	E RIVERS ASSOCIATIO CLUSIVE MARKETING	
BROKER (Name and Address):		(S) (Name and Address):
		has the authority to sell the Property. If the property of this Agreement, a Direction to Convey to authori
<u>1. Property:</u> This Agreement is betwee terms hereof and, of Broker's efforts to a	oouse must also sign Listing Agree n the above-mentioned "Broker" a dvertise, market, promote, and se	and "Seller," in consideration of their acceptance of
Unit No:	, City	,
County:	, State:	, Zip Code:, , hereinafter referred to as "Property."
Permanent Index No.:		, hereinafter referred to as "Property."
2. Terms and Conditions: The term of Year: and terminated 11:59 P.M. Seller gives to Broker the exclusive righ Property with participants in the Multip	this Agreement begins 12:01 A.M Month: Day: Y t to market, sell, option, or exchan le Listing Service of Northern Illi	Limited common element; assigned: Parking Space # [. Month: Day: Year: ("marketing period"). age the Property to qualified purchasers and to share nois, Inc., and/or any other Multiple Listing Service regulations of that Multiple Listing Service.
		IAT IT IS ILLEGAL FOR EITHER OF THEM

Broker's Initials

Designated Agent's Initials _____ Seller(s) Initials

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3. Exclusive Brokerage Agreement: The sponsoring broker, through one or more sponsored licensees, must provide, at a minimum, the following services:

- 1. Accept delivery of and present to the client offers and counteroffers to buy, sell, or lease the client's property or the property the client seeks to purchase or lease;
- 2. Assist the client in developing, communicating, negotiating, and presenting offers, counteroffers, and notices that relate to the offers and counteroffers until a lease or purchase agreement is signed and all contingencies are satisfied or waived;
 - 3. Answer the client's questions relating to the offers, counteroffers, notices, and contingencies.
- <u>Marketing Price</u>: The price shall be \$_____
- 55 <u>5. Possession:</u> Possession is to be negotiated at time of sales contract.
- 56 <u>6. Seller's Designated Agent:</u> Broker designates and Seller accepts

57 ("Seller's Designated Agent"), a sales associate affiliated with Broker, as the only legal agent of Seller to market and sell Seller's 58 Property. Broker reserves the right to appoint additional designated agents for Seller when, in Broker's discretion, it is necessary. If additional designated agents are appointed, Seller shall be informed in writing within a reasonable time of such 59 60 appointment. Seller authorizes Seller's Designated Agent, from time to time, to allow another sales associate, who is not an agent of the Seller, to sit an open house of Seller's Property or provide similar support to Designated Agent in the marketing of 61 Seller's Property. Seller understands and agrees that this Agreement is a contract for Broker to market and sell Seller's Property 62 and that Seller's Designated Agent is the only legal agent of Seller. Seller's Designated Agent will be primarily responsible for 63 the direct marketing and sale of Seller's Property. The duties owed to Seller as referred to in the Illinois Real Estate License Act 64 of 2000, will only be owed to Seller by the Designated Agent. 65

- 7. Possible Dual Agency: The above-named Designated Agent (hereinafter sometimes referred to as "Licensee") may undertake
 a dual representation (represent both the seller or landlord and the buyer or tenant) for the sale or lease of the Property. Seller
 acknowledges he was informed of the possibility of this type of representation. Before signing this document, Seller must read
 the following:
- Representing more than one party to a transaction presents a conflict of interest, since both clients may rely upon Licensee's advice and the clients' respective interests may be adverse to each other. Licensee will undertake this representation only with the
- written consent of ALL clients in the transaction. Any agreement between the clients as to a final contract price and other terms
 is

a result of negotiations between the clients acting in their own best interests and on their own behalf. Seller acknowledges that
 Licensee has explained the implications of dual representation, including the risks involved, and understands that he has been
 advised to seek independent advice from advisors or attorneys before signing any documents in this transaction.

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79	WHAT A LICENSEE CAN DO FOR CLIENTS WHEN ACTION AS A DUAL AGENT:
80	1. Treat all clients honestly.
81	2. Provide information about the Property to the buyer or tenant.
82	3. Disclose all latent material defects in the Property that are known to Licensee.
83	4. Disclose financial qualification of the buyer or tenant to the Seller or landlord.
84	5. Explain real estate terms.
85	6. Help the buyer or tenant to arrange for Property inspections.
86	7. Explain closing costs and procedures.
87	8. Help the buyer compare financing alternatives.
88	9. Provide information about comparable properties that have sold so both clients may make educated decisions on
89	what price to accept or offer.
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91	WHAT A LICENSEE CANNOT DISCLOSE TO CLIENTS WHEN ACTING AS A DUAL AGENT:
92	1. Confidential information that Licensee may know about the clients, without the client's permission.
93	2. The price the seller or landlord will take other than the listing price without permission of the seller or landlord.
94	3. The price the buyer or tenant is willing to pay without permission of the buyer or tenant.
95	4. A recommended or suggested price the buyer or tenant should offer.
96	5. A recommended or suggested price the seller or landlord should counter with or accept.
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____ Designated Agent's Initials

_Seller(s) Initials

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98 If Seller is uncomfortable with this disclosure and dual representation, please let Licensee know. Seller is not required to 99 accept this section unless Seller want to allow the Licensee to proceed as a Dual Agent in this transaction.



By checking "Yes" and initialing, Seller acknowledges that Seller has read and understands this section and voluntarily consent to the Licensee acting as a Dual Agent (that is, to representing BOTH the Seller or landlord and the buyer or tenant) should that become necessary.

8. Buyer's Agent: Seller acknowledges that Seller has been informed and understands that as part of Broker's real estate
 business, Broker, from time to time, enters into representation Agreements with Buyers, and, as such, may designate certain of
 its Sales Associates as Exclusive Buyers Agents for the purpose of showing and negotiating the purchase of real estate listed with
 Broker or other real estate Brokerage firms.

9. Buyer's Confidentiality: Seller understands that Broker and/or Designated Agent may have previously represented a buyer who is interested in Seller's Property. During that representation, Broker and/or Designated Agent may have learned material information about the Buyer that is considered confidential. Under the law, neither Broker nor Designated Agent may disclose any such confidential information to Seller even though the Broker and/or Designated Agent now represent the Seller.

114 <u>10. Broker's Affiliates:</u> Seller understands and agrees that other Sales Associates affiliated with Broker, may represent the 115 actual or prospective Buyer of Seller's Property. Further, Seller understands and agrees that if the Property is sold through the 116 efforts of a Sales Associate affiliated with Broker who represents the Buyer, the other Sales Associate affiliated with Broker will 117 be acting as a Buyer's Designated Agent.

118 <u>11. Consent to Represent Other Sellers:</u> Seller understands and agrees that Broker and Designated Agent may from time to 119 time represent or assist other Sellers who may be interested in selling their Property to Buyers. The Seller consents to Broker's 120 and Designated Agent's representation of such other Sellers before, during, and after the expiration of this Exclusive Marketing 121 Agreement and expressly waives any claims including but not limited to breach of duty or breach of contract based solely upon 122 Broker's or Designated Agent's representation or assistance of other Sellers who may be interested in selling their Property to 123 Buyers.

124 **<u>12. Brokerage Fee:</u>** In consideration of the obligations of the Broker, the Seller agrees:

125(a) To pay Broker, at the time of closing of the sale of the property and from the disbursement of the proceeds of said sale126compensation in the amount of ______% of the sale price (to be distributed ______% to the listing office127and (______% + / - _____ to the selling office) for the Broker's services in effecting the sale by finding a Buyer128ready, willing, and able to purchase the property. If the transaction shall not be closed because of refusal, failure, or inability of129the Seller to perform, the Seller shall pay the sales commission in full to Broker upon demand. Should a sale be in pending or130contingent status at the expiration of this Agreement, Seller shall pay Broker the full commission set forth upon closing of said131sale.

(b) To pay Broker the commission specified above if Broker procures a buyer, if the Property is sold within said time by Seller or
any other person, or if the property is sold within ______ days from the expiration date herein to any prospect to
whom the said listing information was submitted during the term of this exclusive agreement. However, Seller shall not be
obligated to pay said commission if a valid, written listing agreement is entered into during the term of said protection period
with another broker and the sale of the Property is made during the term of the subsequent listing agreement.

137					Seller acknowledges and understands that Broker
138	Broker	Designated Agent	Seller	Seller	may pay cooperating broker(s) part of its
139					Brokerage commission.

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 13. Administration Fee: In addition to the Brokerage commission set forth herein, Seller shall pay Broker an administration fee

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 of ________ to offset Broker's administration costs in processing this Agreement. Said fee shall be paid to

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 Broker on _______. (STRIKE THROUGH IF NONE CHARGED.)

143 <u>14. Seller's Representation:</u> Seller acknowledges that Seller has not added to nor disposed of any part of the Property, or gained 144 any easements in favor of or against the Property not disclosed in the Title Guaranty Policy except as stated herein. Seller 145 acknowledges and agrees that Seller may be responsible for and shall pay, if applicable, certain third-party expenses including, 146 but not limited to, the following: staked boundary survey(s), soil tests, title insurance, well and septic tests, termite inspection 147 and potential remediation, radon tests and potential remediation, home warranty (if agreed), legal representation, real estate 148 transfer taxes, and real estate taxes for all applicable years.

____ Designated Agent's Initials

Seller(s) Initials

___ Seller(s) Initials

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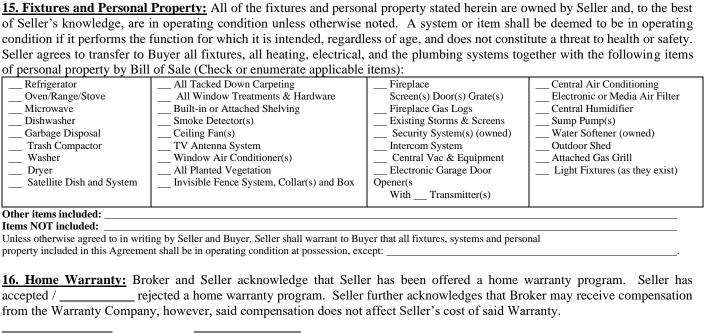
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Seller(s) Initials

165 17. Disclosure: All inquires about this Property made directly to Seller shall be immediately referred to Broker and/or Seller's 166 Designated Agent. Seller understands that the information which Seller provides to Seller's Designated Agent as marketing information will be used to advertise Seller's Property to the public and submitted to the Multiple Listing Service. It is essential 167 that this information be accurate and truthful. Seller agrees to comply with the provisions of the Illinois Residential Real 168 Property Disclosure Act, and, if applicable, the Federal Lead Based Paint Disclosure Regulations. Seller shall complete the 169 170 applicable disclosure document(s) in a timely manner, shall not knowingly provide false or inaccurate information therein, and shall comply with all local government ordinances. Although Seller is marketing Seller's Property in its present physical 171 condition, Seller understands that Seller may be held responsible by a buyer for any latent or hidden, undisclosed defects in the 172 173 Property which are known to Seller but which are not disclosed to buyer. Seller shall indemnify, save, defend, and hold Broker, 174 Broker's Sales Associates, and Seller's Designated Agent harmless from all claims, disputes, litigation, judgments and/or costs (including reasonable attorney's fees), whether or not frivolous, arising from any misrepresentations made by the Seller, from 175 any incorrect information supplied by the Seller, or from any material fact concerning the Property including latent defects which 176 the Seller fails to disclose. Further, Seller shall indemnify, save defend, and hold Broker, Broker's Sales Associates, and Seller's 177 178 Designated Agent harmless from any claim, loss, damage, or injury to any person or Property while viewing the Property arising 179 from the condition of Seller's Property.

180 <u>18. Do Not Call Exception:</u> 181

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183	Broker	Designated Agent	Seller	Seller	
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185					
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This Agreement provides Broker, Designated Agent, and any employees of Broker described herein permission to contact Seller(s) by phone, e-mail, facsimile, Pager, or other communication devices to promote the sale of Seller(s) real estate.

19. Broker Limitations: The Broker's sole duty is to effect a sale of the Property. The Broker, Seller's Designated Agent, members of the Multiple Listing Service(s) to which the Broker belongs, and Three Rivers Association of REALTORS® are not charged with the custody of the Property, its management, maintenance, upkeep, or repair. Illinois law allows Brokers to prepare the sales contract using approved preprinted forms, but does not allow Brokers, real estate agents, or sales associates to draft other legal documents required to close the sale. Therefore, the Seller agrees to draft and furnish, or have Seller's attorney draft and furnish, all other legal documents necessary to close the sale.

___ Designated Agent's Initials

Seller(s) Initials

__ Seller(s) Initials

193 194 20. Marketing Authorization: Broker is authorized to advertise, promote, and market the Property which shall include, but not 195 be limited to, in Broker's sole discretion, the display of signs, placement of the Property in any Multiple Listing Service in which Broker is a participant, and promotion of the Property through any electronic medium and/or on any Internet Homepage to which 196 the Broker may subscribe. Broker is authorized to affix a keybox to the Property, and provided the owner is absent, any MLS 197 participant or subscriber associated with the Multiple Listing Service(s), whether acting as Buyer's agent or otherwise, shall have 198 the right, through use of said keybox, to show the Property at any reasonable time. It is not a requirement of the Multiple Listing 199 200 Service or Broker that a Seller allow use of a keybox. Seller acknowledges that neither listing nor selling Broker, Three Rivers Association of REALTORS, nor any Multiple Listing Service is an insurer against the loss of Seller's personal property. Seller 201 is advised to safeguard or remove valuables now located on said Property. Seller is further advised to verify the existence of said 202 valuables and obtain personal property insurance through Seller's insurance agent. Further, Seller hereby grants Broker and 203 Broker shall have the right, and Seller acknowledges that Broker may have an obligation under applicable Multiple Listing 204 205 Service rules and regulations as a condition of placing Seller's Property in such Multiple Listing Service, to release information 206 as to the amount of selling price, type of financing, and number of days to sell the Property to any Multiple Listing Service of which Broker is a member at the time the Property is sold and closed. 207

208 21. Taxes and Assessments: All taxes and all usually prorated expenses shall be prorated pursuant to the terms of the sales 209 contract. Seller shall disclose any assessments or special taxes for improvements or lien for improvements, either of record or in 210 process, applicable to the Property marketed herein, and should the Seller receive any notice thereof, Seller agrees to notify the 211 Broker immediately.

22. Earnest Money: The Earnest Money shall be held by Seller's Brokerage; or Buyer's Brokerage; or 212 As 213 otherwise agreed by the Parties ("Escrowee"), in trust, for the mutual benefit of the Parties in a manner consistent with Illinois State Law. Upon initial closing, or settlement, or upon forfeiture of the Sales Contract, the Earnest Money shall 214 be applied first to the payment of any expenses incurred by the Broker on Seller's behalf in the sale, and second to 215 216 payment of the Broker's sales commission, rendering the surplus, if any, to the Seller. If a dispute arises between Seller and Buyer as to whether a default has occurred, Escrowee shall hold the Earnest Money and pay it out as agreed in 217 writing by Seller and Buyer or as directed by a court of competent jurisdiction. In the event of such dispute, Broker 218 agrees that Escrowee may deposit the funds with the clerk of the Circuit Court by an action in the nature of interpleader. 219 220 Seller agrees Escrowee may be reimbursed from the Earnest Money for all costs, including reasonable attorney's fees, related to the filing of the interpleader and hereby agrees to indemnify and hold Escrowee harmless from any and all 221 222 claims and demands, including the payment of reasonable attorney's fees, costs, and expenses arising out of such default, 223 claims, and demands. If Seller defaults, Earnest Money, at the option of Buyer, shall be refunded to Buyer, but such refunding shall not release Seller from the obligation of this Marketing Agreement. There shall be no disbursement of 224 Earnest Money unless Escrowee has been provided written agreement from Seller and Buyer. In anticipation of Closing, 225 the Parties direct Escrowee to close the account no sooner than 10 (ten) business days prior to the anticipated Closing 226 227 date.

228 <u>23. Amendments:</u> Should it be necessary to amend or modify this Agreement, facsimile signatures of all parties to this 229 Marketing Agreement are accepted as original signatures. This Agreement may be executed in multiple copies and Seller's 230 signature hereon acknowledges that Seller has received a signed copy.

231 <u>24. Mediation:</u> Any controversy or claim arising out of, or relating to, this Agreement, or the breach thereof, shall be mediated,
 232 in accordance with rules, then pertaining, of the American Arbitration Association.

233 <u>25. Indemnification of Broker:</u> Seller agrees to indemnify Broker and to save, defend, and hold Broker harmless on account of 234 any and all loss, damage, cost, or expense (including reasonable attorney's fees) incurred by Broker, arising out of this 235 Agreement, or in the collection of fees or commissions due Broker pursuant to the terms and conditions of this Agreement 236 provided Broker is not at fault.

237 <u>26. Disclaimer:</u> Seller acknowledges that Broker and Seller's Designated Agent are acting solely as real estate professionals, 238 and not as attorney, tax advisor, surveyor, structural engineer, home inspector, environmental consultant, architect, contractor, or

and not as attorney, tax advisor, surveyor, structural engineer, none inspector, environmental consultant, arcmect, contractor, or
 other professional service provider. Seller understands that such other professional service providers are available to render
 advice or services to the Seller, if desired, at Seller's expense.

__Seller(s) Initials

ADDRESS: _____

surveys, soil tests, title reports, well and septic tests, etc.

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period. If t of <u>29. Severa</u> unenforcea Agreement <u>30. Notice</u> :	the tenant to whor on the ibility: In case an ible in any respect to shall be construct a s	y one or more provisions of this Ag , such invalidity, illegality, or unenf d as if such invalid, illegal, or unenf red shall be in writing and shall be e sufficient notice to all. Notice sha d delivery of such notice; or g of such notice to the addresses rec xcept as otherwise provided herein, g facsimile transmission. Notice sha the notice transmitted shall be s	ses the Property, Seller agrees to greement shall, for any reason, b forceability shall not affect any o orceable provision had never been served by one Party to the other 1 Ill be given in the following mann cited herein by regular mail and b notice served by certified mail s	pay Broker a sales commis e held to be invalid, illega other provision hereof, and n contained herein. Party. Notice to any one of er: by certified mail, return rec
of <u>29. Severa</u> unenforcea Agreement <u>30. Notices</u> multiple-pe (a (b	on the hibility: In case and ble in any respect t shall be construct and any respect and any respect and any respect and any respect any persona b) By persona b) By mailing; or b) By sending provided the P.M. Centru date and time	e full sale price. y one or more provisions of this Age, such invalidity, illegality, or unenf d as if such invalid, illegal, or unenfured shall be in writing and shall be e sufficient notice to all. Notice sha d delivery of such notice; or g of such notice to the addresses rec xcept as otherwise provided herein, g facsimile transmission. Notice sha the notice transmitted shall be s	greement shall, for any reason, b forceability shall not affect any o orceable provision had never been served by one Party to the other ill be given in the following mann cited herein by regular mail and b notice served by certified mail s	e held to be invalid, illega other provision hereof, and a contained herein. Party. Notice to any one of er: by certified mail, return rec
unenforcea Agreement <u>30. Notice:</u> multiple-pe (a) (b)	 ble in any respect shall be construct All notices requi erson Party shall b By persona By mailing request. E mailing; or By sending provided ti P.M. Centu date and tin 	, such invalidity, illegality, or unend d as if such invalid, illegal, or unenfor red shall be in writing and shall be e sufficient notice to all. Notice sha d delivery of such notice; or g of such notice to the addresses rec accept as otherwise provided herein, g facsimile transmission. Notice sha the notice transmitted shall be s	forceability shall not affect any of orceable provision had never been served by one Party to the other is ill be given in the following mann cited herein by regular mail and b notice served by certified mail s	other provision hereof, and a contained herein. Party. Notice to any one of er: by certified mail, return rec
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(d	date and tin	al Standard Time). In the event fa	x notice is transmitted during no	
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(C)	By sending	ge-mail transmission. Notice shall		
		otice transmitted shall be sent on l		
		ndard Time) and provided further the		
		of the transmission (by e-mail, fa	1 1	6
		during non-business hours, the effe		
		ansmission.	terve date and time of notice is the	e mist nour of the mist bus
31 Entiro	•	is Agreement constitutes the com	plate understanding and entire of	areament between the no
		of, and any prior agreements perta		
		ent. This Agreement may not be to		
		oth parties to this Agreement.	erminated of amended prior to r	is termination date withou
		receipt of a signed copy of this ATTACHMENTS):		
		(Signatures are required of all who have a	legal or equitable interest in the Property	1
BROKER				
		DATE	SELLER SIGNATURE	DATE
BROKER PR	INTED NAME	DATE		DATE
BROKER PR	INTED NAME	DATE	SELLER SIGNATURE	DATE
BROKER PR	INTED NAME	DATE	SELLER PRINTED NAME	
BROKER PR	INTED NAME	DATE		DATE
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27. Costs of Third-Party Services or Products: Seller is responsible for the costs of all third-party products or services such as