

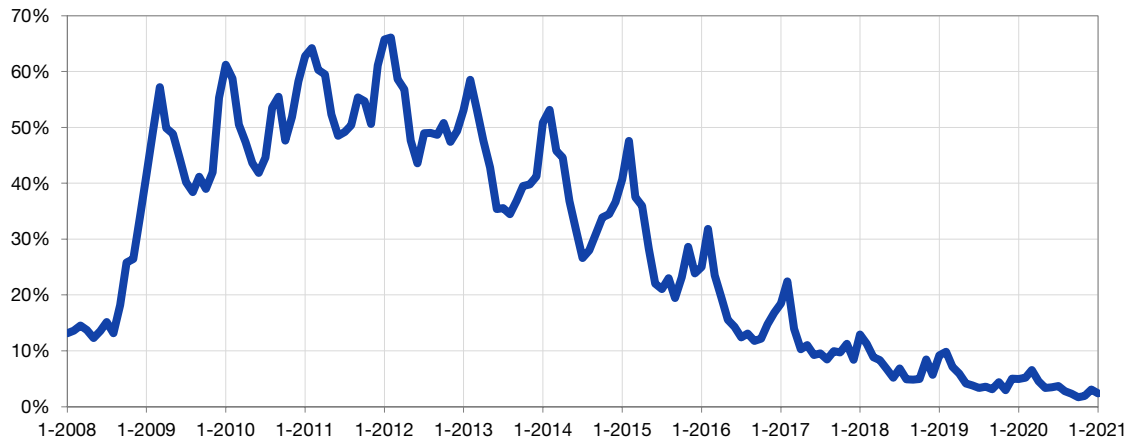
Lender-Mediated Report – January 2021



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.3%



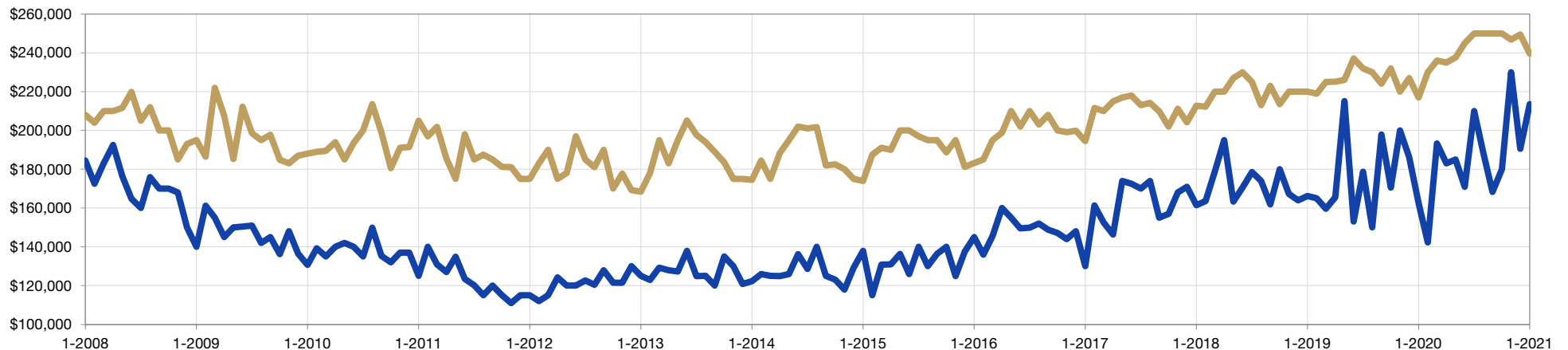
Closed Sales	1-2020	1-2021	+ / -
Traditional	423	584	+38.1%
REO	16	11	-31.3%
Short Sales	6	3	-50.0%
Total Market*	445	598	+34.4%

Median Sales Price	1-2020	1-2021	+ / -
Traditional	\$217,000	\$239,500	+10.4%
REO	\$170,000	\$205,000	+20.6%
Short Sales	\$157,550	\$330,000	+109.5%
Total Market*	\$214,900	\$239,000	+11.2%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

January 2021	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	1-2020			1-2021			1-2020			1-2021		
								+	-		+	-		+	-		+	-
						Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties			
Bolingbrook	64	2	3.1%	1,052	47	4.5%	\$188,250	\$205,000	+8.9%	\$234,000	\$253,000	+8.1%	\$195,305	\$213,583	+9.4%	\$242,048	\$262,604	+8.5%
Braidwood	12	0	0.0%	108	2	1.9%	\$123,575	\$111,375	-9.9%	\$191,900	\$189,950	-1.0%	\$124,825	\$111,375	-10.8%	\$195,675	\$191,460	-2.2%
Channahon	32	0	0.0%	261	5	1.9%	\$232,500	\$226,000	-2.8%	\$251,760	\$270,000	+7.2%	\$225,475	\$243,900	+8.2%	\$249,245	\$275,318	+10.5%
Coal City, Diamond	13	0	0.0%	145	3	2.1%	\$90,000	\$149,900	+66.6%	\$190,000	\$185,250	-2.5%	\$101,480	\$151,800	+49.6%	\$208,194	\$208,273	+0.0%
Crest Hill	12	0	0.0%	309	8	2.6%	\$159,663	\$158,500	-0.7%	\$175,000	\$180,000	+2.9%	\$154,493	\$157,263	+1.8%	\$181,559	\$183,911	+1.3%
Custer Park	0	0	--	13	0	0.0%	\$0	\$0	--	\$179,000	\$333,000	+86.0%	\$0	\$0	--	\$234,560	\$318,615	+35.8%
Elwood	6	0	0.0%	72	4	5.6%	\$255,500	\$154,750	-39.4%	\$206,000	\$219,500	+6.6%	\$255,500	\$153,500	-39.9%	\$223,380	\$231,301	+3.5%
Frankfort	35	0	0.0%	592	11	1.9%	\$321,750	\$310,000	-3.7%	\$335,000	\$375,000	+11.9%	\$274,325	\$312,500	+13.9%	\$349,387	\$377,846	+8.1%
Gardner	2	1	50.0%	20	4	20.0%	\$46,046	\$120,850	+162.5%	\$132,500	\$136,000	+2.6%	\$86,549	\$139,125	+60.7%	\$145,889	\$144,788	-0.8%
Godley, Braceville	13	1	7.7%	32	3	9.4%	\$160,000	\$70,500	-55.9%	\$140,750	\$142,500	+1.2%	\$160,000	\$69,467	-56.6%	\$145,357	\$157,046	+8.0%
Grundy County (other)	0	0	--	0	0	--	\$0	\$0	--	\$240,000	\$0	-100.0%	\$0	\$0	--	\$240,000	\$0	-100.0%
Homer Glen	45	0	0.0%	385	10	2.6%	\$323,750	\$242,500	-25.1%	\$350,000	\$355,000	+1.4%	\$310,296	\$345,440	+11.3%	\$367,857	\$380,100	+3.3%
Joliet	116	4	3.4%	1,840	70	3.8%	\$119,375	\$122,250	+2.4%	\$175,000	\$190,000	+8.6%	\$123,825	\$138,905	+12.2%	\$180,489	\$194,708	+7.9%
Kinsman, Mazon, Verona	8	1	12.5%	28	3	10.7%	\$165,000	\$95,000	-42.4%	\$149,950	\$177,000	+18.0%	\$165,000	\$100,333	-39.2%	\$170,667	\$184,576	+8.2%
Lockport, Homer	52	2	3.8%	645	21	3.3%	\$135,000	\$186,900	+38.4%	\$214,950	\$229,450	+6.7%	\$141,097	\$202,962	+43.8%	\$238,976	\$252,533	+5.7%
Manhattan/Wilton Canter	41	2	4.9%	360	7	1.9%	\$258,750	\$230,000	-11.1%	\$248,428	\$259,900	+4.6%	\$278,125	\$235,214	-15.4%	\$255,802	\$275,264	+7.6%
Minooka	19	0	0.0%	270	4	1.5%	\$160,000	\$203,000	+26.9%	\$234,900	\$250,000	+6.4%	\$223,333	\$214,000	-4.2%	\$239,797	\$255,422	+6.5%
Morris	42	1	2.4%	294	6	2.0%	\$95,250	\$97,250	+2.1%	\$215,000	\$224,950	+4.6%	\$110,610	\$119,187	+7.8%	\$235,171	\$244,428	+3.9%
New Lenox	47	0	0.0%	689	17	2.5%	\$240,750	\$192,900	-19.9%	\$290,000	\$305,500	+5.3%	\$240,675	\$208,264	-13.5%	\$294,331	\$310,620	+5.5%
Peotone	7	0	0.0%	79	3	3.8%	\$151,000	\$137,440	-9.0%	\$208,000	\$225,250	+8.3%	\$151,000	\$137,480	-9.0%	\$217,883	\$237,141	+8.8%
Plainfield	132	2	1.5%	1,954	60	3.1%	\$228,000	\$239,000	+4.8%	\$255,000	\$270,000	+5.9%	\$231,282	\$248,140	+7.3%	\$277,959	\$294,751	+6.0%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	2	0	0.0%	10	1	10.0%	\$68,300	\$65,000	-4.8%	\$155,000	\$125,000	-19.4%	\$68,300	\$65,000	-4.8%	\$142,093	\$115,722	-18.6%
Romeoville	32	2	6.3%	636	31	4.9%	\$160,000	\$176,000	+10.0%	\$206,750	\$212,000	+2.5%	\$162,827	\$176,452	+8.4%	\$210,988	\$219,854	+4.2%
Shorewood	44	1	2.3%	362	9	2.5%	\$230,000	\$198,800	-13.6%	\$260,000	\$285,000	+9.6%	\$232,792	\$234,583	+0.8%	\$268,655	\$284,793	+6.0%
South Wilmington	1	0	0.0%	11	1	9.1%	\$25,725	\$69,681	+170.9%	\$108,000	\$105,750	-2.1%	\$25,725	\$69,681	+170.9%	\$102,880	\$109,162	+6.1%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	25	0	0.0%	178	6	3.4%	\$55,000	\$57,330	+4.2%	\$164,000	\$168,610	+2.8%	\$81,039	\$95,992	+18.5%	\$170,438	\$200,350	+17.6%