

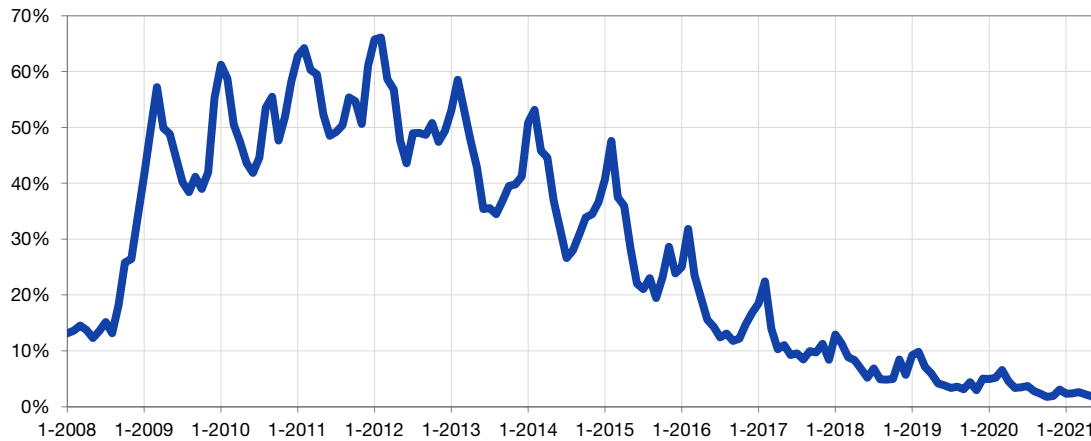
# Lender-Mediated Report – June 2021



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE THREE RIVERS ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"  
"Pre-Foreclosure" or "Short Sale." Residential activity only.

## Share of Closed Sales that were Lender-Mediated: 1.1%



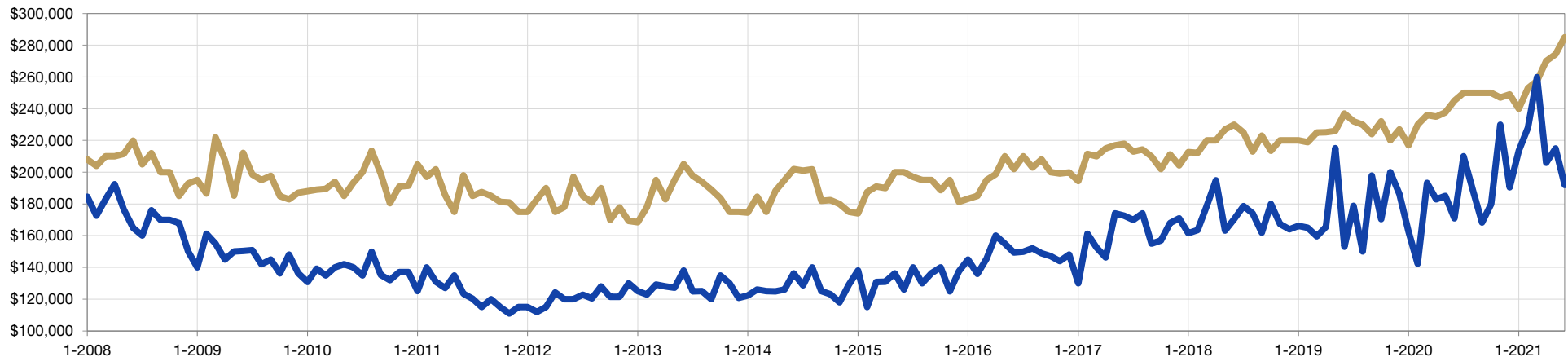
Closed Sales	6-2020	6-2021	+ / -
Traditional	901	1,167	+29.5%
REO	23	2	-91.3%
Short Sales	9	11	+22.2%
<b>Total Market*</b>	<b>934</b>	<b>1,180</b>	<b>+26.3%</b>

Median Sales Price	6-2020	6-2021	+ / -
Traditional	\$245,000	\$285,000	+16.3%
REO	\$149,900	\$243,500	+62.4%
Short Sales	\$234,000	\$192,000	-17.9%
<b>Total Market*</b>	<b>\$241,450</b>	<b>\$285,000</b>	<b>+18.0%</b>

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

June 2021	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bolingbrook	86	3	3.5%	1,118	42	3.8%	\$177,050	\$234,850	+32.6%	\$238,750	\$269,000	+12.7%	\$194,707	\$247,410	+27.1%	\$248,568	\$272,400	+9.6%
Braidwood	6	0	0.0%	111	3	2.7%	\$134,501	\$145,000	+7.8%	\$184,750	\$195,000	+5.5%	\$134,501	\$122,583	-8.9%	\$183,893	\$200,791	+9.2%
Channahon	36	0	0.0%	245	4	1.6%	\$226,000	\$203,250	-10.1%	\$257,500	\$282,765	+9.8%	\$239,329	\$202,625	-15.3%	\$254,277	\$290,159	+14.1%
Coal City, Diamond	26	0	0.0%	167	0	0.0%	\$120,000	\$0	-100.0%	\$191,450	\$200,000	+4.5%	\$123,328	\$0	-100.0%	\$207,341	\$226,530	+9.3%
Crest Hill	30	0	0.0%	321	5	1.6%	\$162,250	\$157,000	-3.2%	\$175,000	\$189,000	+8.0%	\$153,967	\$166,700	+8.3%	\$179,824	\$193,322	+7.5%
Custer Park	4	0	0.0%	11	0	0.0%	\$0	\$0	--	\$207,500	\$285,000	+37.3%	\$0	\$0	--	\$259,250	\$286,864	+10.7%
Elwood	5	0	0.0%	68	2	2.9%	\$202,500	\$154,750	-23.6%	\$195,000	\$237,000	+21.5%	\$203,875	\$154,750	-24.1%	\$210,079	\$247,491	+17.8%
Frankfort	64	0	0.0%	638	5	0.8%	\$322,500	\$305,000	-5.4%	\$341,000	\$380,000	+11.4%	\$296,097	\$297,000	+0.3%	\$352,633	\$393,648	+11.6%
Gardner	2	0	0.0%	26	2	7.7%	\$121,700	\$239,950	+97.2%	\$133,000	\$136,000	+2.3%	\$132,040	\$239,950	+81.7%	\$146,331	\$143,113	-2.2%
Godley, Braceville	11	0	0.0%	41	5	12.2%	\$116,500	\$137,000	+17.6%	\$137,500	\$159,950	+16.3%	\$116,500	\$128,398	+10.2%	\$144,525	\$168,144	+16.3%
Grundy County (other)	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$200,000	--	\$0	\$0	--	\$0	\$200,000	--
Homer Glen	61	0	0.0%	416	8	1.9%	\$270,000	\$562,750	+108.4%	\$347,500	\$375,000	+7.9%	\$301,673	\$458,875	+52.1%	\$369,670	\$407,108	+10.1%
Joliet	154	4	2.6%	1,892	50	2.6%	\$125,801	\$124,000	-1.4%	\$179,900	\$200,000	+11.2%	\$137,847	\$149,550	+8.5%	\$182,728	\$207,361	+13.5%
Kinsman, Mazon, Verona	6	0	0.0%	27	2	7.4%	\$95,000	\$103,000	+8.4%	\$134,000	\$180,000	+34.3%	\$95,000	\$103,000	+8.4%	\$154,768	\$202,336	+30.7%
Lockport, Homer	59	0	0.0%	703	15	2.1%	\$170,000	\$220,000	+29.4%	\$214,450	\$240,000	+11.9%	\$186,666	\$213,520	+14.4%	\$238,910	\$263,079	+10.1%
Manhattan/Wilton Canter	34	0	0.0%	377	6	1.6%	\$299,750	\$229,000	-23.6%	\$249,950	\$270,000	+8.0%	\$298,625	\$212,500	-28.8%	\$255,189	\$287,518	+12.7%
Minooka	21	0	0.0%	285	5	1.8%	\$150,000	\$215,000	+43.3%	\$239,950	\$253,700	+5.7%	\$150,000	\$229,698	+53.1%	\$244,820	\$258,295	+5.5%
Morris	33	1	3.0%	346	9	2.6%	\$93,000	\$191,000	+105.4%	\$210,000	\$240,000	+14.3%	\$89,073	\$201,635	+126.4%	\$238,011	\$259,339	+9.0%
New Lenox	64	1	1.6%	700	11	1.6%	\$239,000	\$210,000	-12.1%	\$290,000	\$319,000	+10.0%	\$230,459	\$220,655	-4.3%	\$297,994	\$324,796	+9.0%
Peotone	10	0	0.0%	74	1	1.4%	\$137,440	\$192,000	+39.7%	\$222,450	\$232,900	+4.7%	\$137,480	\$192,000	+39.7%	\$227,083	\$241,131	+6.2%
Plainfield	161	3	1.9%	2,101	44	2.1%	\$224,750	\$239,000	+6.3%	\$256,000	\$291,000	+13.7%	\$229,863	\$252,839	+10.0%	\$279,052	\$312,447	+12.0%
Ritchie	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Rockdale	4	0	0.0%	15	1	6.7%	\$72,500	\$65,000	-10.3%	\$145,000	\$135,000	-6.9%	\$72,500	\$65,000	-10.3%	\$128,500	\$160,779	+25.1%
Romeoville	38	5	13.2%	645	25	3.9%	\$177,000	\$172,000	-2.8%	\$210,000	\$222,500	+6.0%	\$161,469	\$181,781	+12.6%	\$213,048	\$229,840	+7.9%
Shorewood	28	0	0.0%	379	4	1.1%	\$167,000	\$267,000	+59.9%	\$275,000	\$305,000	+10.9%	\$190,428	\$276,950	+45.4%	\$278,219	\$301,894	+8.5%
South Wilmington	0	0	--	6	0	0.0%	\$69,681	\$0	-100.0%	\$109,500	\$104,000	-5.0%	\$69,681	\$0	-100.0%	\$105,788	\$108,619	+2.7%
Symerton	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wilmington	28	0	0.0%	198	4	2.0%	\$50,000	\$112,555	+125.1%	\$162,500	\$168,250	+3.5%	\$97,122	\$104,726	+7.8%	\$181,931	\$194,306	+6.8%