

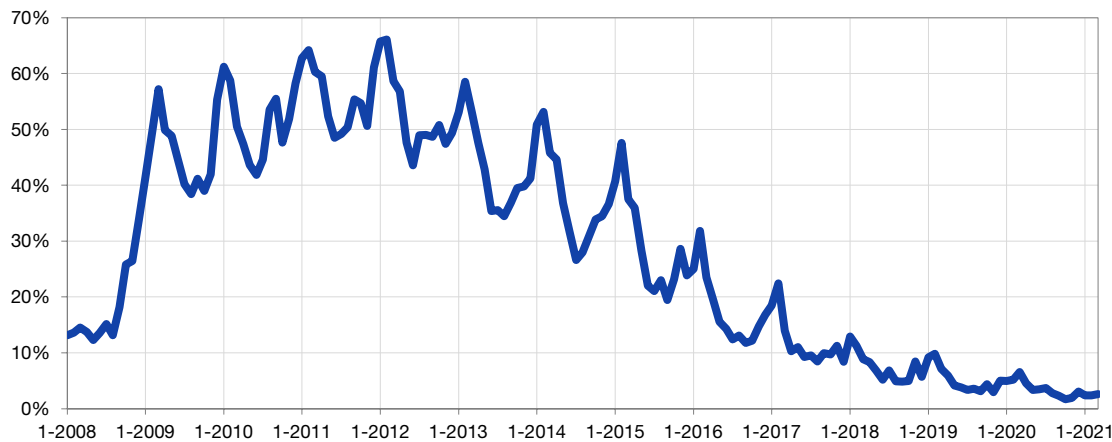
Lender-Mediated Report – March 2021



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.6%



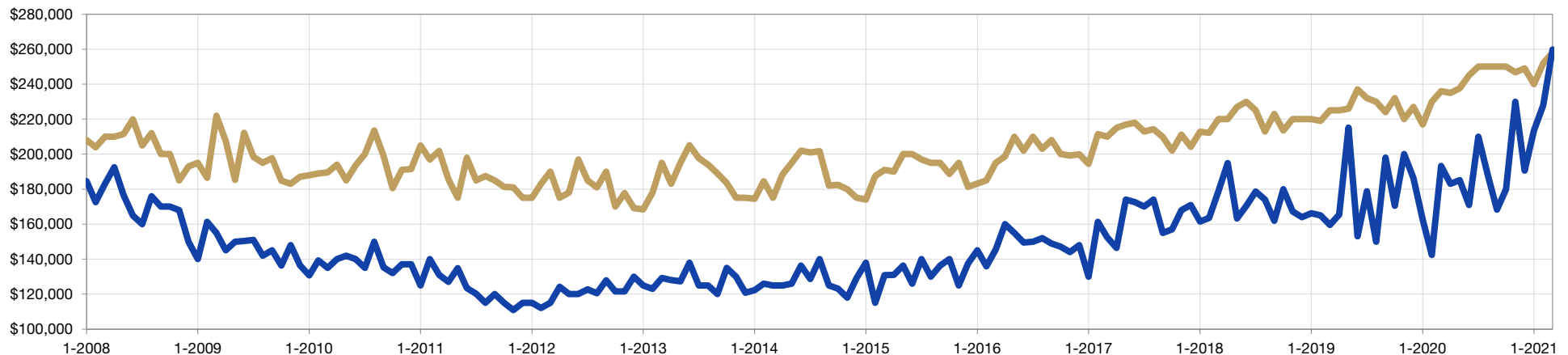
Closed Sales	3-2020	3-2021	+ / -
Traditional	626	712	+13.7%
REO	32	11	-65.6%
Short Sales	12	8	-33.3%
Total Market*	670	731	+9.1%

Median Sales Price	3-2020	3-2021	+ / -
Traditional	\$236,050	\$258,135	+9.4%
REO	\$212,000	\$259,900	+22.6%
Short Sales	\$184,500	\$250,000	+35.5%
Total Market*	\$233,500	\$258,370	+10.7%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®



Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

March 2021	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2020	3-2021	+ / -	3-2020	3-2021	+ / -	3-2020	3-2021	+ / -	3-2020	3-2021	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	49	1	2.0%	1,052	44	4.2%	\$190,000	\$225,750	+18.8%	\$237,000	\$256,000	+8.0%	\$197,530	\$236,788	+19.9%	\$244,815	\$265,760	+8.6%
Braidwood	4	0	0.0%	108	2	1.9%	\$129,900	\$111,375	-14.3%	\$189,894	\$190,000	+0.1%	\$132,967	\$111,375	-16.2%	\$191,003	\$191,500	+0.3%
Channahon	37	0	0.0%	253	4	1.6%	\$232,500	\$220,250	-5.3%	\$254,990	\$270,000	+5.9%	\$225,600	\$237,875	+5.4%	\$250,100	\$278,319	+11.3%
Coal City, Diamond	19	0	0.0%	151	2	1.3%	\$90,000	\$129,950	+44.4%	\$187,000	\$190,000	+1.6%	\$110,036	\$129,950	+18.1%	\$203,576	\$222,378	+9.2%
Crest Hill	15	0	0.0%	313	8	2.6%	\$169,750	\$158,500	-6.6%	\$175,567	\$180,000	+2.5%	\$158,350	\$157,950	-0.3%	\$182,993	\$185,579	+1.4%
Custer Park	0	0	--	11	0	0.0%	\$0	\$0	--	\$195,000	\$308,000	+57.9%	\$0	\$0	--	\$250,327	\$314,227	+25.5%
Elwood	4	0	0.0%	71	4	5.6%	\$255,500	\$154,750	-39.4%	\$204,900	\$225,000	+9.8%	\$255,500	\$153,500	-39.9%	\$216,685	\$241,485	+11.4%
Frankfort	42	1	2.4%	611	8	1.3%	\$333,750	\$297,500	-10.9%	\$334,998	\$375,000	+11.9%	\$293,963	\$296,125	+0.7%	\$350,877	\$382,378	+9.0%
Gardner	2	0	0.0%	19	4	21.1%	\$106,801	\$120,850	+13.2%	\$132,500	\$136,000	+2.6%	\$106,801	\$139,125	+30.3%	\$154,537	\$132,627	-14.2%
Godley, Braceville	12	2	16.7%	33	3	9.1%	\$116,500	\$70,500	-39.5%	\$137,000	\$156,750	+14.4%	\$116,500	\$118,429	+1.7%	\$134,377	\$160,520	+19.5%
Grundy County (other)	0	0	--	1	0	0.0%	\$0	\$0	--	\$240,000	\$200,000	-16.7%	\$0	\$0	--	\$240,000	\$200,000	-16.7%
Homer Glen	45	0	0.0%	397	10	2.5%	\$323,750	\$403,750	+24.7%	\$350,000	\$362,500	+3.6%	\$316,992	\$415,600	+31.1%	\$367,331	\$389,259	+6.0%
Joliet	97	3	3.1%	1,834	59	3.2%	\$123,000	\$125,000	+1.6%	\$176,000	\$194,000	+10.2%	\$130,028	\$143,866	+10.6%	\$181,182	\$198,065	+9.3%
Kinsman, Mazon, Verona	10	1	10.0%	25	3	12.0%	\$165,000	\$95,000	-42.4%	\$149,900	\$176,000	+17.4%	\$165,000	\$100,333	-39.2%	\$179,968	\$170,655	-5.2%
Lockport, Homer	41	1	2.4%	674	19	2.8%	\$140,000	\$220,000	+57.1%	\$213,250	\$229,900	+7.8%	\$157,745	\$232,489	+47.4%	\$238,348	\$253,043	+6.2%
Manhattan/Wilton Canter	31	0	0.0%	358	7	2.0%	\$360,000	\$230,000	-36.1%	\$243,823	\$263,957	+8.3%	\$318,333	\$216,357	-32.0%	\$252,782	\$278,793	+10.3%
Minooka	6	0	0.0%	283	5	1.8%	\$255,000	\$215,000	-15.7%	\$233,500	\$250,000	+7.1%	\$255,000	\$229,698	-9.9%	\$242,150	\$255,394	+5.5%
Morris	25	0	0.0%	320	9	2.8%	\$97,000	\$119,500	+23.2%	\$213,500	\$230,000	+7.7%	\$110,686	\$139,358	+25.9%	\$236,819	\$250,923	+6.0%
New Lenox	31	1	3.2%	698	13	1.9%	\$244,000	\$192,900	-20.9%	\$290,000	\$309,000	+6.6%	\$248,350	\$200,460	-19.3%	\$295,738	\$311,169	+5.2%
Peotone	6	0	0.0%	78	2	2.6%	\$186,000	\$133,720	-28.1%	\$215,125	\$225,000	+4.6%	\$186,000	\$133,720	-28.1%	\$223,183	\$233,830	+4.8%
Plainfield	115	3	2.6%	1,953	51	2.6%	\$226,000	\$240,000	+6.2%	\$256,000	\$275,000	+7.4%	\$228,544	\$247,717	+8.4%	\$279,204	\$298,159	+6.8%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	3	0	0.0%	12	1	8.3%	\$68,300	\$65,000	-4.8%	\$150,000	\$140,000	-6.7%	\$68,300	\$65,000	-4.8%	\$130,185	\$158,036	+21.4%
Romeoville	22	4	18.2%	643	27	4.2%	\$152,000	\$172,000	+13.2%	\$208,000	\$215,500	+3.6%	\$156,630	\$178,943	+14.2%	\$210,768	\$223,279	+5.9%
Shorewood	33	0	0.0%	353	7	2.0%	\$221,000	\$221,000	0.0%	\$260,000	\$291,500	+12.1%	\$214,742	\$249,536	+16.2%	\$269,091	\$291,636	+8.4%
South Wilmington	0	0	--	11	1	9.1%	\$0	\$69,681	--	\$108,000	\$105,750	-2.1%	\$0	\$69,681	--	\$102,880	\$109,162	+6.1%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	19	1	5.3%	186	5	2.7%	\$55,000	\$44,550	-19.0%	\$165,000	\$165,000	0.0%	\$101,894	\$66,190	-35.0%	\$176,465	\$194,153	+10.0%