

THREE RIVERS ASSOCIATION OF REALTORS® MOBILE HOME EXCLUSIVE RIGHT-TO-SELL MARKETING AGREEMENT ("Agreement")



BROKERAGE (Print List	ing Office Name)	SELLER NAME (Print	t)	
MANAGING BROKER N	NAME (Print)	SELLER NAME (Print	t)	
DESIGNATED AGENT I	NAME (Print)	-		
Seller represents that title to	the property is in the name of:			
-	the property is in the name of:	. Seller	has the authority to s	sell the Property.
	ent is between the above-menti Brokerage to advertise, market,			
YEAR	MAKE	SIZE	AD	DITION SIZE
SERIAL # OF MOBILE HO	ME	MOBILE HOME I	PARK	
TREET ADDRESS:				
	de lot number, if applicable)		STATE	ZIP CODE
itle to land upon which the N	☐ does ☐ does not include the Mobile Home currently rests.	-		•
Term and Conditions: T	The term of this Agreement begi	ns 12:01 A.M.		(insert date)
nd terminates 11:59 P.M.	The term of this Agreement begins sell, option, or exchange the Pro-	(insert date) ("Mar	rketing Period"). Se	ller gives Brokerage
he exclusive right to market,	sell, option, or exchange the Pro	operty to qualified purchasers a	and to share the Prope	rty with participants
	Database, LLC, and/or any other	Multiple Listing Service in wh	hich Managing Broke	er is a participant, ir
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accordance with the applicab	ble rules and regulations of that			
	_	Multiple Listing Service.	LEGAL FOR EITH	ER OF THEM TO
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53	written consent of ALL clients in the transaction. Any agreement between the clients as to a final contract price and other terms is
54	a result of negotiations between the clients acting in their own best interests and on their own behalf. Seller acknowledges that
55	Licensee has explained the implications of dual representation, including the risks involved, and understands that he has been advised
56	to seek independent advice from advisors or attorneys before signing any documents in this transaction.
57	
58	WHAT A LICENSEE CAN DO FOR CLIENTS WHEN ACTING AS A DUAL AGENT:
59	1. Treat all clients honestly.
60	 Provide information about the Property to the buyer or tenant.
61	3. Disclose all latent material defects in the Property that are known to Licensee.
62	4. Disclose financial qualification of the buyer or tenant to the Seller or landlord.
63	5. Explain real estate terms.
64	6. Help the buyer or tenant to arrange for Property inspections.
65	7. Explain closing costs and procedures.
66	8. Help the buyer compare financing alternatives.
67	9. Provide information about comparable properties that have sold so both clients may make educated decisions on what price
68	to accept or offer.
69	
70	WHAT A LICENSEE CANNOT DISCLOSE TO CLIENTS WHEN ACTING AS A DUAL AGENT:
71	1. Confidential information that Licensee may know about the clients, without the client's permission.
72	2. The price the seller or landlord will take other than the listing price without permission of the seller or landlord.
73	3. The price the buyer or tenant is willing to pay without permission of the buyer or tenant.
74	4. A recommended or suggested price the buyer or tenant should offer.
75	5. A recommended or suggested price the seller or landlord should counter with or accept.
76	
77	If Seller is uncomfortable with this disclosure and dual representation, please let Licensee know. Seller is not required to
78	accept this section unless Seller wants to allow the Licensee to proceed as a Dual Agent in this transaction.
79	By checking "Yes" and initialing, Seller acknowledges that Seller has read and understands
80	Yes No this section and voluntarily consents to the Licensee acting as a Dual Agent (that is, to
81	() representing BOTH the Seller or landlord and the buyer or tenant) should that become
82	Seller(s) Initial(s) necessary.
83	7. Representation of Buyers: Seller acknowledges that Seller has been informed and understands that as part of Brokerage's real
84	estate business, Brokerage, from time to time, enters into representation agreements with buyers, and, as such, may designate
85	certain of its licensees as exclusive buyers' representatives for the purpose of showing and negotiating the purchase of real estate
86	listed with Brokerage or other real estate brokerage firms.
87	8. Buyer Confidentiality: Seller understands that Brokerage, Managing Broker and/or Designated Agent may have previously
88	represented a buyer who is interested in Seller's Property. During that representation, Managing Broker and/or Designated Agent
89	may have learned material information about the Buyer that is considered confidential. Under the law, neither Managing Broker nor
90	Designated Agent may disclose any such confidential information to Seller even though the Managing Broker and/or
91	Designated Agent now represent the Seller.
92	9. Managing Broker's Affiliates: Seller understands and agrees that other licensees affiliated with Brokerage, may represent the
93	actual or prospective buyer of Seller's Property. Further, Seller understands and agrees that if the Property is sold through the
93 94	efforts of a licensee affiliated with Brokerage that represents the buyer, the other licensee affiliated with Brokerage will be acting as
95	a buyer's representative.
96	10. Consent to Represent Other Sellers: Seller understands and agrees that Brokerage, Managing Broker and Designated Agent
97	may from time to time represent or assist other sellers who may be interested in selling property to buyers. The Seller consents
98	to Brokerage, Managing Broker's and Designated Agent's representation of such other sellers before, during, and after the expiration
99	of this Exclusive Marketing Agreement and expressly waives any claims including but not limited to breach of duty or breach of
100	contract based solely upon Brokerage, Managing Broker's or Designated Agent's representation or assistance of other sellers who
101	may be interested in selling property to buyers.
102	11. Brokerage Fee: Except as provided hereafter, in consideration of the obligations of the Brokerage, the Seller agrees:
103	(a) To pay Brokerage, at the time of closing of the sale of the Property from the disbursement of the proceeds of said sale,
103	
	compensation in the amount of \$, for Brokerage services, or% (to be distributed%
105	plus \$ of the sales price to the listing office and % minus \$ of the
106	sales price to the selling office) in effecting the sale by finding a Buyer ready, willing, and able to purchase the Property.

If the transaction shall not be closed because of refusal, failure, or inability of the Seller to perform, the Seller shall pay the sales commission in full to Brokerage upon demand. Should a sale be in pending or contingent status at the expiration

_ Seller Initial _____ Seller Initial

of this Agreement, Seller shall pay Brokerage the full commission set forth upon closing of said sale.

__ Managing Broker Initial

107

108 109

Address:

by Seller or any other p any prospect to whom t Seller shall not be oblig	erson, or if the Property he said listing information ated to pay said commission	is sold within days on was submitted during the term of sion if a valid, written listing agreem	the Property is sold within said time from the expiration date herein to this exclusive Agreement. However, tent is entered into during the term of ing the term of the subsequent listing
Special Compensation Information	n:		
brokers; and Brokerage, on a ca Brokerage is authorized, in its so compensation that it will offer c	se-by-case basis, may le discretion, to determ ooperating managing b	pay a part of its brokerage commine with which managing brokers i	spective buyers through cooperating hission to cooperating brokerages. It will cooperate and the amount of erty. Seller acknowledges that the o managing broker.
properties to consumers on the Intelligence Act of 2000, as amended Brokerage oversight, supervision addresses of any seller who has a display on the Internet. A VOW hyperlink to such comments or remarket value of the listing (or hyperlink)	ernet who have establish I, giving the consumer that accountability. The affirmatively directed that may allow third parties view in immediate conjustion to such estimate) in equest, either or both of the equest, either or both of the I, giving the such estimate in equest, either or both of the II. II. II. III. III. III. III. III.	ed a brokerage-consumer relationshing the opportunity to search for active VOW Policy states that a VOW sine brokerage to withhold the seller is to write comments or reviews absunction with particular listings or distinguished a forementioned VOW features (d.	W") for the purpose of marketing ip, as defined by Illinois Real Estate and closed listing data, subject to hall not display listings or property is listing or property address from out particular listings or display a isplay an automated estimate of the ting. The Policy allows Brokerage to isplay of listing and display of listing
WITH REGARD TO THE VOW	POLICY, SELLER HEI	REBY DIRECTS BROKERAGE A	S FOLLOWS (Initial all that apply):
(/) I do NOT want the Prop	erty listing to be displayed on t	he Internet.	
() I do NOT want the Prop			
() I do NOT give permission			
() I do NOT want any auto	omated estimate of value on my	listing.	
their search. 14. Obligation of Seller: (a) To 1	notify the Park Manag	ement that the Mobile Home has	bout Seller's Property in response to been offered for sale and agree to pproved by the Park Management
15. Fixtures and Personal Proper Seller's knowledge, are in operating	ng condition unless othe	rwise noted. Seller agrees to transf	e owned by Seller and, to the best of fer to Buyer all fixtures, all heating, y Bill of Sale (check or enumerate
applicable items): □ Refrigerator □ Oven/Range/Stove □ Microwave □ Dishwasher □ Sump Pump(s) □ All Ta All Ta All Ta Built-i Smoke	cked Down Carpeting indow Treatments & Hardward in or Attached Shelving De Detector(s) ge Disposal Compactor	☐ Fireplace Screen(s)/Door(s)/Grate(s)	☐ Central Air Conditioning ☐ Electronic or Media Air Filter ☐ Central Humidifier ☐ Security System(s) (owned) ☐ Intercom System ☐ Central Vac & Equipment ☐ Electronic Garage Door Opener(s) with Transmitter(s)
Other items included:	•		
Items NOT included:	ting by Sallar and Buya	er Seller shall warrant to Diwor the	at all fixtures, systems and personal
property included in this	s Agreement shall	be in operating condi-	tion at possession, except: A system or item shall be deemed
to be in operating condition if it pe health or safety.	errorms the function for v	wnich it is intended, regardless of ag	ge, and does not constitute a threat to
16. Disclosure: All inquiries about Seller's Designated Agent. Seller	er understands that the	information which Seller provide	referred to Managing Broker and/or s to Seller's Designated Agent as to the Multiple Listing Service. It is
Managing Broker Initial			Seller Initial Seller Initial

essential that this information be accurate and truthful. Although Seller is marketing Seller's Property in its present physical condition. Seller understands that Seller may be held responsible by a buyer for any latent or hidden, undisclosed defects in the Property which are known to Seller but which are not disclosed to buyer. Seller shall indemnify, save, defend and hold Brokerage, Managing Broker, and Seller's Designated Agent harmless from all claims, disputes, litigation, judgments and/or costs (including reasonable attorney's fees), whether or not frivolous, arising from any misrepresentations made by the Seller, from any incorrect information supplied by the Seller, or from any material fact concerning the Property including latent defects which the Seller fails to disclose. Further, Seller shall indemnify, save, defend, and hold Brokerage, Managing Broker, and Seller's Designated Agent harmless from any claim, loss, damage, or injury to any person or Property while viewing the Property arising from the condition of

<u>17. Limitations</u>: The sole duty of the Brokerage is to effect a sale of the Property. The Brokerage, Managing Broker, Seller's Designated Agent, members of the Multiple Listing Service(s) to which the Managing Broker belongs, and the Three Rivers Association of REALTORS[®] are not charged with the custody of the Property, its management, maintenance, upkeep, or repair. Illinois law allows licensees to prepare the sales contract using approved preprinted forms but does not allow licensees to draft other legal documents required to close the sale. Therefore, the Seller agrees to draft and furnish, or have Seller's attorney draft and furnish all other legal documents necessary to close the sale.

18. Minimum Standards: Illinois Real Estate License Act of 2000, as amended provides that all exclusive brokerage agreements must specify that the sponsoring broker, through one or more sponsored licensees, must provide at a minimum, the following services: (1) accept delivery of and present to the client offers and counter-offers to buy, sell, or lease the client's property or the property the client seeks to purchase or lease; (2) assist the client in developing, communicating, negotiating, and presenting offers, counter offers, and notices that relate to the offers and counteroffers until a lease or purchase agreement is signed and all contingencies are satisfied or waived; and (3) answer the client's questions relating to the offers, counter-offers, notices, and contingencies.

19. Marketing Authorization: Brokerage is authorized to advertise, promote, and market the Property which shall include, but not be limited to, in Managing Broker's sole discretion, the display of signs, placement of the Property in any Multiple Listing Service in which Managing Broker is a participant, and promotion of the Property through any electronic medium and/or on any Internet Website to which the Brokerage, Managing Broker and/or Designated Agent may subscribe. Brokerage is authorized to affix a keybox to the Property, and provided the owner is absent, any MLS participant or subscriber associated with the Multiple Listing Service(s), whether acting as a buyer's representative or otherwise, shall have the right, through use of said keybox, to show the Property at any reasonable time. It is not a requirement of the Multiple Listing Service or Brokerage that a Seller allow use of a keybox. Seller acknowledges that neither listing nor selling brokerage, the Three Rivers Association of REALTORS®, nor any Multiple Listing Service is an insurer against the loss of Seller's personal property. Seller is advised to safeguard or remove valuables now located on said Property. Seller is further advised to verify the existence of said valuables and obtain personal property insurance through Seller's insurance agent. Further, Seller hereby grants Brokerage and Brokerage shall have the right, and Seller acknowledges that Managing Broker may have an obligation under applicable Multiple Listing Service rules and regulations as a condition of placing Seller's Property in such Multiple Listing Service, to release information as to the amount of selling price, type of financing, and number of days to sell the Property to any Multiple Listing Service of which Managing Broker is a member at the time the Property is sold and closed.

20. Taxes and Assessments: All taxes and all usually prorated expenses shall be prorated pursuant to the terms of the sales contract. Seller shall disclose any assessments or special taxes for improvements or lien for improvements, either of record or in process, applicable to the Property marketed herein, and should the Seller receive any notice thereof, Seller agrees to notify the Managing Broker or Designated Agent immediately.

21. Earnest Money (choose one):

(/)
Seller	r(s) Initia	l(s)

Seller's Property.

(a) The Earnest Money shall be held by the Brokerage, as Escrowee in trust for the mutual benefit of the Buyer and Seller (hereinafter "Parties") in a manner consistent with Illinois State Law. Upon initial closing, or settlement, the Earnest Money shall be applied first to the payment of any expenses incurred by the Brokerage on Seller's behalf in the sale, and second to payment of the Brokerage's sales commission, rendering the surplus, if any, to the Seller. If a dispute arises between the Parties to a real estate transaction as to whether a default has occurred, the Escrowee shall hold the Earnest Money and implement the procedure for disbursement as agreed in writing by the Parties in the real estate contract or pay pursuant to subsequent joint written direction to Escrowee, or as directed by a court of competent jurisdiction. Further, Seller agrees that Escrowee may deposit the funds with the clerk of the Circuit Court by an action in the nature of interpleader. Seller agrees Escrowee may be

Managing Broker Initial	Seller Initial Seller Initial
Address:	

226 227 228 229 230 231 232 233 234		reimbursed from the Earne attorney's fees, related to the indemnify and hold Escrowee including the payment of reas out of such default, claims, at the option of Buyer, shall be release Seller from the oblig escrow money to the closing at than two (2) business days price	e filing of the interpleader harmless from any and all onable attorney's fees, cost and demands. If Seller defaurefunded to Buyer, but suration of this Marketing Augent for the transaction n	and hereby agrees to ll claims and demands, as, and expenses arising alts, Earnest Money, at ach refunding shall not greement. Transfer of any be made no sooner
235 236 237 238 239 240 241 242 243 244 245 246	Seller(s) Initial(s)	(b) Brokerage maintains a pole escrow for any reason. At the transaction, Earnest Money do in trust by an Escrowee selecte authorized to hold money in manner consistent with Illing agreement between Escrowee control all issues regarding the If Seller defaults, any refund direction shall not release Agreement.	written direction of the Pareposited by a Buyer in the tred by Parties. Escrowee shaescrow for the mutual benois Law. In that event, thand the Parties to the real e holding and the disbursenting of the Earnest Money	rties to a real estate ransaction shall be held all be duly licensed and refit of the Parties in a he terms of a written estate transaction shall nent of Earnest Money. y to Buyer at Buyer's
247 248 249		t be necessary to amend or modify this original signatures. This Agreement mass received a signed copy.		
250 251 252 253 254 255 256 257	harmless on account of any out of this Agreement, or in not found to be at fault. 24. Disclaimer: Seller ackn professionals, and not as a architects, contractors, or of	agrees to indemnify Brokerage, Managi and all loss, damage, cost, or expense the collection of fees or commissions du owledges that Brokerage, Managing Bro attorneys, tax advisors, surveyors, struc- her professional service providers. Seller r services to the Seller, if desired, at Seller	(including reasonable attorney's for the Brokerage pursuant to this Agreement and Seller's Designated Agent cetural engineers, home inspectors or understands that such other professional	ees) incurred by them arising ement, provided Brokerage is are acting solely as real estate s, environmental consultants,
258	25. Costs of Third-Party	Services or Products: Seller is respons	•	products or services such as
259 260 261 262 263 264	26. Lease of Property: Alagrees to pay Brokerage a lethe tenant to whom Prop	rts, well and septic tests, etc. chough the purpose of this Agreement is easing commission of erty is leased later purchases Proper on the full sale price. If the Property is to this Agreeme	if Property is leased wi ty, Seller agrees to pay Broker o be marketed for lease, a separate	thin the marketing period. If rage a sales commission of
265 266 267	unenforceable in any respe	ny one or more provisions of this Agr ct, such invalidity, illegality, or unenfo ed as if such invalid, illegal, or unenforc	rceability shall not affect any oth	er provision hereof, and this
268 269 270 271 272 273 274 275 276 277 278	28. Notice: All notices required multiple-person Party shall (a) By personal deliver (b) By mailing of such Except as otherwise (c) By sending facsim notice transmitted event fax notice is business day after (d) By sending e-mail	be sufficient notice to all. Notice shall be set sufficient notice to all. Notice shall be try of such notice; or a notice to the addresses recited herein the provided herein, notice served by certical transmission. Notice shall be effective shall be sent on business days during be transmitted during non-business hours,	rved by one Party to the other Pa e given in the following manner: by regular mail and by certified ra- fied mail shall be effective on the e as of date and time of facsimile to business hours (8:00 A.M. to 6:00 the effective date and time of noti	mail, return receipt requested. date of mailing; or ransmission, provided that the P.M. Chicago Time). In the ce is the first hour of the first ssion, provided that the notice
<i>41</i> 0	Managing Broker Initia			Initial Seller Initial
	4.1.1			

time of notice is the first hour of the first busine (e) By commercial overnight delivery (e.g., FedEx) with the overnight delivery company.	ess day after transmission; or). Such Notice shall be effective on the next Business Day following
to the subject thereof, and any prior agreements pertain	complete understanding and entire agreement between the parties a ing thereto, whether oral or written, have been merged and integrat or amended prior to its termination date without the express written
Seller hereby acknowledges receipt of a signed copy of the (HERE LIST ALL ATTACHMENTS):	this Agreement and all attachments. The attachments include the fol
(Signatures required of all who	o have a legal or equitable interest in the Property)
MANAGING BROKER (Print)	SELLER (Signature)
MANAGING BROKER (Signature)	SELLER (Signature)
DATE	CURRENT MAILING ADDRESS (Required)
DESIGNATED AGENT (Signature)	
DATE	DATE
OFFICE ADDRESS	
	TELEPHONE FAX
DESIGNATED AGENT TELEPHONE FAX	E-MAIL ADDRESS
OFFICE PHONE	
E-MAIL ADDRESS	