-2.2%	\$238,202	\$253,020	+6.2%
Morris	57	2	3.5%	277	8	2.9%	\$93,500	\$95,000	+1.6%	\$215,000	\$224,000	+4.2%	\$117,055	\$113,141	-3.3%	\$234,782	\$245,181	+4.4%
New Lenox	62	0	0.0%	663	16	2.4%	\$244,750	\$209,500	-14.4%	\$289,900	\$306,400	+5.7%	\$247,111	\$211,011	-14.6%	\$291,602	\$312,775	+7.3%
Peotone	12	0	0.0%	74	3	4.1%	\$125,000	\$137,440	+10.0%	\$205,000	\$225,000	+9.8%	\$142,333	\$137,480	-3.4%	\$209,317	\$246,075	+17.6%
Plainfield	178	3	1.7%	1,883	59	3.1%	\$232,000	\$240,000	+3.4%	\$255,000	\$267,000	+4.7%	\$237,892	\$243,501	+2.4%	\$278,495	\$290,449	+4.3%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	2	0	0.0%	8	1	12.5%	\$64,100	\$72,500	+13.1%	\$156,000	\$127,000	-18.6%	\$64,100	\$72,500	+13.1%	\$141,944	\$120,571	-15.1%
Romeoville	53	4	7.5%	612	30	4.9%	\$161,500	\$167,000	+3.4%	\$205,000	\$211,500	+3.2%	\$161,709	\$163,746	+1.3%	\$210,564	\$218,145	+3.6%
Shorewood	39	1	2.6%	355	11	3.1%	\$226,000	\$198,800	-12.0%	\$257,500	\$285,000	+10.7%	\$232,817	\$226,341	-2.8%	\$266,624	\$282,876	+6.1%
South Wilmington	0	0	--	12	1	8.3%	\$25,725	\$69,681	+170.9%	\$98,950	\$109,000	+10.2%	\$25,725	\$69,681	+170.9%	\$94,850	\$111,511	+17.6%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	44	0	0.0%	165	9	5.5%	\$55,000	\$70,110	+27.5%	\$160,000	\$169,450	+5.9%	\$53,121	\$108,717	+104.7%	\$167,170	\$204,451	+22.3%